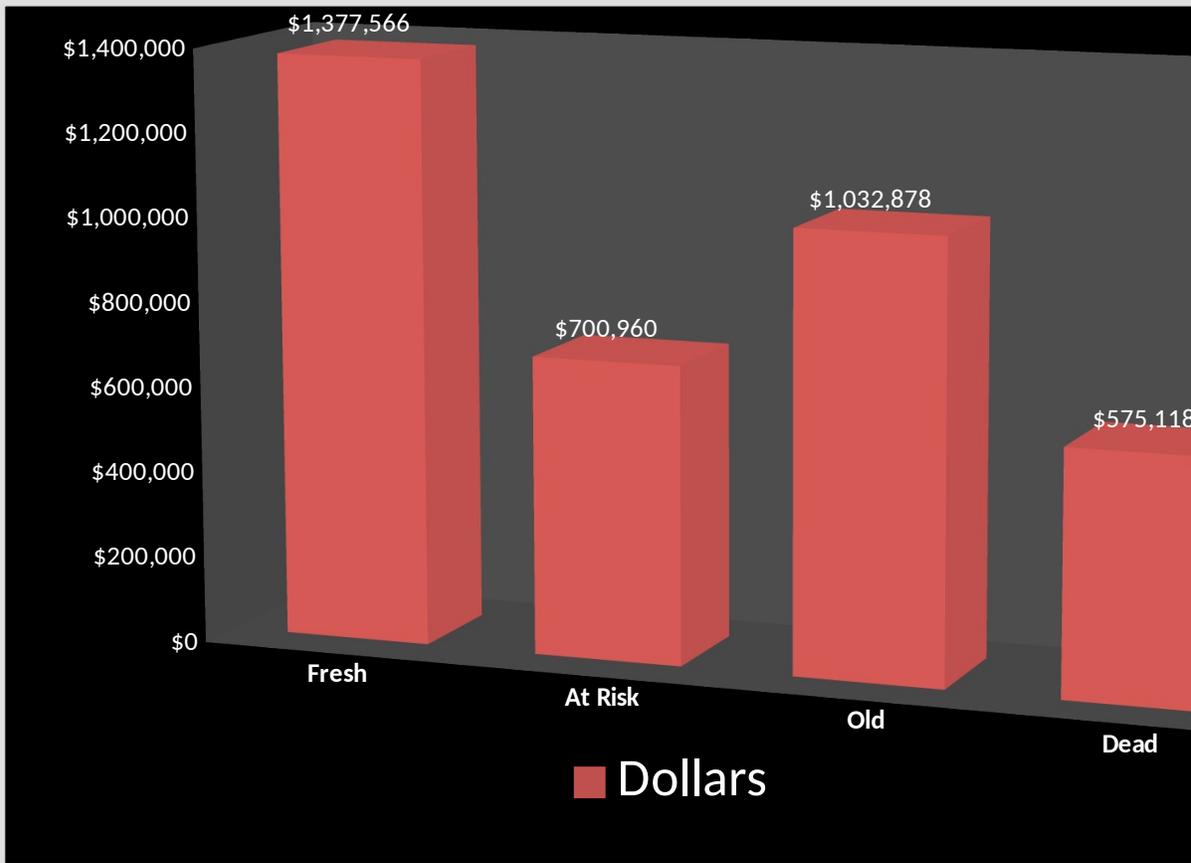


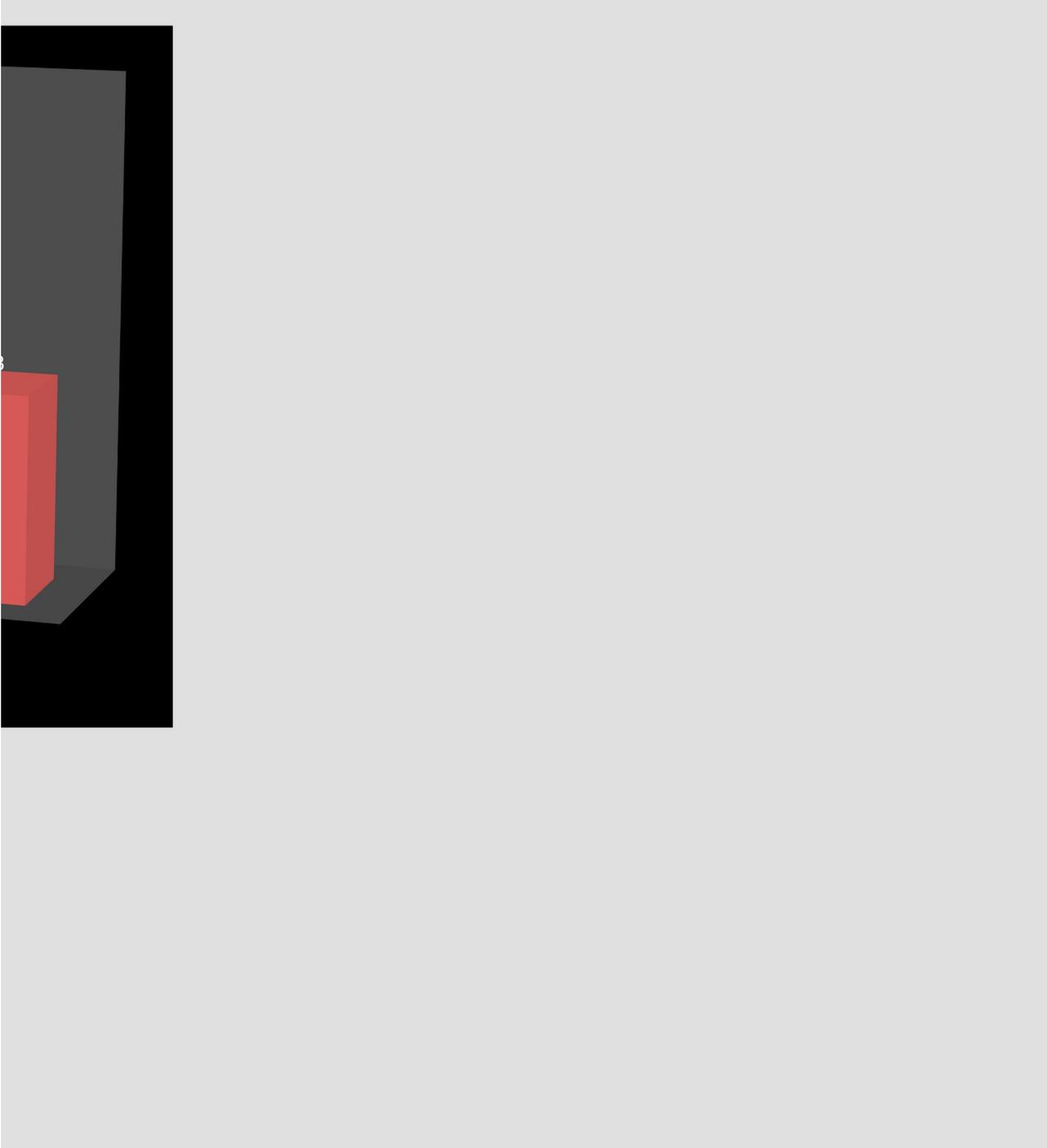
Pre-Owned Stock Analysis

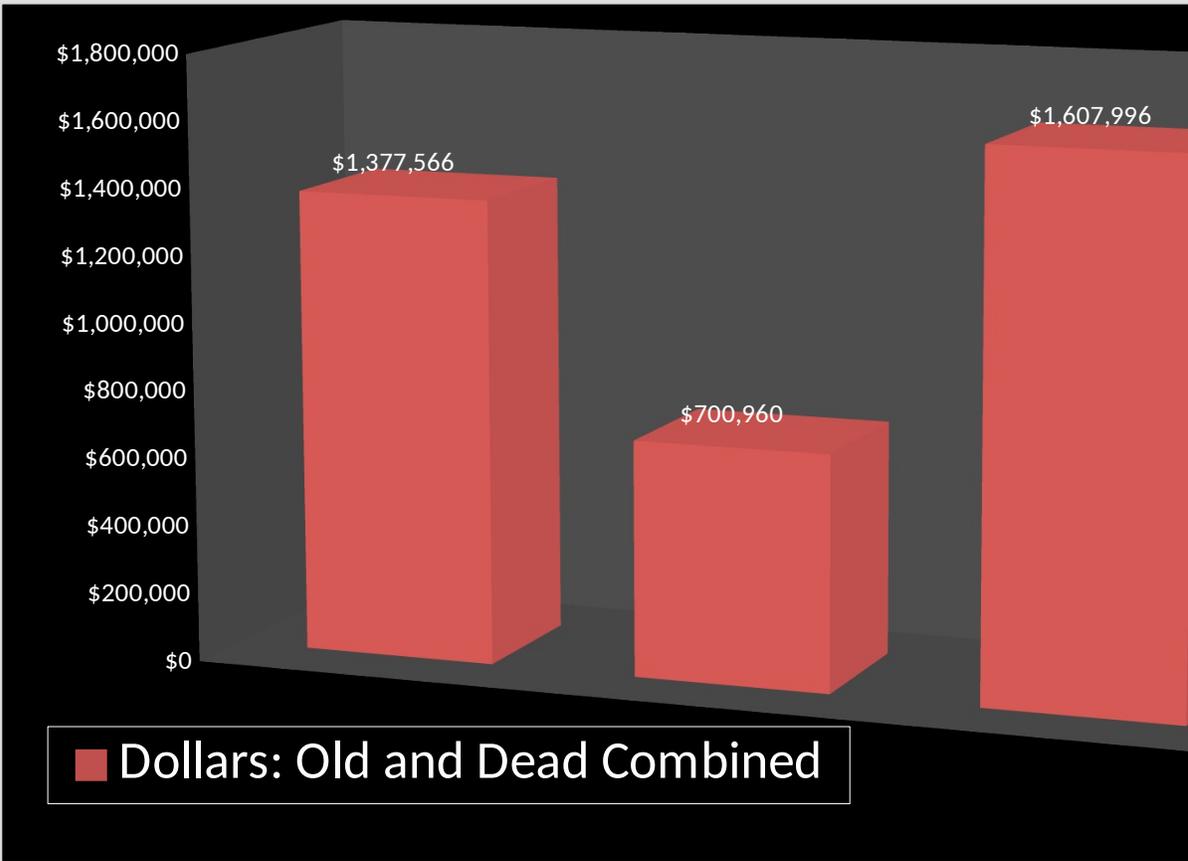
Days In Stock

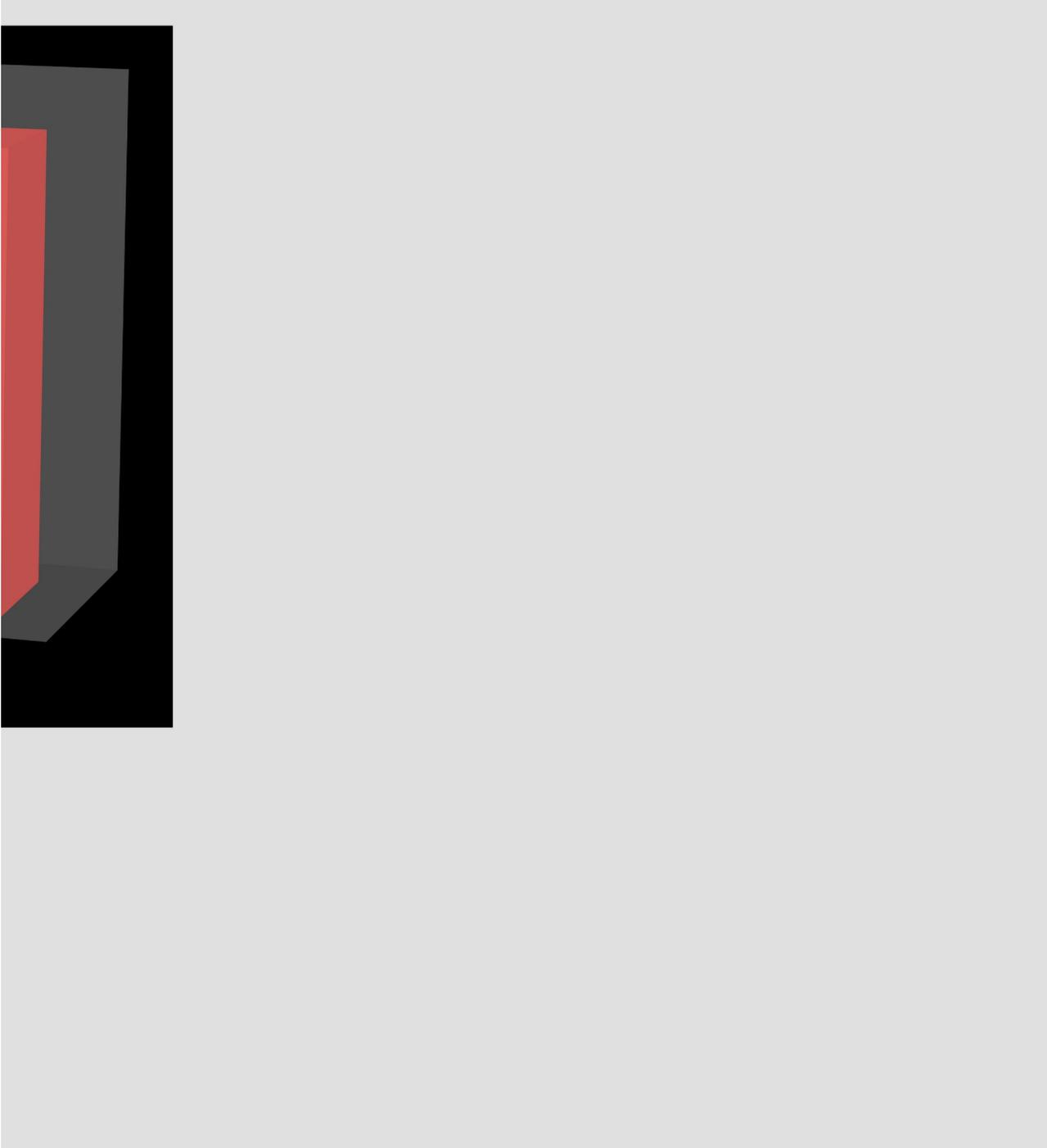
	0-30	31-45	46-60	61-90	90-120
# Of Units	59	9	7	11	11
Dollars	\$1,377,566	\$357,633	\$343,327	\$377,108	\$655,770
	Fresh	At Risk		Old	
	59	16	<i>Units</i>		22
	\$1,377,566	\$700,960	<i>Dollars</i>		\$1,032,878

121+	Total
10	107
\$575,118	\$3,686,522
Dead	
10	
\$575,118	\$1,607,996









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
59	16	<i>Units</i>	22	10
\$1,377,566	\$700,960	<i>Dollars</i>	\$1,032,878	\$575,118
55%	15%	<i>Percent of total in Units</i>	21%	9%
37%	19%	<i>Percent of total in \$</i>	28%	16%
\$23,349	\$43,810	<i>Average Cost per Unit</i>	\$46,949	\$57,512

107

\$3,686,522

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1377565.76	357633.4	343326.97	377108.05	655769.74	575118.4

At Risk	OLD	Dead
\$700,960	<i>Dollars</i>	\$1,032,878
10%	<i>"Water" %</i>	15%
\$70,096	<i>"Water" Dollars</i>	\$154,932

Enter the percentage of this inventory value that you estimate is "water"

% of inventory under water 10.0%

Total Water Dollars \$368,807

Total

3686522.32

