

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
	<a href="#">PHL8424</a>	2015	Honda	Civic	-5	-\$637.95	\$261.15
	<a href="#">PHL8383</a>	2015	Honda	CRV	-1	-\$1,137.67	\$3,094.75
	<a href="#">PHL8405</a>	2015	Honda	Civic	0	-\$631.08	\$1,015.00
	<a href="#">PHB8395</a>	2015	Honda	Civic	0	-\$587.76	\$2,408.29
	<a href="#">PHL8361</a>	2015	Honda	CRV	0	-\$80.94	\$500.00
	<a href="#">PHR8324</a>	2016	Honda	HRV	0	-\$1,241.61	\$1,941.57
	<a href="#">PHL8362</a>	2016	Honda	HRV	0	-\$1,601.82	\$160.00
	<a href="#">PHL8363</a>	2015	Honda	Odyssey	0	-\$587.01	\$3,619.12
	<a href="#">PHB8399</a>	2015	Honda	Pilot	0	-\$587.92	\$2,941.75
	84039A	2003	Chevy	Suburban	1	\$ (1,308.92)	\$ -
	<a href="#">84190B</a>	2001	GMC	Yukon	1	-\$292.95	\$0.00
	<a href="#">84190B</a>	2001	GMC	Tukon	1	-\$292.95	\$0.00
	<a href="#">PHT8416</a>	2010	Honda	Accord	2	\$3,165.05	\$1,434.00
	<a href="#">84100A</a>	2006	Honda	Accord	2	-\$515.90	\$0.00
	<a href="#">81108A</a>	2004	Honda	Civic	2	-\$1,415.90	\$0.00
	<a href="#">84190A</a>	2013	Honda	CRV	2	\$3,389.10	\$203.00
	<a href="#">84150A</a>	2009	Honda	CRV	2	\$2,205.54	\$1,999.86
	<a href="#">86006A</a>	2005	Lexus	RX330	2	\$710.73	\$1,580.65
	<a href="#">PHT8342A</a>	2013	Lexus	RX352	2	-\$1,539.73	\$300.00
	<a href="#">PHT8319A</a>	2009	Toyota	Camry	2	-\$1,135.84	\$0.00
	<a href="#">PHT8393</a>	2016	Dodge	RAM	3	\$1,059.08	\$1,060.15
	<a href="#">PHT8410</a>	2016	Dodge	RAM	3	\$1,926.93	\$541.00
	<a href="#">84195A</a>	2015	Honda	CRV	3	\$1,271.58	\$704.58
	<a href="#">PHT8349</a>	2015	Infiniti	Q50	3	-\$374.90	\$1,120.00
	<a href="#">PHT8384</a>	2015	Honda	Accord	4	\$533.19	\$3,563.24
	<a href="#">82071A</a>	2010	Honda	Accord - Crossover	4	\$1,675.73	\$2,694.23
	<a href="#">86005A</a>	2015	Honda	Pilot	4	\$834.10	\$3,446.84
	<a href="#">83054A</a>	2008	Pontiac	Grand Prix	4	\$2,212.00	\$2,480.26
	<a href="#">84159A</a>	2013	Honda	CRV	5	\$1,242.63	\$4,180.92
	<a href="#">84149A</a>	2009	Honda	Pilot	5	-\$115.90	\$0.00
	<a href="#">PHT8358</a>	2016	Jeep	Cherokee	5	-\$1,084.69	\$937.00
	PHT8366	2015	Audi	A8	6	\$ 1,381.64	\$ 5,729.96
	<a href="#">PHT8301A</a>	2013	Dodge	Durango	6	\$ 1,928.45	\$ 1,541.59
	<a href="#">PHT8364</a>	2018	Honda	CRV	6	\$290.55	\$1,781.12

<a href="#">PHT8319</a>	2015	Hyundai	Sonata	6		\$649.60	\$244.00
<a href="#">PHT8411</a>	2016	Dodge	RAM	7		\$2,264.15	\$6,241.54
<a href="#">82116A</a>	2018	Honda	Accord	7		\$1,804.50	\$1,972.00
<a href="#">84186A</a>	2007	Honda	Civic	7		\$2,009.03	\$0.00
<a href="#">PHT8350</a>	2015	Honda	Civic Hatchback	7		-\$416.98	\$0.00
<a href="#">PHT8347A</a>	2011	GMC	Arcadia	8		-\$483.19	\$2,775.26
PHT8347AA	2007	BMW	Mini Cooper	9	\$	1,386.28	\$ 128.00
PHT8333	2015	Chevy	Equinox	9	\$	(714.94)	\$ 3,238.14
82103A	2016	Chevy	Camaro	10	\$	1,478.27	\$ 1,735.00
82111A	2014	Chevy	Malibu	10	\$	53.33	\$ 385.62
<a href="#">PHT8302A</a>	2014	Ford	Fusion	10		-\$104.38	\$485.30
<a href="#">83043A</a>	2016	Honda	Civic	10		\$590.54	\$3,393.03
<a href="#">84126A</a>	2015	Honda	CRV	10		\$738.53	\$728.00
<a href="#">PHT8309A</a>	2013	Ford	Escape	11		\$1,388.62	\$2,692.65
<a href="#">PHT8283A</a>	2008	Jeep	Wrangler	11		\$1,441.61	\$2,109.72
81043A	2015	Chevy	Cruze	13	\$	435.71	\$ 2,857.00
PHT8328	2016	Dodge	Challenger	13	\$	283.89	\$ 4,119.72
<a href="#">PHT8349A</a>	2013	Ford	F150	13		\$888.78	\$3,625.44
<a href="#">PHT8333A</a>	2003	Ford	Taurus	13		\$178.16	\$0.00

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	90	\$34,456	\$ 148,060.09	\$2,027.96	64%
31 - 45 Days	14	-\$2,523	\$ 27,385.40	\$1,775.90	10%
46 - 60 Days	14	-\$12,866	\$ 18,009.93	\$367.45	10%
60 - 90 Days	21	-\$30,174	\$ 24,264.15	-\$281.43	15%
90 Days and Over	1	-\$5,681	\$ 262.75	-\$5,418.39	1%
<b>Total</b>	<b>140</b>	<b>-\$16,787</b>	<b>\$217,982</b>	<b>\$1,437</b>	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
% of total unit sales result of dividing unit sales in age bucket by total unit sales