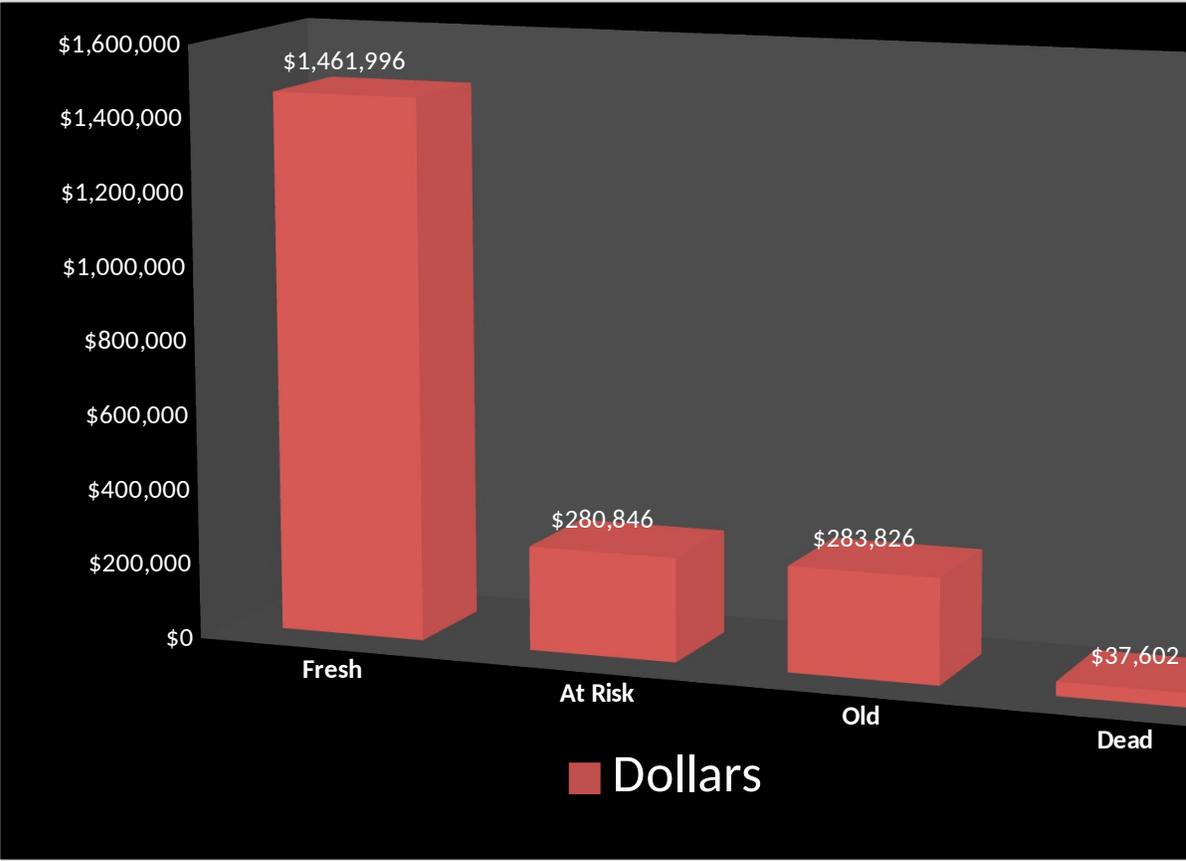


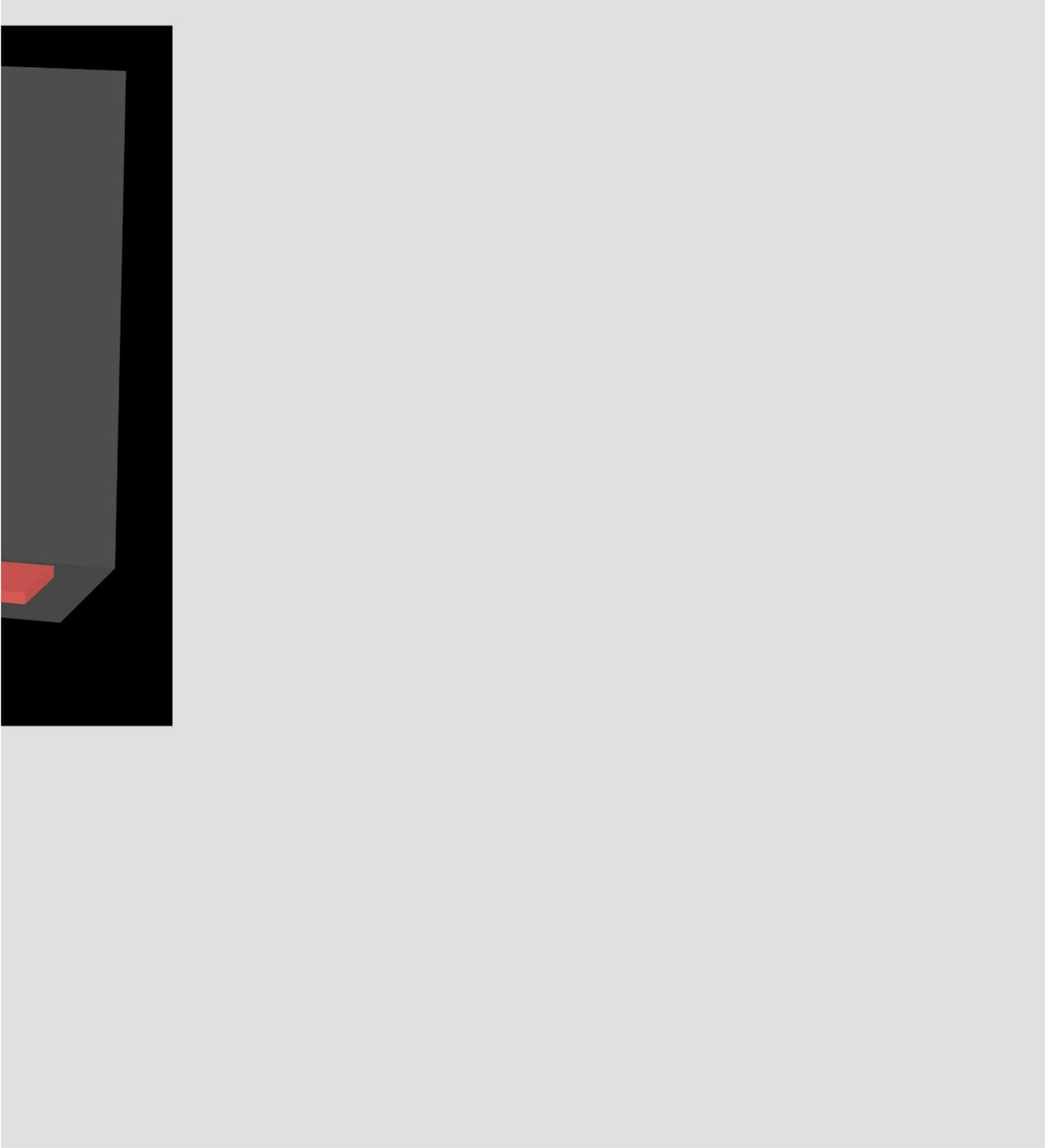
Pre-Owned Stock Analysis

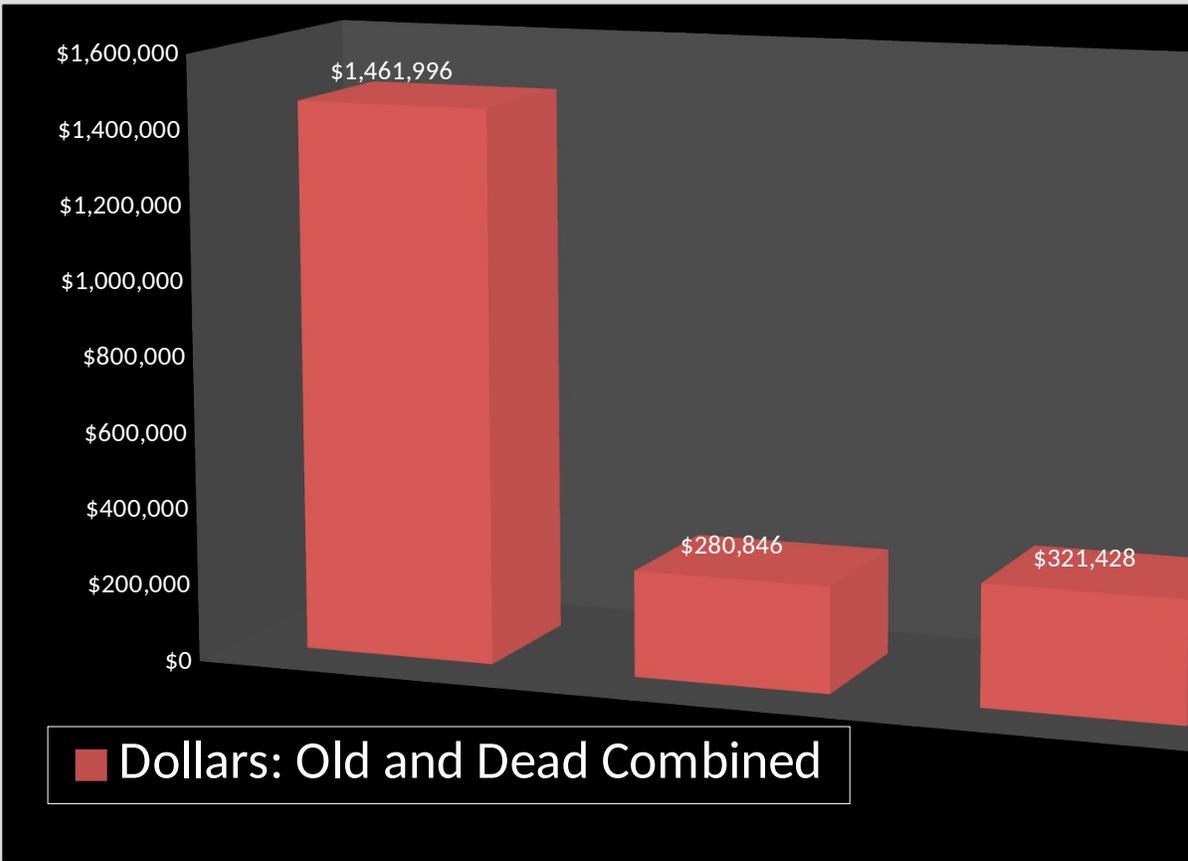
Days In Stock

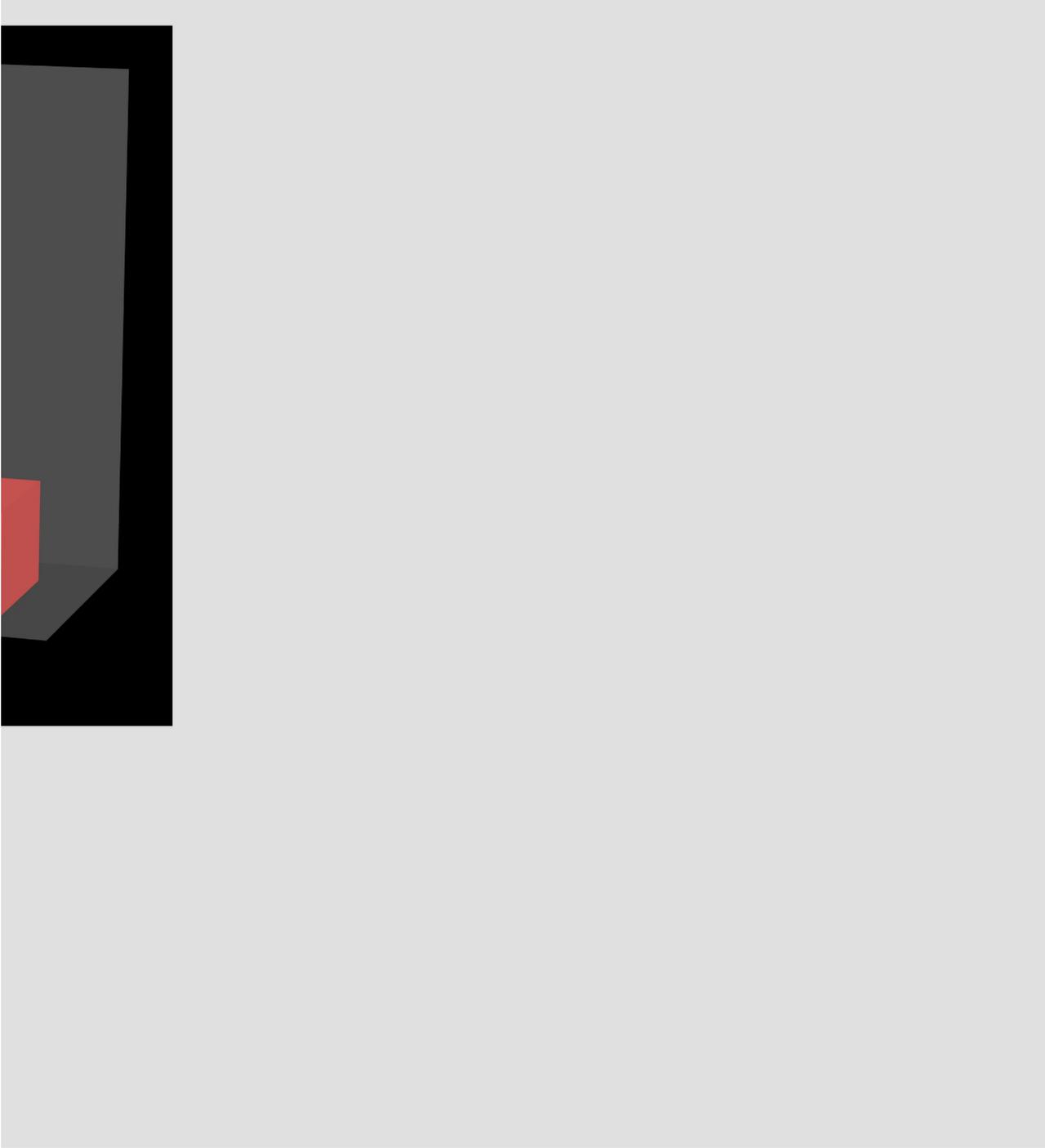
| | 0-30 | 31-45 | 46-60 | 61-90 | 90-120 |
|------------|--------------|----------------|----------------|------------|-----------|
| # Of Units | 45 | 6 | 2 | 5 | 2 |
| Dollars | \$1,461,996 | \$235,416 | \$45,430 | \$222,436 | \$61,390 |
| | Fresh | At Risk | | Old | |
| | 45 | 8 | <i>Units</i> | | 7 |
| | \$1,461,996 | \$280,846 | <i>Dollars</i> | | \$283,826 |

| | |
|-----------------|--------------------|
| | |
| | |
| 121+ | Total |
| 2 | 62 |
| \$37,602 | \$2,064,270 |
| Dead | |
| 2 | |
| \$37,602 | |
| | \$321,428 |









Pre-Owned Stock Analysis

| | | | | |
|--------------|----------------|----------------------------------|------------|-------------|
| Fresh | At Risk | | Old | Dead |
| 45 | 8 | <i>Units</i> | 7 | 2 |
| \$1,461,996 | \$280,846 | <i>Dollars</i> | \$283,826 | \$37,602 |
| 73% | 13% | <i>Percent of total in Units</i> | 11% | 3% |
| 71% | 14% | <i>Percent of total in \$</i> | 14% | 2% |
| \$32,489 | \$35,106 | <i>Average Cost per Unit</i> | \$40,547 | \$18,801 |

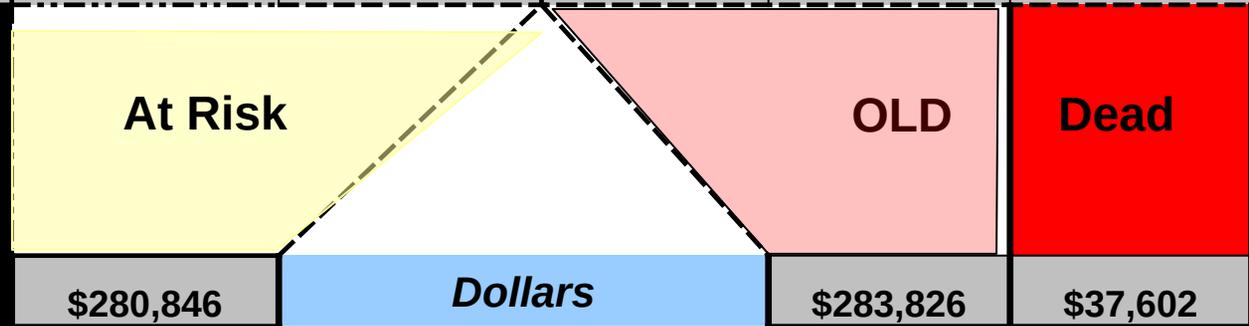
62

\$2,064,270

Over Valuation "Water" Analysis

Days In Stock

| | 0-30 | 31-45 | 46-60 | 61-90 | 91 - 120 | 121+ |
|----------------|---------|--------|-------|--------|----------|-------|
| Dollars | 1461996 | 235416 | 45430 | 222436 | 61390 | 37602 |



Enter the percentage of this inventory value that you estimate is "water"

| | | | |
|----------|------------------------|----------|---------|
| 10% | <i>"Water" %</i> | 15% | 25% |
| \$28,085 | <i>"Water" Dollars</i> | \$42,574 | \$9,401 |

% of inventory under water 3.9%

Total Water Dollars \$80,059

Total

2064270

