

First Time Fill Rate

| DEALERSHIP NAME | First time fill rate | | | | |
|-----------------|----------------------|-----------------------|-----------------------|--------------------------|------------------|
| DATE | # OF RO'S | 1st Time (Right Away) | the same day Same Day | RO's Not Filled Same Day | Time Fill Rate % |
| 3/5/2018 | 5 | 4 | 1 | 0 | 80.00% |
| 3/6/2018 | 6 | 5 | 1 | 0 | 83.33% |
| 3/8/2018 | 8 | 7 | 0 | 1 | 87.50% |
| 3/9/2018 | 4 | 4 | 0 | 0 | ### |
| 3/12/2018 | 5 | 3 | 1 | 1 | 60.00% |
| 3/13/2018 | 8 | 7 | 1 | 0 | 87.50% |
| 3/15/2018 | 3 | 2 | 0 | 1 | 66.67% |
| 3/16/2018 | 4 | 3 | 1 | 0 | 75.00% |
| 3/19/2018 | 2 | 2 | 0 | 0 | ### |
| 3/21/2018 | 9 | 7 | 1 | 1 | 77.78% |
| 3/23/2018 | 7 | 6 | 0 | 1 | 85.71% |
| Totals | 61 | 50 | 6 | 5 | 81.97% |

