



## Financial Management Objective Homework

**Student** Kevin Gordon **Name:** 322 **Academy**  
**Class #**

***I plan to accomplish the following objective*** March 20<sup>th</sup> 2017 **by**  
***our next class on:***

**Provide the relevant composite data**

Department	Mont h	Page	Colum n
Service	Jan	32	2

<b>Action plan for achieving objective</b>
<p><b>What is the area of focus?</b>            Effective Labor Rates increase along with Hrs per R.O up to 2.0 as Goal, Gross as percentage to 70%            One additional Focus area is the Waste Management of Tech Time</p>
<p><b>What is the proposed plan? How will you achieve it?</b>  <b>Service Aisle Awareness training on greeting in aisle with cart for quick washer fill and battery test.</b>  <b>Decrease tech wait times at parts and with minimizing tech distractions by outside and inside influences</b></p>
<p><b>How will you track your progress? What measurements, KPI's? How often will you track?</b>            Weekly meetings using a custom excel sheet with Service Manager and Corporate Service Director for tracking the numbers. Weekly meetings with Advisors for training and numbers acknowledgement            Effective labor by week and CSI on Individual Monthly Sheets along with gross as percentage</p>
<p><b>Who are the employees that will be involved, or impacted? Will they</b></p>

<b>require training or assistance?</b>
GM, Serv Manager , Service Director ,Service Advisors Training is to be weekly and ongoing
<b>Is there a cost, or estimated cost for implementation?</b> <b>No cost. Process driven and in house training</b>
<b>Projected date of completion? Implementation started mid Jan 2017</b> <b>This will be a ongoing process with no setl date of completion</b>

<b>Jan.</b>	<b>Feb.</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
<b>July</b>	<b>Aug.</b>	<b>Sept.</b>	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>