

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
2/1/2018	P7021	2015	GMC	SIERRA	5	\$ 1,986.00	\$ 350.00
2/1/2018	P7022	2008	BUICK	LUCERNE	2	\$ 972.00	\$ 1,146.00
2/1/2018	P7017	2015	CHEVY	TRAVERSE	6	\$ 538.00	\$ 438.00
2/2/2018	35706	2010	FORD	F-150	72	\$ 1,137.00	\$ 1,099.00
2/3/2018	P6965	2017	BUICK	ENVISION	51	\$ 1,542.00	\$ -
2/3/2018	P7016	2015	CHEVY	MALIBU	8	\$ 779.00	\$ 1,362.00
2/3/2018	P7025	2014	CHEVY	IMPALA	0	\$ 2,013.00	\$ 3,134.00
2/3/2018	35764	2014	BUICK	ENCLAVE	57	\$ 1,290.00	\$ 1,751.00
2/3/2018	35928	2013	VOLVO	S60	7	\$ 2,354.00	\$ 1,683.00
2/3/2018	35961	2012	BUICK	LACROSSE	0	\$ 1,274.00	\$ 1,218.00
2/5/2018	35805	2015	BUICK	ENCLAVE	51	\$ 1,330.00	\$ 2,839.00
2/6/2018	P7029	2013	FORD	EDGE	0	\$ 1,873.00	\$ 636.00
2/6/2018	P7013	2015	CHEVY	MALIBU	14	\$ 1,293.00	\$ 1,506.00
2/7/2018	P7028	2014	BUICK	REGAL	0	\$ 1,464.00	\$ 1,860.00
2/8/2018	35815	2010	KIA	SOUL	52	\$ 557.00	\$ 855.00
2/8/2018	P7030	2017	BUICK	LACROSSE	0	\$ 873.00	\$ 4,031.00
2/8/2018	35942	2009	HONDA	CIVIC	9	\$ 1,185.00	\$ -
2/8/2018	35907	2013	GMC	SIERRA	20	\$ 63.00	\$ 1,376.00
2/9/2018	P6984	2008	BMW	3 SERIES	41	\$ 2,956.00	\$ 1,574.00
2/10/2018	P6900	2014	BUICK	VERANO	22	\$ 767.00	\$ 1,675.00
2/10/2018	35953	2013	CHEVY	EQUINOX	7	\$ 877.00	\$ 820.00
2/10/2018	35843	2017	GMC	SIERRA	45	\$ 1,372.00	\$ 100.00
2/10/2018	P7014	2017	CHEVY	CRUZE	16	\$ 648.00	\$ 854.00
2/10/2018	35963	2015	GMC	ACADIA	3	\$ 1,353.00	\$ 814.00
2/12/2018	35825	2015	FORD	MUSTANG	53	\$ 1,854.00	\$ 4,009.00
2/12/2018	35908	2012	GMC	YUKON	24	\$ 1,974.00	\$ 1,953.00
2/12/2018	P6932	2014	CHEVY	SILVERADO	83	\$ 1,800.00	\$ 2,886.00
2/12/2018	35766	2016	RAM	1500	65	\$ 1,254.00	\$ -
2/13/2018	35771	2008	HUMMER	H3	66	\$ 1,653.00	\$ 1,728.00
2/14/2018	P7036	2016	RAM	1500	0	\$ 754.00	\$ 1,736.00
2/15/2018	P7035	2013	GMC	SIERRA	0	\$ 2,757.00	\$ 3,704.00
2/16/2018	35974	2012	GMC	TERRAIN	4	\$ 2,058.00	\$ -
2/17/2018	P7031	2017	CHEVY	CRUZE	4	\$ 589.00	\$ 1,148.00

2/17/2018	P7033	2015	CADILLAC	ESCALADE	4	\$ (245.00)	\$ 2,819.00
2/17/2018	35709	2016	BUICK	ENVISION	85	\$ 1,032.00	\$ 2,369.00
2/17/2018	35950	2015	CHEVY	EQUINOX	16	\$ 1,734.00	\$ 1,744.00
2/17/2018	P6948	2015	CHEVY	MALIBU	78	\$ 1,355.00	\$ 1,271.00
2/17/2018	35920	2014	JEEP	PATRIOT	25	\$ 1,265.00	\$ 2,811.00
2/19/2018	35972	2017	BUICK	ENVISION	7	\$ 2,020.00	\$ -
2/19/2018	35863	2016	BUICK	ENCLAVE	48	\$ 2,058.00	\$ 1,501.00
2/19/2018	35566	2017	GMC	YUKON XL	27	\$ 1,000.00	\$ 4,381.00
2/20/2018	35965	2016	GMC	TERRAIN	13	\$ 1,303.00	\$ -
2/20/2018	35924	2007	GMC	SIERRA	25	\$ 909.00	\$ 843.00
2/21/2018	35989	2008	HYUNDAI	SANTA FE	2	\$ 990.00	\$ 1,631.00
2/21/2018	35983	2012	CHEVY	CRUZE	5	\$ 2,745.00	\$ 931.00
2/21/2018	35964	2015	GMC	YUKON	14	\$ 2,014.00	\$ 680.00
2/21/2018	P7042	2017	NISSAN	MAXIMA	0	\$ 559.00	\$ 2,937.00
2/22/2018	P6943	2015	GMC	TERRAIN	7	\$ 1,437.00	\$ 2,612.00
2/22/2018	35956	2014	CHEVY	CRUZE	5	\$ 1,572.00	\$ -
2/22/2018	P6878	2014	GMC	ACADIA	118	\$ 944.00	\$ 3,811.00
2/23/2018	35939	2015	CHEVY	TAHOE	24	\$ 1,096.00	\$ 350.00
2/23/2018	35852	2011	GMC	YUKON	56	\$ 1,568.00	\$ 1,267.00
2/24/2018	P7043	2017	BUICK	ENVISION	4	\$ 501.00	\$ -

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	126	\$175,479	\$157,506	\$2,642.74	71.59%
31 - 45 Days	10	\$13,895	\$10,814	\$2,470.90	5.68%
\$	18	\$21,921	\$26,546	\$2,687.61	10.23%
60 - 90 Days	11	\$15,779	\$19,866	\$3,240.45	6.25%
90 Days and Over	11	\$16,430	\$26,017	\$3,858.81	6.25%
<b>Total</b>	<b>176</b>	<b>\$243,504</b>	<b>\$240,749</b>	<b>\$2,751.44</b>	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
% of total unit sales result of dividing unit sales in age bucket by total unit sales