

Repair Order Analysis Summary Report

		Sales in Dollars		FRH's on RO's		Averages	Analysis	
Competitive		\$ 2,092	÷	20.70	=	101.05	FRH Average	
Maintenance		\$ 1,330	÷	19.70	=	67.51	FRH Average	
Repair		\$ 16,026	÷	89.00	=	180.06	FRH Average	
Totals		\$ 19,447	÷	129.40	=	150.29	Customer ELR	
				Target Labor Rate		147.00	Per FRH	
Total Ro's in Sample	100			Difference		3.29	Per FRH	
Cost of Labor								
Total Cost of Labor	4248.00	÷	Total Sales	=	21.84%	Percent Cost of Sales		
Total Cost of Labor	4248.00	÷	Total FRHs	=	32.83	Cost per FRH		
Repair Order Measurements								
Total Labor Sales	19,447.22	÷	Total ROs	=	194.47	Avg Labor per RO		
Total FRHs	129.40	÷	Total ROs	=	1.29	Avg FRH's per RO		
Menu Sales		÷	Total ROs	=		Percent Menu Sales		
Competitive FRHs	20.70	÷	Total FRHs	=	16.00%	Percent Competitive		
Maintenance FRHs	19.70	÷	Total FRHs	=	15.22%	Percent Maintenance		
Repair FRH	89.00	÷	Total FRHs	=	68.78%	Percent Repair		
One item ROs	0	÷	Total ROs	=	0.00%	Percent One Item RO		
Model Year Analysis								
2024	2023	2022	2021	2020	2019	Other		

0	0	4	15	11	6	6
0.00%	0.00%	4.00%	15.00%	11.00%	6.00%	64.00%

