



Professional Series Pre-Course Work

*Interview your Direct Supervisor in order to answer the following questions.*

1. What do you want me (the student) to learn or achieve from the NADA Management Professional course?

Develop fundamentals of financial management to be able to grow into controller.

2. What would you like me to bring back to the workplace as a result of this training?

Knowledge of GM basic Accounting

3. How will what I learn in the program be shared with the rest of the team (if applicable)?

Skills in communication and be able to share with dealer and management team on the financial status of the dealership.

4. How will what I learn be integrated into day-to-day work upon return?

The ability of working with current controller in preparing for her retirement.



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5. In your role as a Direct Supervisor, what three things challenge you the most?

1. Personnel
2. Coordination of the departments within the dealership
3. Constant changes in GM, taxes, and laws

Self-reflect on the following question:

1. What is my purpose for attending this course?

To expand knowledge base of dealership and to work toward the skill set of controller.

Thank you for your participation! See you in the course.