

FROZEN CAPITAL: WARRANTY CLAIMS RECEIVABLE

Page Colm Line

YTD Warranty Sales

Service Warranty Sales	+	21,560	6	YTD	27
Parts Warranty Sales	+	19,883	6	YTD	45
Body Shop Parts Warranty Sales	+	0		YTD	
Body Shop Service Warranty Sales	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
Total YTD Warranty Sales	=	41,443			
Statement Month	÷	2			
Average YTD Warranty Sales	=	20,722			
Factor	×	25.0%			
Your Guide	=	5,180			A

Your Factor for Warranty Claims Receivable is : 25.0% if paid weekly
50.0% if paid semi-monthly
100.0% if paid monthly

Warranty Claims Receivable	4,877
Your Guide	5,180 A
Frozen Capital	303

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FROZEN CAPITAL: PRE-OWNED INVENTORY

			Page	Colm	Line
YTD Pre-Owned Sales (<i>without F&I</i>)	+	811,530	3,6	YTD	1, 8 & 10
YTD Pre-Owned Gross Profit (<i>without F&I</i>)	-	102,906	3,6	YTD	2, 8 & 10
YTD Inventory Adjustments (<i>+/- as on statement</i>)	±	0		YTD	
YTD Pre-Owned Cost of Sales	=	708,624			
Statement Month	÷	2			
Average Month Pre-Owned Cost of Sales	=	354,312			
Factor	×	1.0			Guide = 1.0
Your Guide	=	354,312 A			

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.
A Factor of 1.0 = 1 Month supply.

Pre-Owned Vehicle Inventory		1,350,783	1	Asset	25,26
Your Guide	-	354,312 A			
Frozen Capital		<u>996,471</u>			



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FROZEN CAPITAL: PARTS & ACCESSORIES INVENTORY

Page Colm Line

YTD Parts & Accessories Sales <i>(exclude gas, oil, grease and tire sales)</i>	+	344,677	4.0	YTD	1
YTD Parts & Accessories Gross Profit <i>(exclude gas, oil, grease and tire gross profit)</i>	-	116,483	4	YTD	2
YTD Inventory Adjustments (+/- as on statement)	±	0		YTD	
YTD Parts & Accessories Cost of Sales	=	228,194			
Statement Month	÷	2			
Average Month Parts & Accessories Cost of Sales	=	114,097			
Factor	×	1.5			
Your Guide	=	171,146			
					Guide = 1.5

NADA Guide for Parts & Accessories Inventory is 45 days supply or less at cost.

A Factor of 1.5 = 45 days supply.

Parts & Accessories Inventory		316,430	1	Asset	27
Your Guide	-	171,146			
Frozen Capital		145,285			

FROZEN CAPITAL: SERVICE, PARTS AND BODY SHOP ACCOUNTS RECEIVABLE

Page Colm Line

YTD Parts, Service, and Body Shop Customer Labor and Parts Sales. See Note			
Service Customer Pay	+	0	YTD
Parts Repair Orders (ROs)	+	0	YTD
Parts Wholesale	+	0	YTD
Parts Counter Retail	+	0	YTD
	+	0	YTD
	+	0	YTD
	+	0	YTD
	+	0	YTD
<i>Total YTD Parts, Service, and</i>			
<i>Body Shop Customer Labor and Parts Sales</i>		=	0
Statement Month	÷	0	
Average Month Parts & Accessories Sales	=	#DIV/0!	
Factor	×	50.0%	Guide = 50%
Your Guide	=	#DIV/0! A	

Days' Supply of Parts, Service and Body Shop Accounts Receivable should not exceed 50% of the Current Month's retail and wholesale parts, service and body shop customer paid sales or 15 days.
Guide of 15 days = one half of a month or 50%.

Parts, Service and Body Shop Accounts Receivable		0	Asset
Your Guide	-	#DIV/0! A	
Frozen Capital		#DIV/0!	

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.



TOTAL FROZEN CAPITAL

Your calculation outputs from the previous tabs will automatically fill in each line below. If you have a red (negative) number, place a zero (0) on the line.

Warranty Claims Receivable	+	\$0
Pre-Owned Vehicle Inventory	+	\$996,471
Parts & Accessories Inventory	+	\$145,285
Service, Parts, Body Shop A/R	+	#DIV/0!
Total Frozen Capital	=	#DIV/0!

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