

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	75	80	155	Finance or Lease Reserve	1301	1731	3032
Finance or Lease Contracts	47	39	86	Service Contracts	0	0	0
Service Contracts	8	10	18	Pre-paid Maintenance	0	0	0
Pre-Paid Maintenance	48	15	63	GAP	0	0	0
GAP	7	19	26	Theft Deterrent	0	0	0
Theft Deterrent	0	0	0	Paint Sealant & Appearance	0	0	0
Paint Sealant & Appearance	26	9	35	Tire/Wheel	0	0	0
Tire/Wheel	17	17	34	Lease Care	0	0	0
Lease Care	1		1	Other_____	0	0	0
Other_____key/dent_____	7	6	13				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	42214	34977	77191
Service Contracts	6993	9460	16453
Pre-Paid maintenance	3600	1125	4725
GAP	3198	9902	13100
Theft Deterrent	0	0	0
Paint Sealant & Appearance	17016	5716	22732
Tire/Wheel	13071	11301	24372
Lease Care	399		399
Other_____key/dent_____	1575	1320	2895

