

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	187	304	491	Chargebacks	New Vehicle	Used Vehicle	Totals
Finance or Lease Contracts	126	229	355	Finance or Lease Reserve	5522	8076	13598
Service Contracts	62	152	214	Service Contracts	15548	58148	73696
Pre-Paid Maintenance	0	0	0	Pre-paid Maintenance	0	0	0
GAP	33	152	185	GAP	5023	32788	37811
Theft Deterrent	0	0	0	Theft Deterrent	0	0	0
Paint Sealant & Appearance	0	0	0	Paint Sealant & Appearance	0	0	0
Tire/Wheel	177	208	385	Tire/Wheel	35000	55960	90960
Lease Care	0	0	0	Lease Care	0	0	0
Collision	53	70	123	Collision	4000	10044	14044

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	123977	204289	328266
Service Contracts	87954	192224	280178
Pre-Paid maintenance	0	0	0
GAP	15738	71009	86747
Theft Deterrent	0	0	0
Paint Sealant & Appearance	0	0	0
Tire/Wheel	86846	131689	218535
Lease Care	0	0	0
Collision	34485	55209	89694

