

All Manf, All OEM Cd, All SGrp

	From	3/01/23	3/01/23	3/01/23	3/01/23
	To	3/31/23	3/31/23	3/31/23	3/31/23
		Sales	Cost	Gross	GP %
Counter Retail Sales		23636.48	13749.84	9886.64	41.8
Counter Internal Sales					
Counter Wholesale Sales		128832.61	123062.16	5770.45	4.5 *
Total Counter Sales		152469.09	136812.00	15657.09	10.3
RO Customer Pay Sales		92121.00	55694.94	36426.06	39.5
RO Internal Pay Sales		28608.13	19647.72	8960.41	31.3
RO Warranty Sales		21823.35	15689.87	6133.48	28.1
RO Service Contract Sales					
Total RO Sales		142552.48	91032.53	51519.95	36.1
Total Sales		295021.57	227844.53	67177.04	22.8
Total Returns		-11541.73	-10111.73	-1430.00	-12.4
Total Net Sales		283479.84	217732.80	65747.04	23.2

* DOES NOT INCLUDE REBATES *

PD3011R
BWIND531

MARCH 2023

PARKWAY HONDA
Inventory Analysis

4/11/23 9:57:46

All HN Stocking Groups

	%	#	Pieces	Value
Active Parts: Stocked	10.9	295	1902	19790.40
Active Parts: With Excess Stock	26.6	266	11973	47997.46
Active Parts: Understocked	1.8	254	233	3196.58
Active Parts: To Phase Out	.0	0	0	.00
Total Active Parts	39.3	815	14108	70984.44
Superceded With On Hand	3.7	31	336	6696.85
Inactive With On Hand	57.0	1082	3532	103060.59
Total Inventory To Sell	100.0	1928	17976	180741.88
Cores on Hand		21	113	3171.00
Negative On Hand		90	116	12714.63
Total of Inventory		2039	17973	171198.25
Parts on Open Repair Orders		89	169	6715.14
Value of Inventory		2128	18142	177913.39
Not on Factory Master		1842	11165	17789.92
Parts Without Cost		179	5	.00

Inventory	Apr	May	Jun	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total	Avg.
Turnover Months Supply	4	5	6	5	6	6	5	4	5	4	5	5	5	5
Closing Inventory	1,929	1,886	1,834	1,870	1,920	1,932	1,938	1,902	1,841	1,646	1,737	1,751	1,848	1,848
	17,822	17,141	16,048	16,625	15,839	16,978	16,108	14,811	15,053	14,889	14,568	16,369	16,020	16,020
	131,566	160,242	168,404	172,080	173,083	175,318	168,680	166,132	165,564	186,126	192,051	191,767	170,917	170,917
Active	498	505	500	505	530	494	493	476	461	474	473	500	492	492
	13,438	12,664	11,646	12,139	10,774	11,909	11,025	9,927	10,247	10,275	10,375	12,281	11,391	11,391
	51,773	55,259	54,456	54,328	60,122	53,775	48,321	47,144	49,037	55,202	56,350	67,923	54,474	54,474
Non-Stock	1,218	1,167	1,121	1,147	1,171	1,223	1,241	1,229	1,190	982	1,067	1,059	1,151	1,151
	3,586	3,705	3,703	3,771	4,398	4,429	4,395	4,287	4,229	3,906	3,492	3,392	3,941	3,941
	47,947	71,952	80,688	84,569	84,623	92,541	92,402	91,555	88,037	94,416	100,026	90,542	84,941	84,941
Non-Stock E	109	110	114	113	114	113	110	106	98	97	96	94	106	106
	226	242	265	277	260	241	205	181	157	157	146	136	207	207
	11,120	12,170	13,174	11,519	10,623	10,864	11,124	10,917	11,503	13,844	12,812	12,704	11,864	11,864
Replaced	25	26	25	30	28	29	26	26	26	26	29	25	26	26
	35	52	53	61	11	13	109	56	74	171	162	193	82	82
	3,635	4,824	6,290	8,061	3,478	3,741	3,944	4,063	4,291	7,516	7,019	5,937	5,233	5,233
Core	18	17	15	16	21	20	15	17	18	20	22	24	18	18
	204	160	80	89	117	116	99	135	141	171	201	168	140	140
	3,852	3,202	1,639	2,052	2,657	2,664	1,983	2,871	3,065	3,601	4,299	3,937	2,985	2,985
Other	61	61	59	59	56	53	53	48	48	47	50	49	53	53
	333	318	301	288	279	270	275	225	205	209	192	199	257	257
	13,239	12,835	12,157	11,551	11,580	11,733	10,906	9,582	9,631	11,547	11,545	10,724	11,419	11,419
**** Activity ****														
Sales (at cost)	272,756	283,482	258,047	290,789	275,596	254,286	290,762	369,497	318,252	390,605	329,611	348,472	3,682,155	306,846
Shop	84,887	81,697	87,132	87,445	91,699	86,536	74,381	92,130	87,510	98,216	88,259	89,464	1,049,356	87,446
Counter	187,869	201,784	170,914	203,343	183,897	167,749	216,381	277,367	230,742	292,388	241,351	259,007	2,632,792	219,399
Lost Sale	494	738	1,183	39	781	440	228	503	475	1,034	338	561	6,814	567
Total Purchases	167,832	203,744	164,158	183,796	170,574	153,552	169,554	209,855	204,056	224,509	198,529	207,504	2,267,763	188,980
Regular Ord	48,146	68,872	55,299	57,114	53,111	64,139	42,635	59,641	64,045	57,650	63,271	59,549	693,472	57,789
Special Ord	119,685	134,872	108,858	126,681	117,563	99,413	126,919	150,214	140,011	166,859	135,257	147,955	1,574,287	131,190
**** Stock Order ****														
Suggested	149	119	163	154	116	119	137	122	123	173	139	134	137	137
	2,535	2,674	3,335	2,491	3,203	1,955	3,101	2,116	1,614	2,307	1,902	1,875	2,425	2,425
	24,327	18,178	27,086	17,306	21,108	22,420	21,794	20,459	17,912	26,376	20,201	22,071	21,603	21,603
Adjust-ments	1,264	71	66	53	169	88	55	196	590	95	50	79	231	231
	3,549	-1,349	-562	1,715	202	3,335	33	100	1,084	2,089	169	2,047	1,034	1,034
	3,241	-11,557	-6,337	208,664	-4,079	-10,361	-2,634	-1,763	21,329	-3,236	-4,066	-1,382	15,651	15,651

	Apr	May	Jun	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total	Avg.
Closing Inventory	1,929	1,886	1,834	1,870	1,920	1,932	1,938	1,902	1,841	1,646	1,737	1,751		1,848
Parts Pieces	17,822	17,141	16,048	16,625	15,839	16,978	16,108	14,811	15,053	14,889	14,568	16,369		16,020
Cost	131,566	160,242	168,404	172,080	173,083	175,318	168,680	166,132	165,564	186,126	192,051	191,767		170,917

**** Aging ****

Sold Last 3 Months

% Total Cost	Parts	Cost	Parts	Cost	Parts	Cost	Parts	Cost	Parts	Cost	Parts	Cost	Parts	Cost
ALL	149.8	49	124.3	49	123.5	50	119.4	51	107.6	42	104.0	41	112.3	47
Non-Stk	47.561	47,975	47,855	47,855	49,018	50,074	50,741	50,741	48,413	45,863	46,106	45,831	46,106	44
Non-Stk	192.686	194,895	203,301	201,279	182,741	178,955	185,051	186,686	201,779	204,315	201,558	201,282	201,779	10
Non-Stk	11	11	11	9	10	8	10	10	10	10	10	9	9	9
Non-Stk	80	67	64	69	46	48	58	348	75	58	52	63	75	52
Non-Stk	4,441	4,314	4,804	4,228	3,604	3,476	4,456	5,627	6,241	5,081	3,738	2,944	6,241	5,081
Non-Stk	1.2	3.3	2.1	1.9	1.1	1.3	1.7	1.4	4.2	1.4	2.2	1.6	4.2	1.4
Non-Stk	1	11	7	8	1	4	7	6	10	6	10	6	10	6
Non-Stk	4	35	14	15	1	12	7	6	16	14	11	6	16	11
Non-Stk	635	2,833	1,679	1,754	116	978	624	537	1,462	1,321	1,474	1,023	1,462	1,321
Non-Stk	9	16	11	9	10	7	8	9	14	4	6	9	14	4
Non-Stk	18	36	19	27	37	22	41	16	35	7	15	19	35	7
Non-Stk	947	2,470	1,900	1,638	1,916	1,317	2,408	1,919	5,572	1,458	2,763	2,137	5,572	1,458
Non-Stk	7.6	12.9	14.3	14.6	17.1	13.3	11.2	9.7	10.7	10.3	11.4	13.9	10.7	10.3
Non-Stk	69	70	73	86	108	99	94	82	58	65	69	74	58	65
Non-Stk	202	887	891	953	479	321	303	240	202	212	286	327	202	212
Non-Stk	6,885	7,574	10,507	10,127	10,392	6,953	5,215	5,210	3,671	4,558	7,613	11,186	3,671	4,558
Non-Stk	235	171	174	193	233	228	213	192	150	151	152	187	150	151
Non-Stk	450	1,191	1,029	1,092	628	575	317	241	266	310	335	368	266	310
Non-Stk	3,155	13,206	13,620	15,046	19,257	16,434	13,709	10,984	14,105	14,741	14,342	15,623	14,105	14,741
Non-Stk	3.1	5.0	6.2	8.3	9.2	8.2	9.2	10.7	10.0	8.1	5.2	5.7	10.0	8.1
Non-Stk	8	13	19	19	45	15	21	26	23	23	13	15	23	23
Non-Stk	24	33	30	32	45	25	39	45	42	40	20	20	42	40
Non-Stk	351	1,539	1,002	1,952	1,934	2,035	2,582	4,622	3,771	3,312	1,360	1,010	3,771	3,312
Non-Stk	142	99	130	140	145	137	139	162	140	120	111	107	140	120
Non-Stk	343	235	334	360	1,820	1,722	1,693	306	269	242	287	249	269	242
Non-Stk	3,843	6,613	9,483	12,433	14,154	12,455	13,010	13,212	12,846	11,674	8,803	9,979	12,846	11,674
Non-Stk	7.4	5.2	3.8	3.8	3.1	4.3	4.4	5.1	4.2	4.0	6.3	6.1	4.2	4.0
Non-Stk	22	13	6	7	16	11	10	10	9	10	17	17	9	10
Non-Stk	47	35	20	16	16	20	17	13	14	15	25	23	14	15
Non-Stk	3,383	2,382	1,724	626	677	1,428	825	817	1,270	897	2,156	2,239	1,270	897
Non-Stk	108	95	77	80	73	98	99	87	83	82	105	97	83	82
Non-Stk	256	303	264	306	199	243	233	952	150	131	172	172	150	131
Non-Stk	6,421	6,077	4,680	6,083	4,769	6,223	6,658	7,720	5,715	6,596	10,113	9,613	5,715	6,596
Non-Stk	18.2	15.1	16.7	18.8	18.6	17.3	17.9	16.1	16.7	14.7	12.6	13.5	16.7	14.7
Non-Stk	77	77	82	82	82	71	76	56	65	66	60	51	65	66
Non-Stk	129	124	183	193	197	135	143	103	89	91	79	60	89	91
Non-Stk	8,553	7,477	8,217	10,077	10,722	9,606	10,790	7,090	9,297	9,184	6,559	5,993	9,297	9,184
Non-Stk	15.1	12.4	16.7	18.8	18.6	17.3	17.9	16.1	16.7	14.7	12.6	13.5	16.7	14.7
Non-Stk	77	77	82	82	82	71	76	56	65	66	60	51	65	66
Non-Stk	129	124	183	193	197	135	143	103	89	91	79	60	89	91
Non-Stk	8,553	7,477	8,217	10,077	10,722	9,606	10,790	7,090	9,297	9,184	6,559	5,993	9,297	9,184
Non-Stk	15.1	12.4	16.7	18.8	18.6	17.3	17.9	16.1	16.7	14.7	12.6	13.5	16.7	14.7
Non-Stk	77	77	82	82	82	71	76	56	65	66	60	51	65	66
Non-Stk	129	124	183	193	197	135	143	103	89	91	79	60	89	91
Non-Stk	8,553	7,477	8,217	10,077	10,722	9,606	10,790	7,090	9,297	9,184	6,559	5,993	9,297	9,184
Non-Stk	15.1	12.4	16.7	18.8	18.6	17.3	17.9	16.1	16.7	14.7	12.6	13.5	16.7	14.7
Non-Stk	77	77	82	82	82	71	76	56	65	66	60	51	65	66
Non-Stk	129	124	183	193	197	135	143	103	89	91	79	60	89	91
Non-Stk	8,553	7,477	8,217	10,077	10,722	9,606	10,790	7,090	9,297	9,184	6,559	5,993	9,297	9,184
Non-Stk	15.1	12.4	16.7	18.8	18.6	17.3	17.9	16.1	16.7	14.7	12.6	13.5	16.7	14.7
Non-Stk	77	77	82	82	82	71	76	56	65	66	60	51	65	66
Non-Stk	129	124	183	193	197	135	143	103	89	91	79	60	89	91
Non-Stk	8,553	7,477	8,217	10,077	10,722	9,606	10,790	7,090	9,297	9,184	6,559	5,993	9,297	9,184
Non-Stk	15.1	12.4	16.7	18.8	18.6	17.3	17.9	16.1	16.7	14.7	12.6	13.5	16.7	14.7
Non-Stk	77	77	82	82	82	71	76	56	65	66	60	51	65	66
Non-Stk	129	124	183	193	197	135	143	103	89	91	79	60	89	91
Non-Stk	8,553	7,477	8,217	10,077	10,722	9,606	10,790	7,090	9,297	9,184	6,559	5,993	9,297	9,184
Non-Stk	15.1	12.4	16.7	18.8	18.6	17.3	17.9	16.1	16.7	14.7	12.6	13.5	16.7	14.7
Non-Stk	77	77	82	82	82	71	76	56	65	66	60	51	65	66
Non-Stk	129	124	183	193	197	135	143	103	89	91	79	60	89	91
Non-Stk	8,553	7,477	8,217	10,077	10,722	9,606	10,790	7,090	9,297	9,184	6,559	5,993	9,297	9,184
Non-Stk	15.1	12.4	16.7	18.8	18.6	17.3	17.9	16.1	16.7	14.7	12.6	13.5	16.7	14.7
Non-Stk	77	77	82	82	82	71	76	56	65	66	60	51	65	66
Non-Stk	129	124	183	193	197	135	143	103	89	91	79	60	89	91
Non-Stk	8,553	7,477	8,217	10,077	10,722	9,606	10,790	7,090	9,297	9,184	6,559	5,993	9,297	9,184
Non-Stk	15.1	12.4	16.7	18.8	18.6	17.3	17.9	16.1	16.7	14.7	12.6	13.5	16.7	14.7
Non-Stk	77	77	82	82	82	71	76	56	65	66	60	51	65	66
Non-Stk	129	124	183	193	197	135	143	103	89	91	79	60	89	91
Non-Stk	8,553	7,477	8,217	10,077	10,722	9,606	10,790	7,090	9,297	9,184	6,559	5,993	9,297	9,184
Non-Stk	15.1	12.4	16.7	18.8	18.6	17.3	17.9	16.1	16.7	14.7	12.6	13.5	16.7	14.7
Non-Stk	77	77	82	82	82	71	76	56	65	66	60	51	65	66
Non-Stk	129	124	183	193	197	135	143	103	89	91	79	60	89	91
Non-Stk	8,553	7,477	8,217	10,077	10,722	9,606	10,790	7,090	9,297	9,184	6,559	5,993	9,297	9,184
Non-Stk	15.1	12.4	16.7	18.8	18.6	17.3	17.9	16.1	16.7	14.7	12.6	13.5	16.7	14.7
Non-Stk	77	77	82	82	82	71	76	56	65	66	60	51	65	66
Non-Stk	129	124	183	193	197									

Non-Stk	Apr	May	Jun	Jly	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total	Avg.
Parts Pieces Cost	239 985 15,422	251 797 16,768	279 826 20,068	293 841 22,394	298 938 21,640	268 888 20,896	272 911 19,569	262 823 19,728	225 739 18,367	239 767 18,258	233 698 17,686	242 688 19,979		258 825 19,231

Return Code: ** Days Since Last Sale: 365

MF Part Number	Description	Sgp Bin/Shelf	On Hand	On Ord	On B/O	Cost	Ext. Cost	LTD Sales	Last Sale
HN 17051-T7X-A00	: SUB METER	200 201A	1			183.15	183.15		No Sales
HN 08U45-TBA-100	: TRUNK TRAY (4D)	200 023TOP	6			70.02	420.12		1/29/20
HN 76732-TP6-A02	: RUB. BLADE (525MM)	200 015J	3			4.14	12.42		4/27/21
HN 06351-S84-000	: KIT, LEVER (A)	200 104A	1			2.34	2.34		5/10/21
HN 35113-SZ3-Q02	: KEY, BLANK	200 KEY5	1			42.62	42.62		9/20/21
HN 36803-TBD-A25	: RADAR SUB-ASSY.	200 201TOP	1			345.79	345.79		10/13/21
HN 71151-T7J-H00	: BEAM, R. FR. (UPPER)	200 202E	1			5.24	5.24		11/19/21
HN 71111-T7W-A00	: GUIDE, R. FR.	200 204D	1			38.69	38.69		11/19/21
HN 12210-PZ1-004	: SEAL A, VALVE STEM	200 104B	8			1.33	10.64		12/03/21
HN 12211-PZ1-004	: SEAL B, VALVE STEM	200 104B	11			1.33	14.63		12/03/21
HN 75716-TLA-A00	: EMBLEM, RR.	200 201D	1			14.57	14.57		12/06/21
HN 04320-SMA-A00	: PIGTAIL (2.0)	200 SPORD	9			7.08	63.72		12/13/21
HN 91213-RKG-003	: OIL SEAL (39X53X8)	200 109A	3			6.18	18.54		12/21/21
HN 38233-TK8-A01	: FUSE D (60A/50A/40A)	200 107A	1			9.14	9.14		12/30/21
HN 74405-SNA-A00	: TAPE, L.	200 201E	1			6.65	6.65		1/04/22
HN 71166-TVA-A01	: BASE, L. FR.	200 203D	1			20.03	20.03		1/07/22
HN 90028-RAA-003	: BOLT (6X18.2)	200 SPORD	1			2.50	2.50		1/13/22
HN 83280-TA5-A51ZA	: SUNVISOR *NH686L*	200 SPORD	1			94.66	94.66		1/18/22
HN 33100-TG7-A02	: HEADLIGHT ASSY., R.	200 MEZZ	1			326.65	326.65		1/19/22
HN 77242-TVA-A21ZA	: GARNISH *NH1070L*	200 201E	1			170.36	170.36		1/21/22
HN 71103-TGS-A00	: GARNISH B, R. FR.	200 202A	1			34.72	34.72		1/24/22
HN 71153-T6Z-A00	: CVR, GRILLE GARNISH	200 204END	1			49.80	49.80		1/27/22
HN 72910-TR0-A01	: MOLDING, R. RR. DOOR	200 SPORD	1			14.35	14.35		1/31/22
HN 17675-TG7-A01	: NOZZLE, EMERGENCY	200 SPORD	1			1.33	1.33		2/07/22
HN 04694-TK8-A10ZZ	: EXTENSION SET, R.	200 SPORD		1		85.78	.00		2/18/22
HN 76251-T0A-A11ZB	: CAP, L. *NH737M*	200 SPORD	1			44.14	44.14		2/22/22
HN 76620-T20-A01	: BLADE, WSW (600MM)	200 015C	1			14.20	14.20		2/24/22
HN 76630-T20-A01	: BLADE, WSW (475MM)	200 015G	1			12.97	12.97		2/24/22
HN 80312-TGG-A02	: HOSE, SUCTION	200 SPORD	1			129.06	129.06		2/28/22
HN 31110-6B2-A01	: BELT, ALTERNATOR	200 BLTRACK	1			32.84	32.84		3/03/22
HN 90308-SZW-003	: NUT, GARNISH (5MM)	200 SPORD	1			3.27	3.27		3/04/22
HN 76632-S5A-003	: RUB. BLADE (475MM)	200 015H	3			4.14	12.42		3/07/22
HN 84171-TEA-Z01ZA	: GARNISH, L. *NH900L*	200 NO BIN	1			11.88	11.88		3/08/22
HN 74961-TG7-315	: MOTOR SET	200 SPORD	1			333.70	333.70		3/10/22
HN 42753-SB8-661	: VALVE, RIM	200 BLTBIN	2			.99	1.98		3/14/22
HN 04816-SJC-A21ZF	: BUCKLE SET *NH598L*	200 SPORD	1			82.92	82.92		3/15/22
HN 04790-SJC-A10	: KIT, INFLATOR COMP	200 TOP	1			60.40	60.40		3/16/22
HN 71576-TVA-A00	: BOX, L. RR. BUMPER	200 SPORD	1			7.53	7.53		3/17/22
HN 850372	: ROTOR	200 102F	2			33.98	67.96		3/23/22
HN 90181-S84-A00	: BOLT (12X68)	200 BIN 26	1			2.19	2.19		3/26/22
HN 72531-SHJ-A01	: ROLLER SUB-ASSY., R.	200 108C	1			35.72	35.72		3/28/22
HN 65619-TBA-305ZZ	: BRACKET, R. RR.	200 201B	1			23.12	23.12		3/28/22
HN 65646-TBA-A00ZZ	: BRACKET, R. RR.	200 201B	1			14.44	14.44		3/28/22
HN 71416-T20-A00	: STAY, R. FR. (LOWER)	200 201D	1			10.97	10.97		3/28/22
HN 30110-PC6-005	: O-RING	200 105C	1			2.83	2.83		3/30/22
HN 08V67-TLA-10030	: HARNESS, BACK-UP	200 SPORD	1			59.55	59.55		3/30/22
HN 08V67-TLA-10031	: HARNESS, BACK-UP	200 SPORD	1			31.65	31.65		3/30/22
HN 45022-TZ5-A10	: PAD SET, FR.	200 101F	1			45.18	45.18		3/31/22
HN 91521-S5A-003	: CLIP A, FR.	200 SPORD	2			2.27	4.54		3/31/22
HN 91522-S5A-003	: CLIP B, FR.	200 SPORD	2			2.27	4.54		3/31/22
HN 43022-T20-A01	: PAD SET, RR.	200 SPORD	1			37.90	37.90		4/01/22
HN 06352-S84-000	: KIT, LEVER (B)	200 103B	1			5.52	5.52		4/02/22
HN 52306-SZA-A01	: BUSH, RR.	200 108A	1			6.24	6.24		4/05/22
HN 81125-TGG-A21ZA	: CVR, R. *NH900L*	200 201END	1			404.30	404.30		4/06/22

Return Code: ** Days Since Last Sale: 365

MF Part Number : Description	Sgp Bin/Shelf	On Hand	On Ord	On B/O	Cost	Ext. Cost	LTD Sales	Last Sale
HN 82129-STX-A01 : CLIP, LOCATOR	200 109TOP	2			11.36	22.72		4/07/22
Stocking Group 200 Totals:		91	1			3429.34		
HN CTS144XXL : CIVIC PRIDE T-SHIRT GREY	201 RETAIL	2			24.99	49.98		4/07/22
Stocking Group 201 Totals:		2				49.98		
HN 79672-S3N-N41 : BULB (14V 60MA)	204 108C	3			4.74	14.22		11/23/21
HN 71598-TOA-A01 : SPACER, L. RR.	204 203B	1			9.55	9.55		12/10/21
HN 71122-TOA-003 : MOLDING, FR. GRILLE	204 204D	1			97.57	97.57		3/02/22
Stocking Group 204 Totals:		5				121.34		

Final Totals:

98 1

3500.66

OBSOLETE

OVER 12 months

4-11-23

SRA (Stock Return Analyses) 2023

January \$7814.12

February \$9232.07

March \$6952.64

Total YTD \$23,998.83

Current SRA Available \$4.88 thru 4/11/2023

Dealer 207468

SRA INQUIRY ACKNOWLEDGEMENT

04/11/23

SRA Current Month Accumulated Amount : 1,592.00

SRA Active Amount : 4.88

SRA Carryover Amount : 0.00

SRA Pending Return Amount : 5,432.04

SRA Max Allowable Return : 4.88

Parts Obsolescence % : 7.29 %

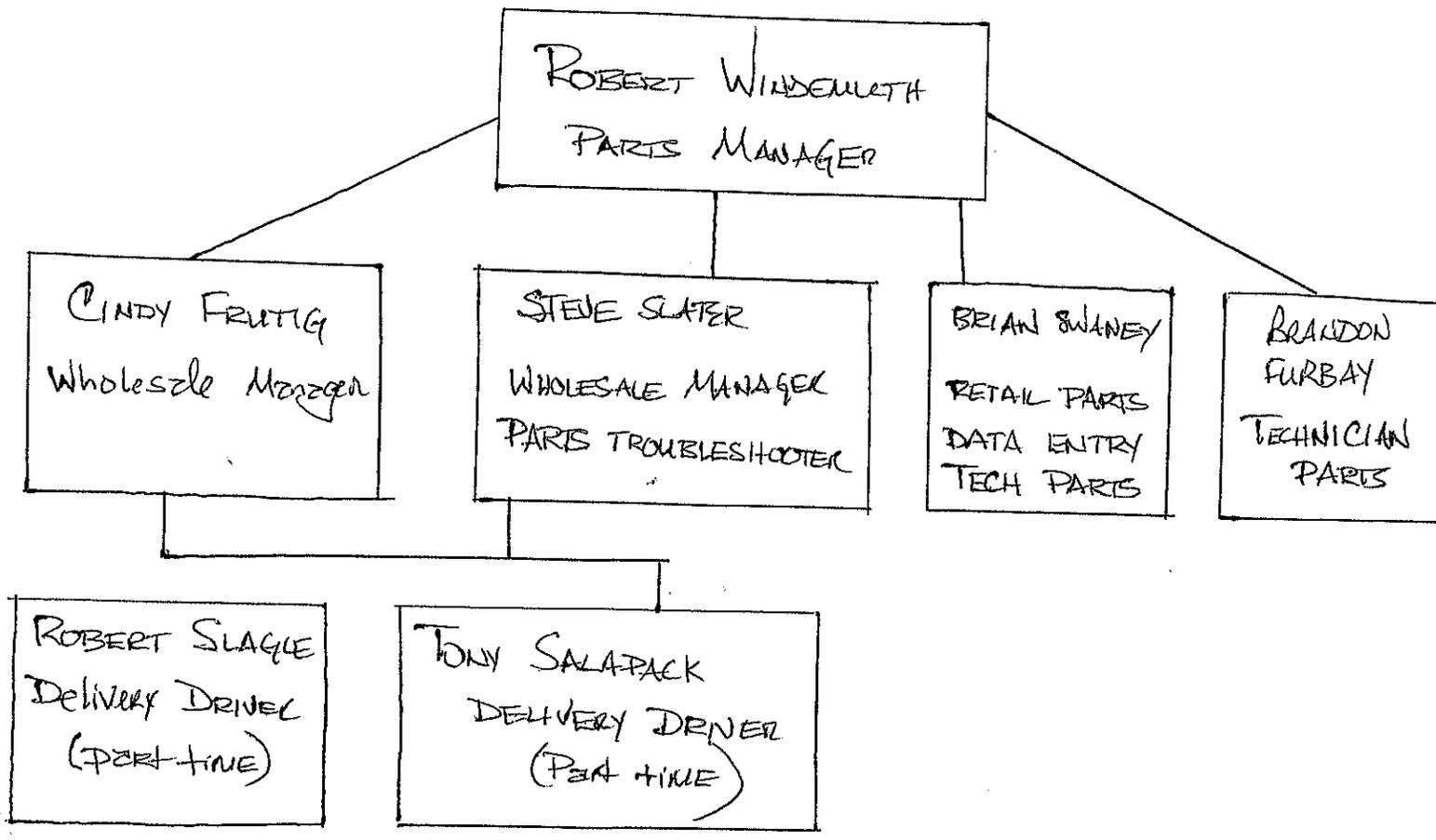
Parts Obsolescence % for week of: 04/10/23

Available now

Financial Analysis Detail Inquiry

Mar 2023
MTD SALES

Opt	Account	Description	Amount
	470	SLS PARTS-CUST MECH-HONDA	45824
	471	SLS - PARTS NONTXBL-HONDA	
	472	SLS - PTS WARR RO-HONDA	21617
	473	SLS - PTS INTERNAL RO-HONDA	28523
	474	SLS - PTS COUNTER-HONDA	9541
	475	SLS PRT - WHOLESALE COLLISION	118594
	485	SLS-PRT-WHOLESALE MECH	
	488	SLS PRT-EXPR SRV R.O. HON	45011
	677	STOCK ORDER DISC	-188
	678	C/S - PARTS PROGRAM/PROMOTION	-2272
	697	C/S - STK ORDER DISCOUNT-HONDA	-36



Honda Parts Department Organization Chart
And Responsibilities

Robert Windemuth

Honda Parts Manager

-Oversee all parts operation

Cindy Frutig

Wholesale Parts

-Responsible for all OEM parts orders daily for inventory and all special orders-Normally at least 3 orders per day.

-Receives and inspects daily stock orders for accuracy each morning. Posts each order into the DMS.

-Prepares and stages all orders for deliveries.

-Prepares initial invoices for all orders to be delivered.

-Loads the delivery vehicles and then organizes routes for the delivery drivers.

-Monitors all digital orders thru each day (CCC, Parts Trader and email).

-Checks all orders for accuracy and availability and then submits quotes for all orders.

-Answers incoming phone calls for wholesale parts.

-Prepares all OAR and SRA returns. OAR as needed and SRA monthly. Monitors the obsolete report. Then monitors the returns to ensure proper credit is received and posted correctly.

-Assists technicians and retail customers as needed.

Steve Slater

Wholesale Parts and Technician Counter

- Assists in preparing and staging all orders for deliveries
- Assists in preparing initial invoices for deliveries to wholesale orders
- Assists in loading delivery vehicles
- Monitors all digital orders thru each day (CCC, Parts Trader and email).
- Checks all orders for accuracy and availability-Then submits quotes for all orders.
- Answers incoming phone calls for wholesale and retail parts.
- Assists the preparation of all OAR and SRA returns.
- Assists wholesale accounts and technician technical questions regarding parts.
- Monitors the retail counter.
- Completes all orders when Cindy is not available. Checks and receipts all orders. Organizes all parts deliveries.
- Orders and tracks shop supplies for technicians.
- Orders and tracks bulk oil and fluids.
- Monitors inventory
- Responsible for the cutting and programming of keys.
- Troubleshoot all parts issues with the DMS

Brian Swaney

Honda Parts Counter

- Responsible for special orders thru the BDC and the technicians. This includes monitoring the special order parts log sheet.
- Responsible for the retail parts area including special order parts for clients.
- Completes most of the SRA and OAR information to Honda (data entry).
- Upgrades back-ordered parts to "Urgent" daily after the orders have been submitted.
- Contacts all special order clients upon arrival.
- Assists with technician parts counter

BRANDON FURBY

- TECHNICAL COUNTER
EVERYTHING