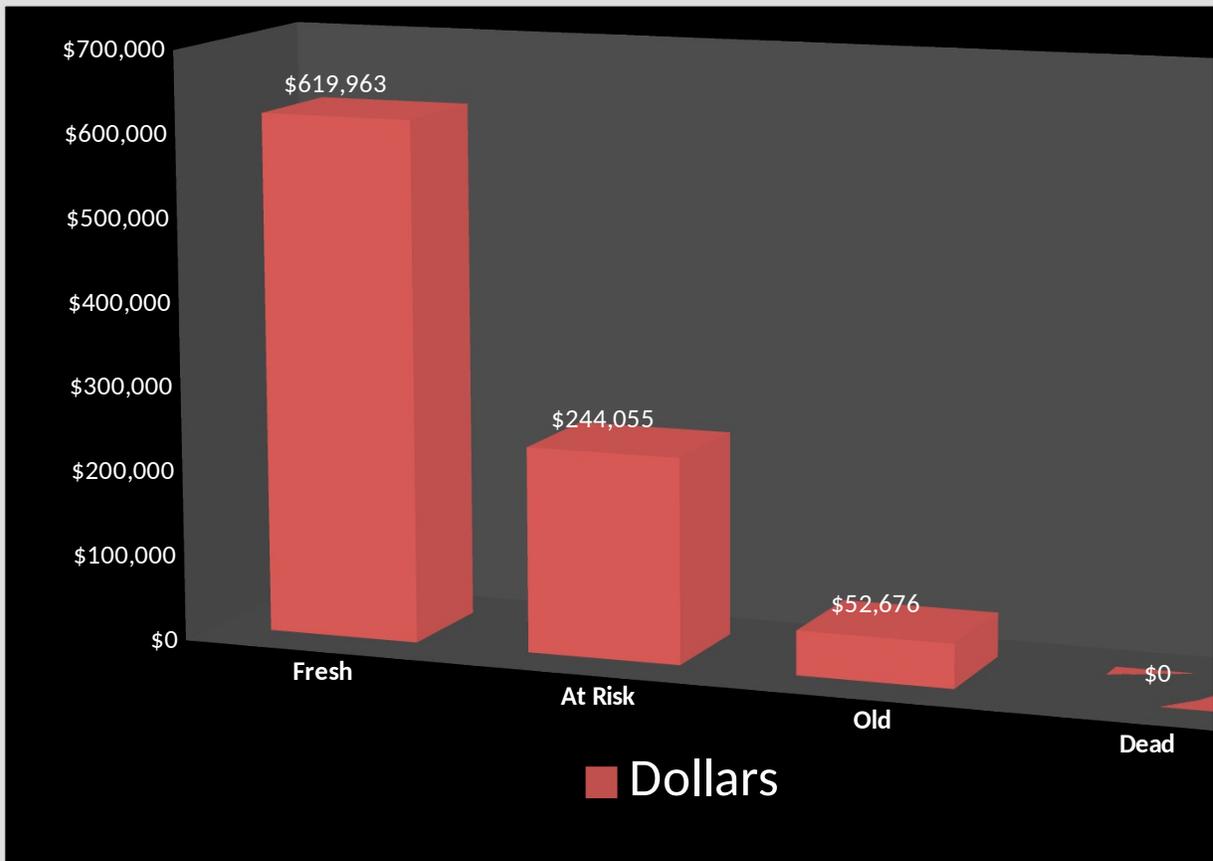


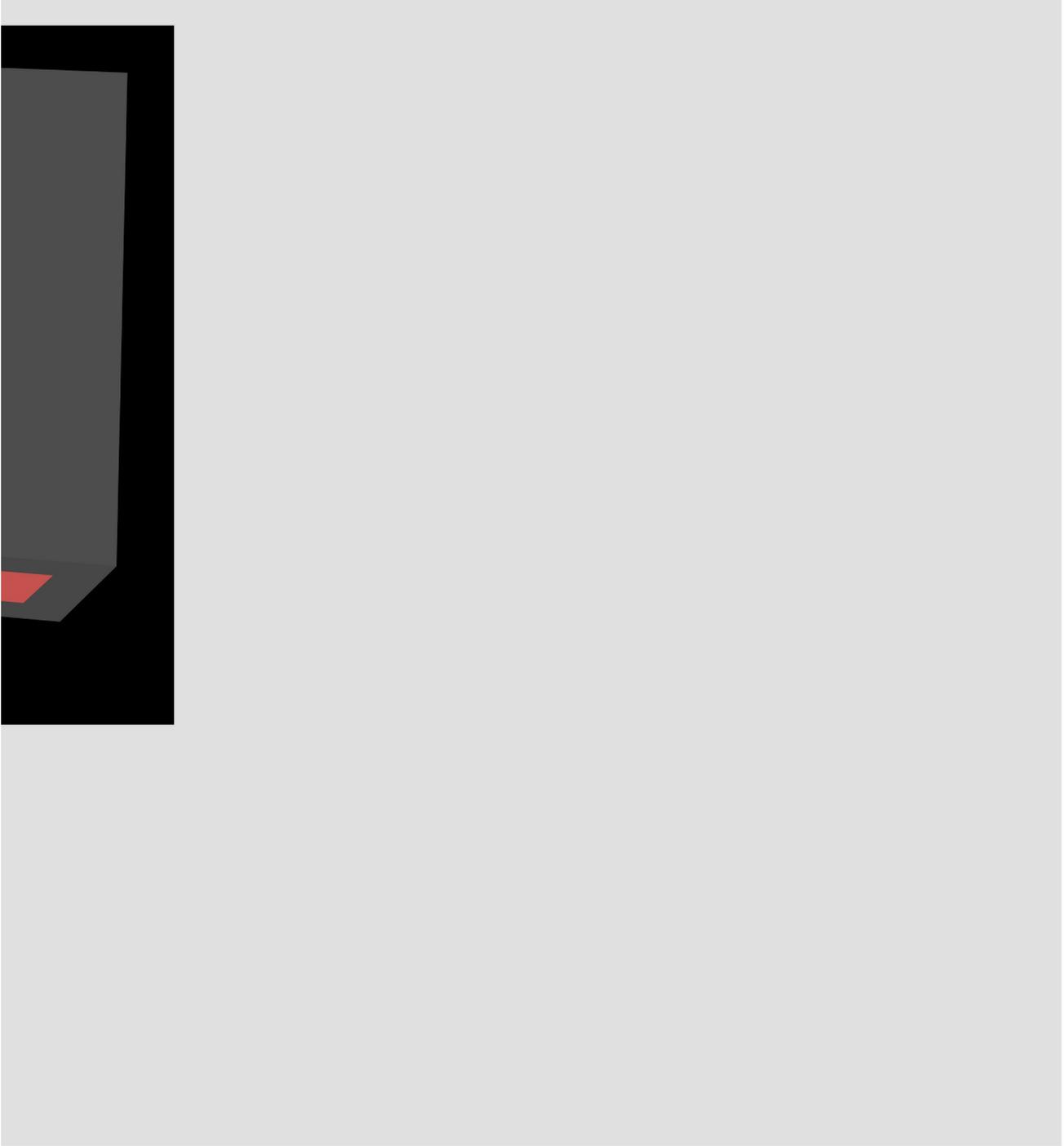
Pre-Owned Stock Analysis

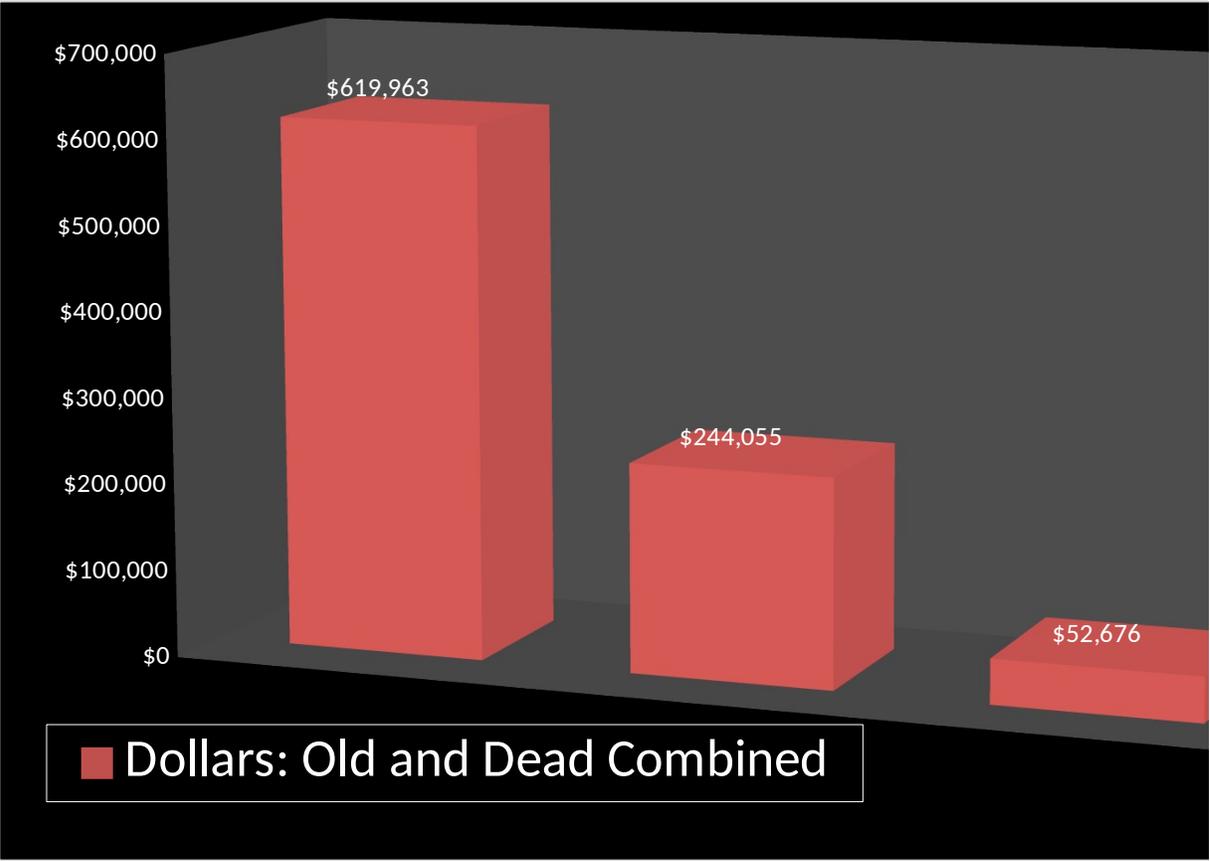
Days In Stock

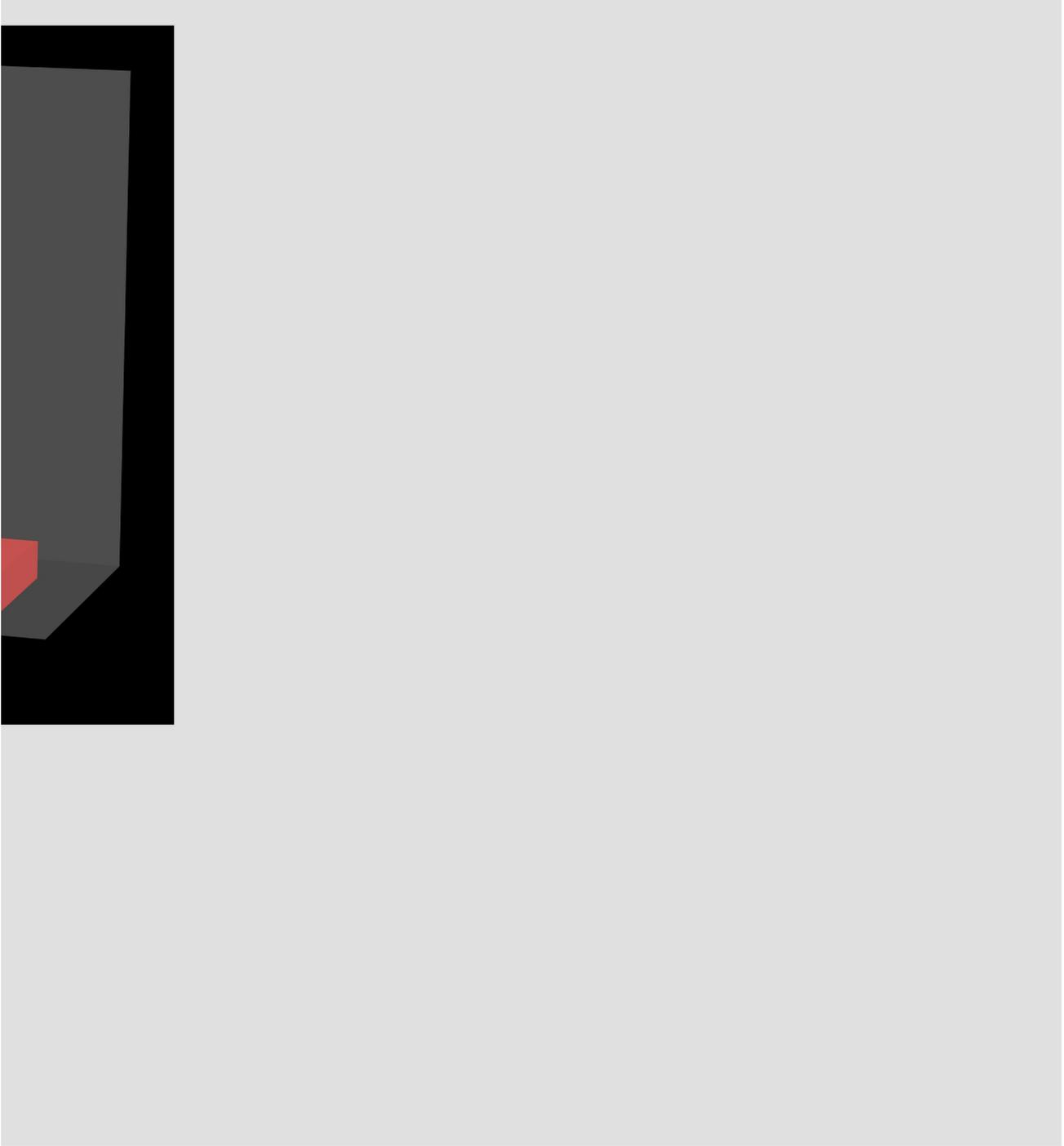
| Days In Stock | | | | | |
|---------------|-----------|-----------|-----------|----------|----------|
| | 0-30 | 31-45 | 46-60 | 61-90 | 90-120 |
| # Of Units | 34 | 2 | 7 | 2 | |
| Dollars | \$619,963 | \$55,572 | \$188,483 | \$52,676 | |
| | Fresh | At Risk | | Old | |
| | 34 | 9 | Units | | 2 |
| | \$619,963 | \$244,055 | Dollars | | \$52,676 |

| | | |
|------|-----------|----------|
| | | |
| | | |
| 121+ | Total | |
| | 45 | |
| | \$916,694 | |
| Dead | | |
| 0 | | |
| \$0 | | \$52,676 |









Pre-Owned Stock Analysis

| | | | | |
|--------------|----------------|----------------------------------|------------|-------------|
| Fresh | At Risk | | Old | Dead |
| 34 | 9 | <i>Units</i> | 2 | 0 |
| \$619,963 | \$244,055 | <i>Dollars</i> | \$52,676 | \$0 |
| | | | | |
| 76% | 20% | <i>Percent of total in Units</i> | 4% | 0% |
| 68% | 27% | <i>Percent of total in \$</i> | 6% | 0% |
| | | | | |
| \$18,234 | \$27,117 | <i>Average Cost per Unit</i> | \$26,338 | 0 |

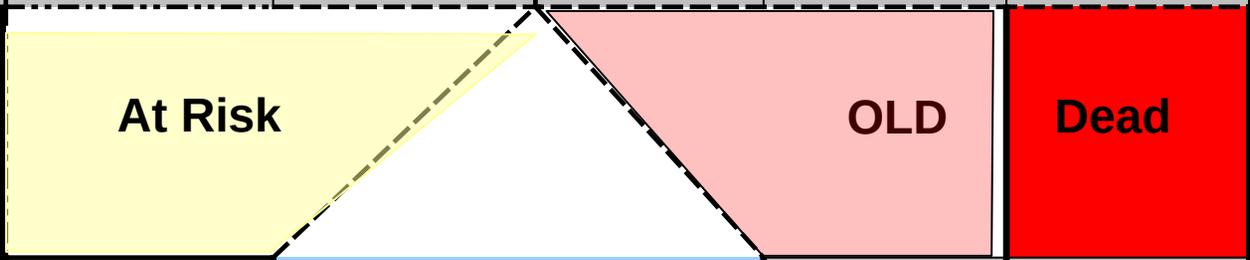
45

\$916,694

Over Valuation "Water" Analysis

Days In Stock

| | 0-30 | 31-45 | 46-60 | 61-90 | 91 - 120 | 121+ |
|----------------|---------------|--------------|---------------|--------------|----------|----------|
| Dollars | 619963 | 55572 | 188483 | 52676 | 0 | 0 |



| | | | | |
|--|------------------|----------------|-----------------|------------|
| | \$244,055 | Dollars | \$52,676 | \$0 |
|--|------------------|----------------|-----------------|------------|

Enter the percentage of this inventory value that you estimate is "water"

| | | | |
|-----------------|------------------------|----------------|------------|
| 10% | "Water" % | 15% | 25% |
| \$24,406 | "Water" Dollars | \$7,901 | \$0 |

% of inventory under water 3.5%

Total Water Dollars \$32,307

Total

916694

