

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	33	\$80,430	\$97,332	\$5,387	37
31 - 45 Days	5	\$4,532	\$7,381	\$2,383	6
46 - 60 Days	9	\$20,341	\$23,008	\$4,817	10
60 - 90 Days	8	\$17,222	\$18,783	\$4,501	9
90 Days and Over	34	\$11,225	\$79,812	\$2,678	38
Total	89	\$133,750	\$226,316	\$4,045	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales