

FROZEN CAPITAL: WARRANTY CLAIMS RECEIVABLE

Page Colm Line

YTD Warranty Sales

Service Warranty Sales	+	0	YTD
Parts Warranty Sales	+	0	YTD
Body Shop Parts Warranty Sales	+	0	YTD
Body Shop Service Warranty Sales	+	0	YTD
	+	0	YTD
	+	0	YTD
	+	0	YTD
	+	0	YTD
Total YTD Warranty Sales	=	0	
Statement Month	÷	0	
Average YTD Warranty Sales	=	#DIV/0!	
Factor	×	25.0%	
Your Guide	=	#DIV/0! A	

Your Factor for Warranty Claims Receivable is :

25.0% if paid weekly
50.0% if paid semi-monthly
100.0% if paid monthly

Warranty Claims Receivable	0
Your Guide	#DIV/0! A
Frozen Capital	#DIV/0!



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FROZEN CAPITAL: PRE-OWNED INVENTORY

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YTD Pre-Owned Sales (<i>without F&I</i>)	+	3,414,573	4	YTD	6,9,10
YTD Pre-Owned Gross Profit (<i>without F&I</i>)	-	905,505	4	YTD	6,9,10
YTD Inventory Adjustments (<i>+/- as on statement</i>)	±	0		YTD	
YTD Pre-Owned Cost of Sales	=	2,509,068			
Statement Month	÷	2			
Average Month Pre-Owned Cost of Sales	=	1,254,534			
Factor	×	1.0			Guide = 1.0
Your Guide	=	1,254,534 A			

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.

A Factor of 1.0 = 1 Month supply.

Pre-Owned Vehicle Inventory		2,222,043	1	Asset	39
Your Guide	-	1,254,534 A			
Frozen Capital		<u>967,509</u>			



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FROZEN CAPITAL: PARTS & ACCESSORIES INVENTORY

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YTD Parts & Accessories Sales	+	443,230	5.0	YTD	39
<i>(exclude gas, oil, grease and tire sales)</i>					
YTD Parts & Accessories Gross Profit	-	150,783	5	YTD	39
<i>(exclude gas, oil, grease and tire gross profit)</i>					
YTD Inventory Adjustments (+/- as on statement)	±	2,533	5	YTD	34
YTD Parts & Accessories Cost of Sales	=	289,914			
Statement Month	÷	2			
Average Month Parts & Accessories Cost of Sales	=	144,957			
Factor	×	1.5			Guide = 1.5
Your Guide	=	217,436 A			

NADA Guide for Parts & Accessories Inventory is 45 days supply or less at cost.

A Factor of 1.5 = 45 days supply.

Parts & Accessories Inventory		618,764	1	Asset	40
Your Guide	-	217,436 A			
Frozen Capital		<u>401,329</u>			

FROZEN CAPITAL: SERVICE, PARTS AND BODY SHOP ACCOUNTS RECEIVABLE

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YTD Parts, Service, and Body Shop Customer Labor and Parts Sales. See Note					
Service Customer Pay	+	165,826	5	YTD	1
Parts Repair Orders (ROs)	+	117,866	5	YTD	22
Parts Wholesale	+	74,534	5	YTD	27
Parts Counter Retail	+	47,751	5	YTD	26
Body Shop Customer Labor and Parts Sales	+	106,816	5	YTD	14
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
Total YTD Parts, Service, and Body Shop Customer Labor and Parts Sales			=	512,793	
Statement Month	÷	2			
Average Month Parts & Accessories Sales	=	256,397			
Factor	×	50.0%			Guide = 50%
Your Guide	=	128,198			A

Days' Supply of Parts, Service and Body Shop Accounts Receivable should not exceed 50% of the Current Month's retail and wholesale parts, service and body shop customer paid sales or 15 days.
Guide of 15 days = one half of a month or 50%.

Parts, Service and Body Shop Accounts Receivable		81,295	1	Asset	8
Your Guide	-	128,198			A
Frozen Capital		46,903			

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.



TOTAL FROZEN CAPITAL

Your calculation outputs from the previous tabs will automatically fill in each line below. If you have a red (negative) number, place a zero (0) on the line.

Warranty Claims Receivable	+	#DIV/0!
Pre-Owned Vehicle Inventory	+	\$967,509
Parts & Accessories Inventory	+	\$401,329
Service, Parts, Body Shop A/R	+	\$0
Total Frozen Capital	=	#DIV/0!

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