



Repair Order Analysis *and Summary*

5/11/2023

Bill Brandt Ford
Dealership

Katie Brandt
Student

N418
Class #

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		Totals	Totals	189.95	1.80			
Number of RO's in Sample				Competative Labor				
				Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	

64.70	2,395.49	969.66			30066.53	17,269.96	89.24		
Maintenance Labor					Repair Labor				
Labor Cost	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH

	0.00	
	0.00	
	0.00	
	0.00	
	0.00	
3793.86	33925.09	0
	Total	One Item
Labor	Cost of	Repair
Cost	Labor	Order

Repair Order Analysis Summary Report

	Sales in Dollars		FRH's on RO's	=	Averages
Competitive	\$ 190	÷	1.80	=	105.53
Maintenance	\$ 2,395	÷	969.66	=	2.47
Repair	\$ 17,270	÷	89.24	=	193.52
Totals	\$ 19,855	÷	1,060.70	=	18.72
				Target Labor Rate	183.28
Total Ro's in Sample	25			Difference	-164.56

Cost of Labor

Total Cost of Labor	33925.09	÷	Total Sales	=	170.86%
Total Cost of Labor	33925.09	÷	Total FRHs	=	31.98

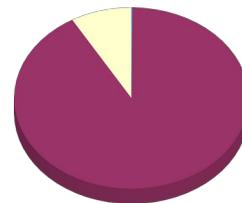
Repair Order Measurements

Total Labor Sales	19,855.40	÷	Total ROs	=	794.22
Total FRHs	1,060.70	÷	Total ROs	=	42.43
Menu Sales		÷	Total ROs	=	
Competitive FRHs	1.80	÷	Total FRHs	=	0.17%
Maintenance FRHs	969.66	÷	Total FRHs	=	91.42%
Repair FRH	89.24	÷	Total FRHs	=	8.41%
One item ROs	0	÷	Total ROs	=	0.00%

Model Year Analysis

2024	2023	2022	2021	2020
0	0	2	1	0
0.00%	0.00%	8.00%	4.00%	0.00%

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair

Report

Analysis

FRH Average
FRH Average
FRH Average
Customer ELR
Per FRH
Per FRH
Percent Cost of Sales
Cost per FRH
Avg Labor per RO
Avg FRH's per RO
Percent Menu Sales
Percent Competitive
Percent Maintenance
Percent Repair
Percent One Item RO

2019	Older	Total
0	22	25
0.00%	88.00%	