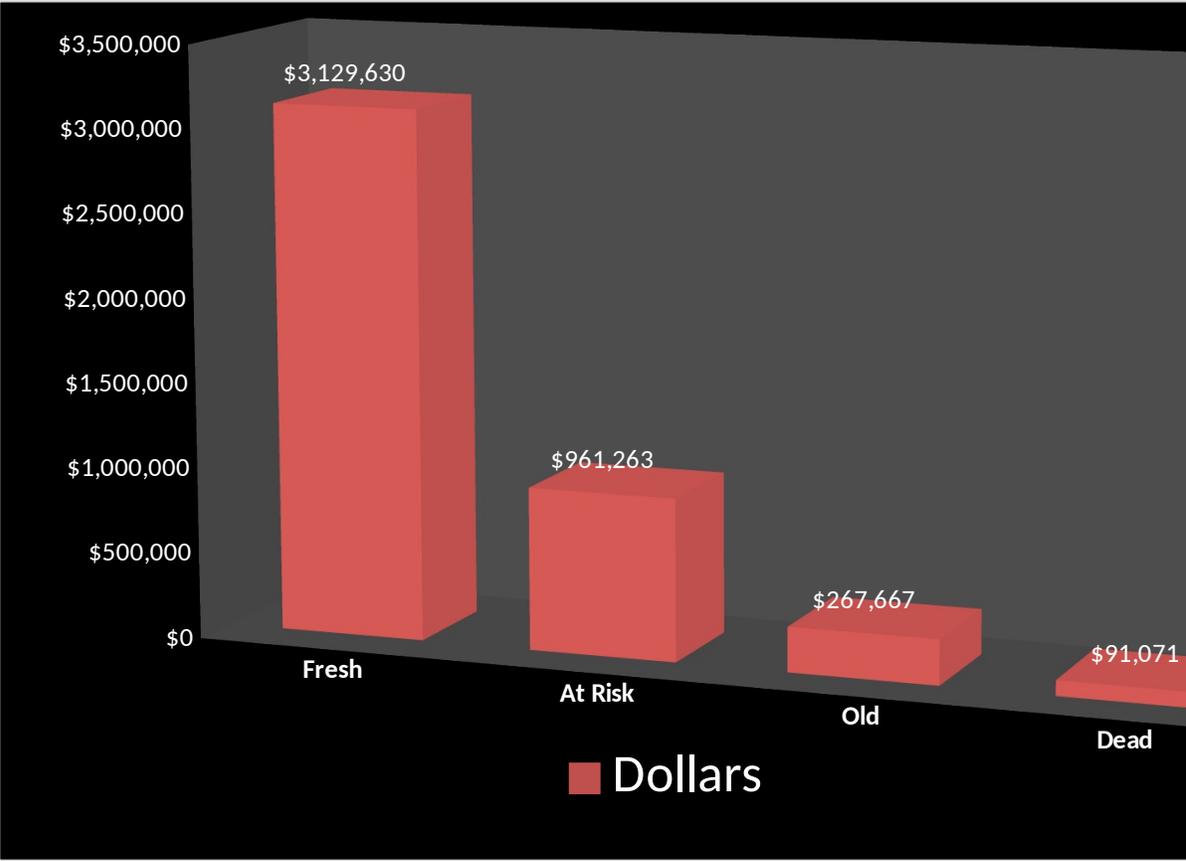


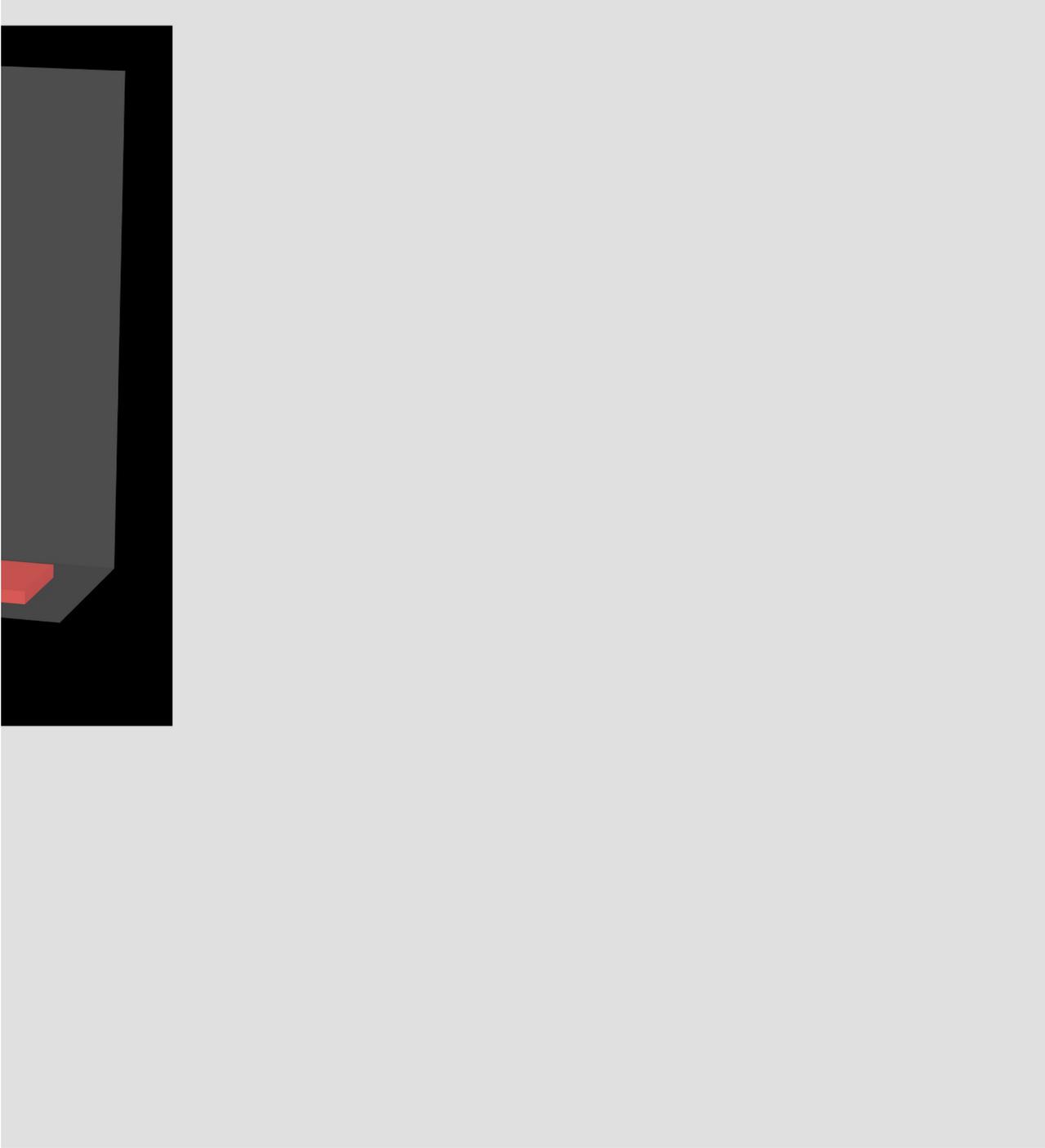
Pre-Owned Stock Analysis

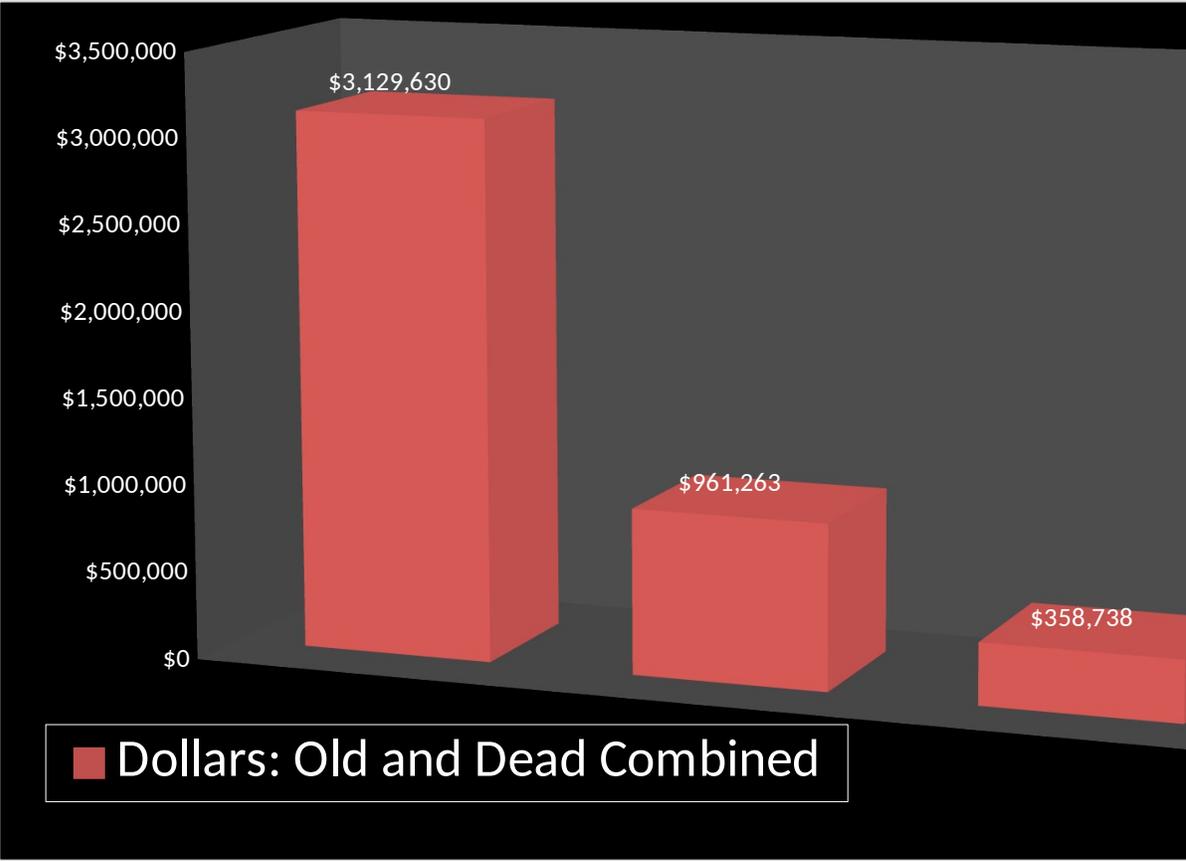
Days In Stock

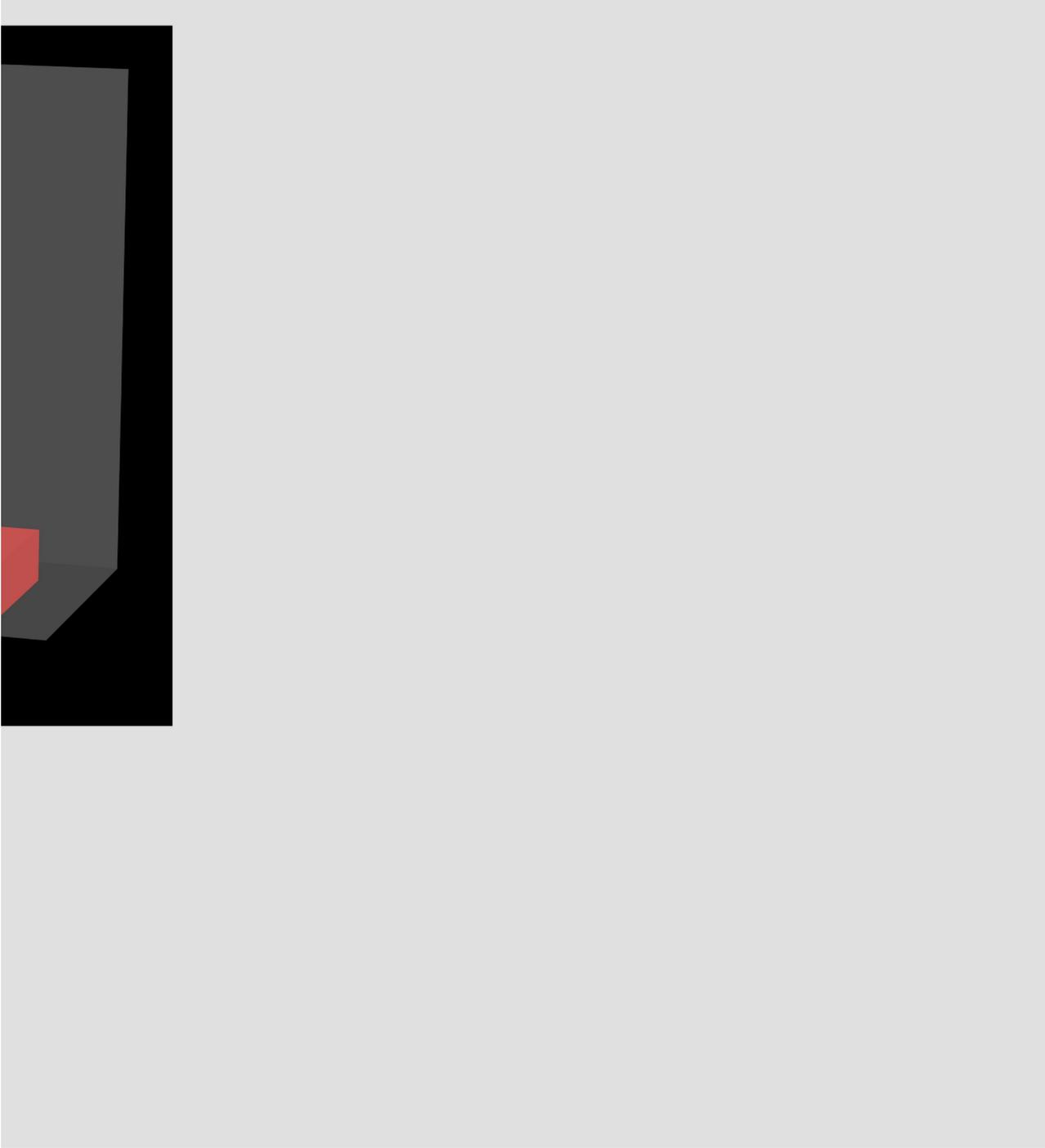
	0-30	31-45	46-60	61-90	90-120
# Of Units	107	19	6	4	1
Dollars	\$3,129,630	\$685,060	\$276,203	\$151,113	\$116,554
	Fresh	At Risk		Old	
	107	25	<i>Units</i>		5
	\$3,129,630	\$961,263	<i>Dollars</i>		\$267,667

121+	Total
2	139
\$91,071	\$4,449,631
Dead	
2	
\$91,071	\$358,738









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
107	25	<i>Units</i>	5	2
\$3,129,630	\$961,263	<i>Dollars</i>	\$267,667	\$91,071
77%	18%	<i>Percent of total in Units</i>	4%	1%
70%	22%	<i>Percent of total in \$</i>	6%	2%
\$29,249	\$38,451	<i>Average Cost per Unit</i>	\$53,533	\$45,536

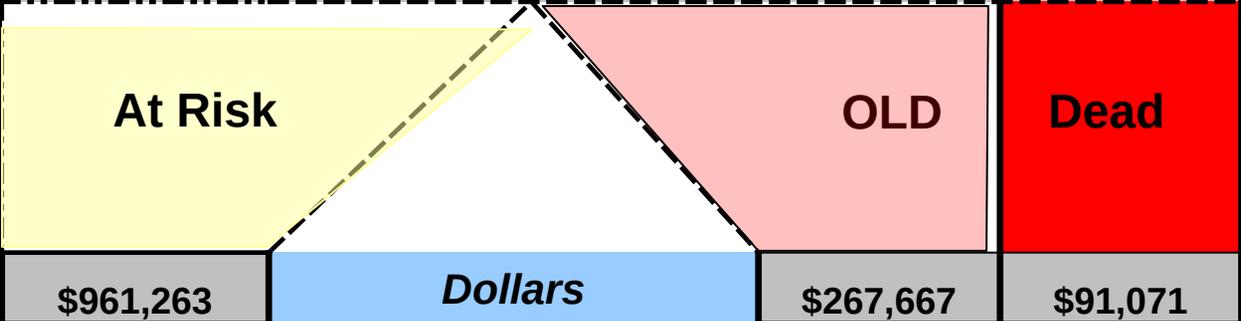
139

\$4,449,631

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	3129630	685060	276203	151113	116554	91071



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$96,126	<i>"Water" Dollars</i>	\$40,150	\$22,768

% of inventory under water 3.6%

Total Water Dollars \$159,044

Total

4449631

