

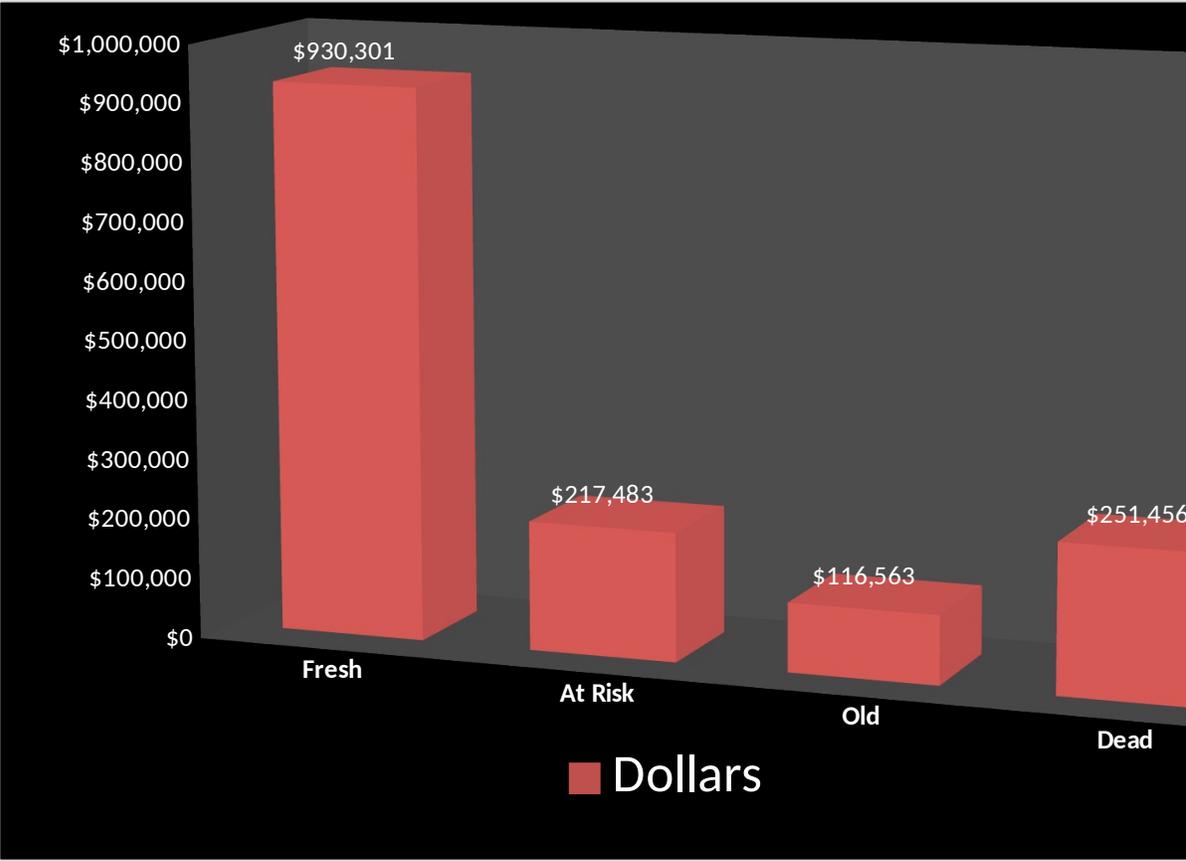
## Pre-Owned Stock Analysis

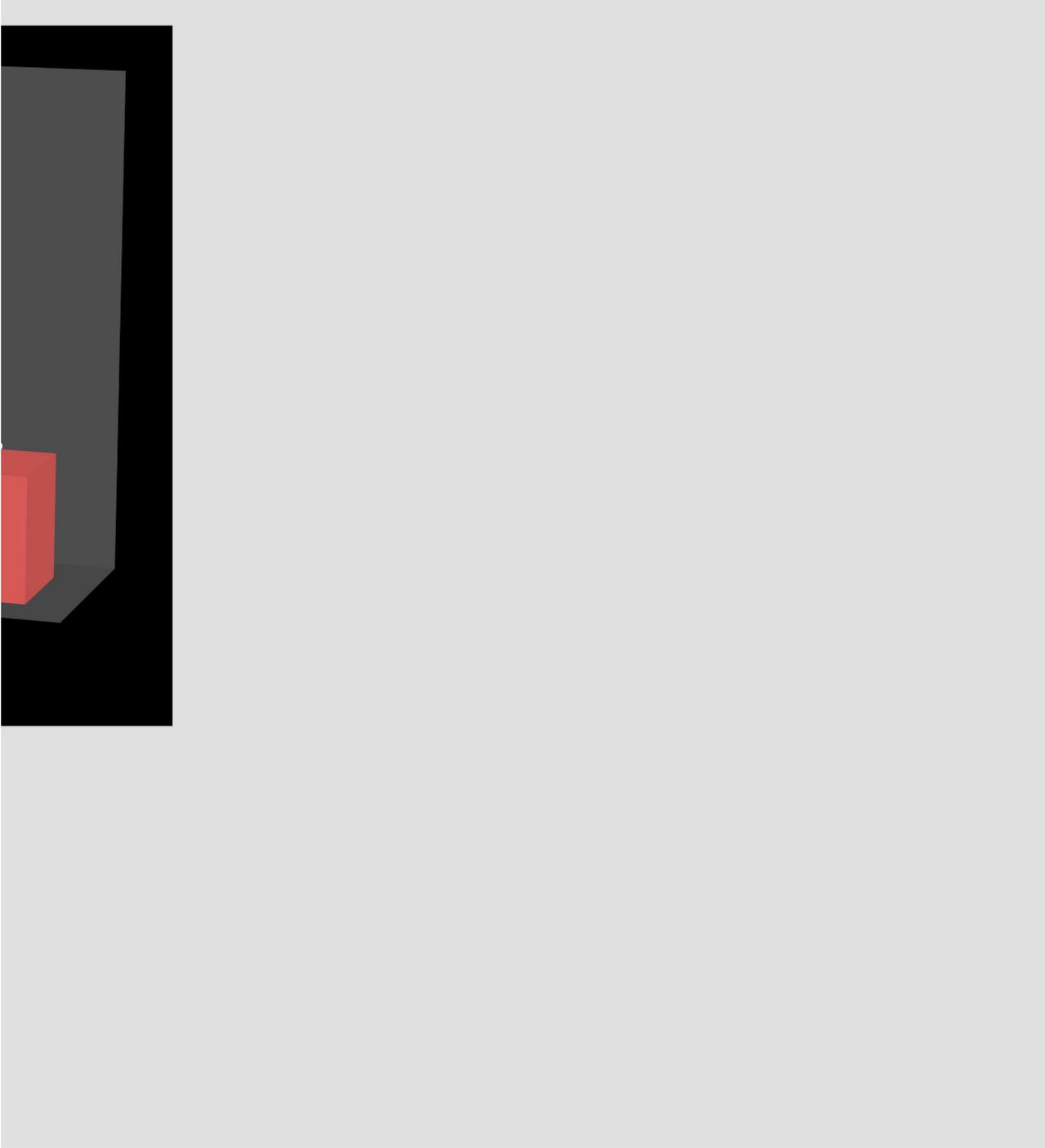
### Days In Stock

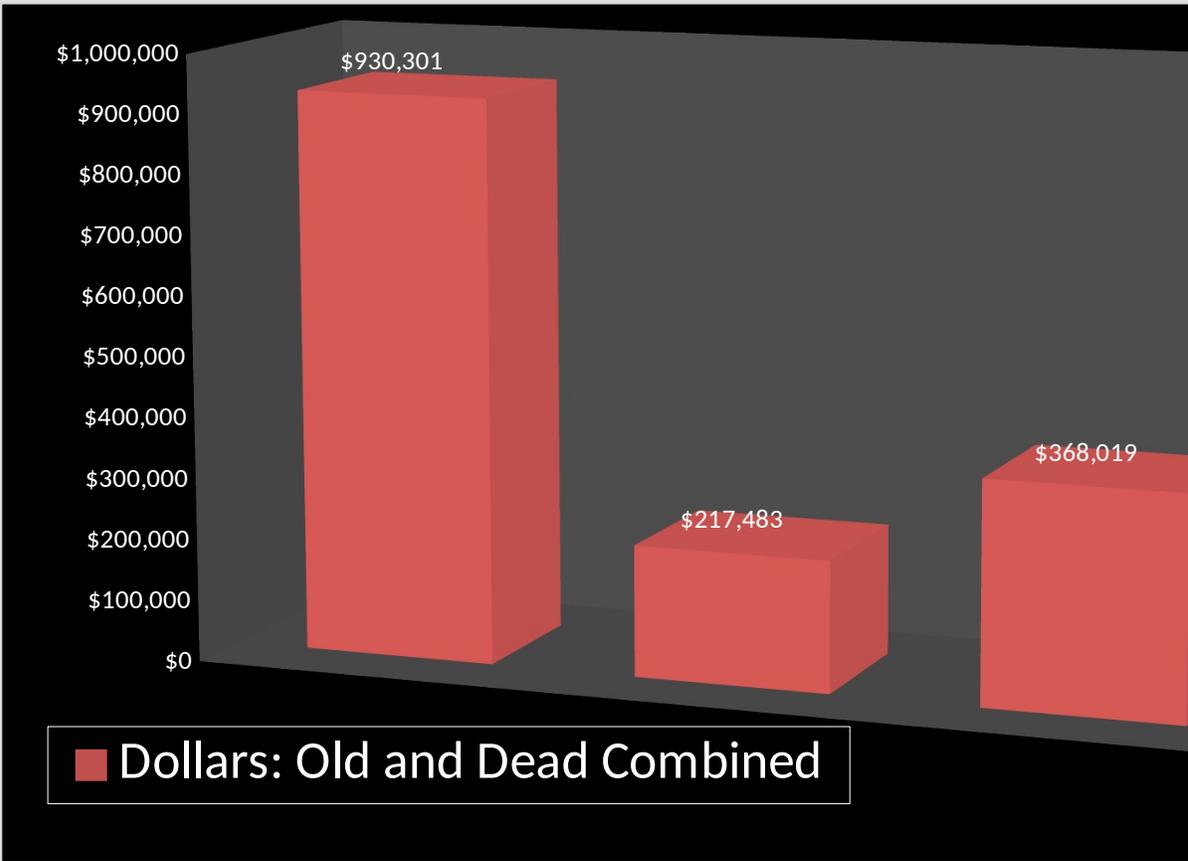
	0-30	31-45	46-60	61-90	90-120
# Of Units	69	7	5	4	1
Dollars	\$930,301	\$131,992	\$85,491	\$90,112	\$26,451
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	69	12	<i>Units</i>		5
	\$930,301	\$217,483	<i>Dollars</i>		\$116,563

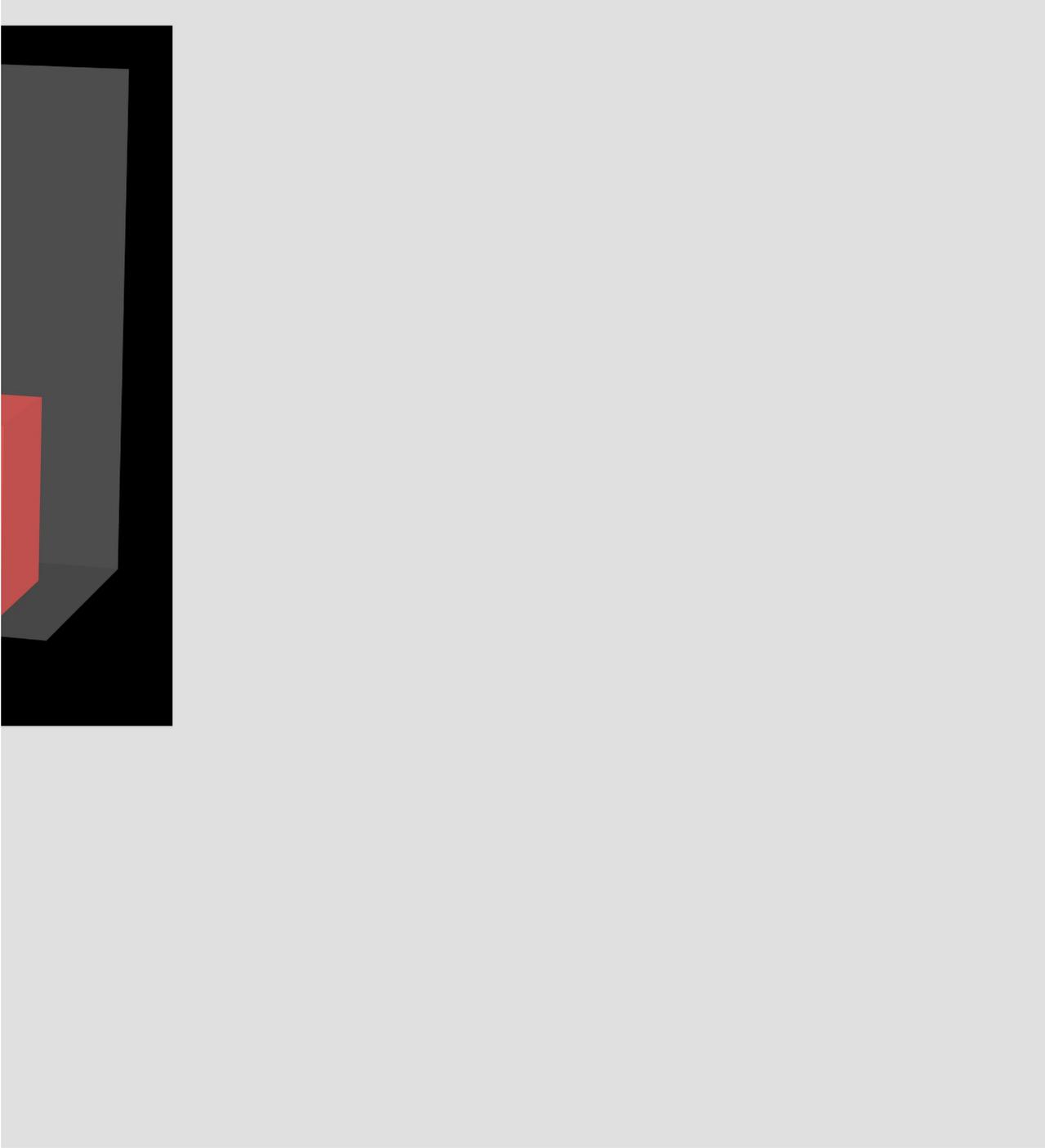


<b>121+</b>	<b>Total</b>
<b>10</b>	<b>96</b>
<b>\$251,456</b>	<b>\$1,515,803</b>
<b>Dead</b>	
<b>10</b>	
<b>\$251,456</b>	
	<b>\$368,019</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
69	12	<i>Units</i>	5	10
\$930,301	\$217,483	<i>Dollars</i>	\$116,563	\$251,456
72%	13%	<i>Percent of total in Units</i>	5%	10%
61%	14%	<i>Percent of total in \$</i>	8%	17%
\$13,483	\$18,124	<i>Average Cost per Unit</i>	\$23,313	\$25,146

**96**

**\$1,515,803**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>930301</b>	<b>131992</b>	<b>85491</b>	<b>90112</b>	<b>26451</b>	<b>251456</b>
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$217,483	<b>Dollars</b>		\$116,563	\$251,456	
Enter the percentage of this inventory value that you estimate is "water"	10%	<b>"Water" %</b>		15%	25%	
	\$21,748	<b>"Water" Dollars</b>		\$17,484	\$62,864	

% of inventory under water     6.7%

Total Water Dollars     \$102,097

**Total**

**1515803**

