



Brady Schwab

Schwab Buick GMC Cadillac

Dealer Labor Rate Survey

Complete this survey if you have a dealer (OEM) store.

| Dealer | Labor Rate | | Flat Rate Time Standard |
|--|------------|--------------------------------|--|
| | Single | Variable | |
| <i>Schwab Buick GMC Cadillac</i> | | C <u>100</u> | <input checked="" type="checkbox"/> Factory |
| | | W <u>120.42</u> | <input type="checkbox"/> Chilton |
| | | M <u>100</u> | <input type="checkbox"/> Computer |
| | | R <u>142.95</u> | <input checked="" type="checkbox"/> Motors |
| | | I <u>114</u> | <input checked="" type="checkbox"/> Mitchell |
| | | <input type="checkbox"/> Other | |
| | | C _____ | <input type="checkbox"/> Factory |
| | | W _____ | <input type="checkbox"/> Chilton |
| | | M _____ | <input type="checkbox"/> Computer |
| | | R _____ | <input type="checkbox"/> Motors |
| | | | <input type="checkbox"/> Mitchell |
| | | | <input type="checkbox"/> Other |
| | | C _____ | <input type="checkbox"/> Factory |
| | | W _____ | <input type="checkbox"/> Chilton |
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| | | R _____ | <input type="checkbox"/> Motors |
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| | | | <input type="checkbox"/> Other |
| | | C _____ | <input type="checkbox"/> Factory |
| | | W _____ | <input type="checkbox"/> Chilton |
| | | M _____ | <input type="checkbox"/> Computer |
| | | R _____ | <input type="checkbox"/> Motors |
| | | | <input type="checkbox"/> Mitchell |
| | | | <input type="checkbox"/> Other |

Variable Rate Code(s):

C=Lowest, Most Competitive (ie., L.O.F., etc.)

W=Warranty

I= Internal

M=Maintenance Rate (Normal Factory Maintenance)

R =Highest, Repair Rate



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2019 GMC Acadia 3.6L

Non-Dealer (Independent) Competitive & Maintenance Pricing Survey

| Competitor Information | Lube, Oil & Filter | Cabin Filter | Balance Tires | Align Front End | Service A/C | Replace Front Disc Pads |
|--|--------------------|----------------|------------------------------|-----------------|-----------------|-------------------------|
| Store: <i>Big O Tire</i> Date: <i>5/5/23</i> Time: <i>11AM</i> Consultant: <i>Ryan</i> | <i>\$74.95</i> | <i>\$44.95</i> | <i>\$28</i> | <i>\$89.95</i> | <i>\$85</i> | <i>\$218.62</i> |
| Store: <i>NW Tire</i> Date: <i>5/5/23</i> Time: <i>11:30am</i> Consultant: <i>Tyler</i> | <i>\$74.00</i> | <i>\$34.99</i> | <i>\$68</i> | <i>\$100</i> | <i>\$160</i> | <i>\$400.</i> |
| Store: <i>Tires plus</i> Date: <i>5/5/23</i> Time: <i>12pm</i> Consultant: <i>Tom</i> | <i>86.92</i> | <i>19.35</i> | <i>83.92</i> | <i>\$105</i> | <i>349.85</i> | <i>\$374.11</i> |
| Store: Date: Time: Consultant: | | | | | | |
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| Competitor Averages | <i>\$78.62</i> | <i>\$33.09</i> | <i>\$59.92</i> <i>729</i> | <i>\$98.31</i> | <i>\$198.28</i> | <i>\$330.91</i> |
| My Dealership | <i>\$77.95</i> | <i>\$49.95</i> | <i>\$64.95</i> | <i>\$99.95</i> | <i>\$140</i> | <i>\$400.00</i> |