PD3071R HONDA OF CLEVELAND HEIGHTS 4/06/23 16:23:18
JRAIT560 Stock Order Analysis

From 4/01/23 to 4/06/23 All Manf, All OEM Cd, All SGrp

	#	Pieces	Cost	Value
Stock Orders Placed	119	488	6970.44	17294.84
Stock Orders Received	137	1666	7259.11	23000.20
Special Orders Placed	132	193	9256.06	14901.03
Special Orders Received	117	183	7780.95	13435.07
Parts Canceled	2	2	16.72	16.72
Factory Returns	60	78	2992.50	3595.05
Core Returns	7	43	112.00	688.00
Parts On Order		166	5107.76	9444.49
Parts On Backorder		231	6461.07	7885.03
Parts Referred		5	270.98	685.96

PD3041R HONDA OF CLEVELAND HEIGHTS 4/06/23 16:22:40
JRAIT560 Inventory Adjustments

From 4/01/23 to 4/06/23 All Manf, All Stocking Groups

	#	Pieces	Value
Manual Increases			
Manual Decreases	6	-10	-356.80
Net Manual Adjustments	6	-10	-356.80
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	34	470	1324.83
LIFO Decreases	8	15	-67.96
Net LIFO Adjustments	42	485	1256.87

All Manf, All Stocking Groups, All Parts, All Sales Types

	From To	4/01/23 4/06/23 Sales	4/01/23 4/06/23 Cost	4/01/23 4/06/23 Gross	4/01/23 4/06/23 GP %
Sales Filled From Shelf		36377.80	24133.89	12243.91	33.7
Sales Filled By NG		49.69	23.29	26.40	53.1
Sales Filled By EP		10704.30	6255.06	4449.24	41.6
Sales Filled By SO		14869.16	9509.22	5359.94	36.0
Total Sales		62000.95	39921.46	22079.49	35.6
Returns To Inventory		-405.00	-405.00		
Returns Not To Inventory					
Total Returns		-405.00	-405.00		
Net Sales		61595.95	39516.46	22079.49	35.8
Filled From Shelf-Counter		50.9%	49.9%	52.9%	
Filled From Shelf-Service		59.4%	61.5%	55.8%	
Filled Same Day--Counter		61.3%	61.2%	61.4%	
Filled Same Day--Service		77.3%	77.5%	76.8%	

All Manf, All Stocking Groups

Changes to Status:			Phase-In	Phase-Out
April	2023		89	103
December	2022 To March	2023	132	218
September	2022 To December	2022	131	258
June	2022 To September	2022	66	144
March	2022 To June	2022	49	235
December	2021 To March	2022	42	135
December	2021 and Older		532	8019

Inactive Parts to Phase-In	
Parts to Phase-Out	
Parts Excluded From Phase-In	273
Non-Stocked Parts with On Hand	1112
Superceded Parts with On Hand	8
Active Parts with No Sales	

All Manf, All OEM Cd, All SGrp

	From To	4/01/23 4/06/23 Sales	4/01/23 4/06/23 Cost	4/01/23 4/06/23 Gross	4/01/23 4/06/23 GP %
Counter Retail Sales		2615.83	1522.34	1093.49	41.8
Counter Internal Sales					
Counter Wholesale Sales		2204.23	1791.13	413.10	18.7
Total Counter Sales		4820.06	3313.47	1506.59	31.3
RO Customer Pay Sales		30749.16	17715.63	13033.53	42.4
RO Internal Pay Sales		19607.89	14730.36	4877.53	24.9
RO Warranty Sales		5967.71	3393.59	2574.12	43.1
RO Service Contract Sales		856.13	768.41	87.72	10.2
Total RO Sales		57180.89	36607.99	20572.90	36.0
Total Sales		62000.95	39921.46	22079.49	35.6
Total Returns		-405.00	-405.00		
Total Net Sales		61595.95	39516.46	22079.49	35.8

All Manf, All OEM Cd, All SGrp

	%	#	Pieces	Value
Active Parts: Stocked	6.9	432	543	26993.55
Active Parts: With Excess Stock	52.6	463	42181	206936.84
Active Parts: Understocked	6.1	323	777	23927.56
Active Parts: To Phase Out	.0	0	0	.00
Total Active Parts	65.6	1218	43501	257857.95
Superceded With On Hand	.3	8	89	1251.44
Inactive With On Hand	34.1	1112	6628	134163.95
Total Inventory To Sell	100.0	2338	50218	393273.34
Cores on Hand		31	51	3908.00
Negative On Hand		4	5	139.89
Total of Inventory		2373	50264	397041.45
Parts on Open Repair Orders		456	777	22718.15
Value of Inventory		2829	51041	419759.60
Not on Factory Master		21893	11025	64116.84
Parts Without Cost		567	2	.00

PD3022R HONDA OF CLEVELAND HEIGHTS 4/06/23
JRAIT560 Inventory Aging by Last Sold

All Manf, All OEM Cd, All SGrp, All Parts

	Parts	%	Acum%	Value	%	Acum%
Never Sold	258	13.8	13.8	44337	11.4	11.4
2022 April or Older	283	15.1	28.9	27221	7.0	18.4
2022 May	39	2.1	30.9	1870	.5	18.9
2022 June	47	2.5	33.5	8159	2.1	21.0
2022 July	39	2.1	35.5	2717	.7	21.7
2022 August	59	3.1	38.7	6066	1.6	23.2
2022 September	46	2.5	41.1	5804	1.5	24.7
2022 October	66	3.5	44.7	4931	1.3	26.0
2022 November	93	5.0	49.6	7888	2.0	28.0
2022 December	121	6.5	56.1	21366	5.5	33.5
2023 January	88	4.7	60.8	14503	3.7	37.2
2023 February	158	8.4	69.2	19514	5.0	42.3
2023 March	349	18.6	87.8	95173	24.5	66.7
2023 April	228	12.2	100.0	129373	33.3	100.0
Totals	1874	100.0		388923	100.0	
Cores With On Hand	31			3908		