

[illegible]

[illegible]

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	31	\$36,292	40115	2465	44.3
31 - 45 Days	5	\$3,669	3096	1353	7.1
46 - 60 Days	5	\$6,256	6745	2600	7.1
60 - 90 Days	10	\$10,372	8308	1868	14.3
90 Days and Over	19	\$12,521	21469	1789	27.2
Total	70	\$69,110	79733	2126	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales