

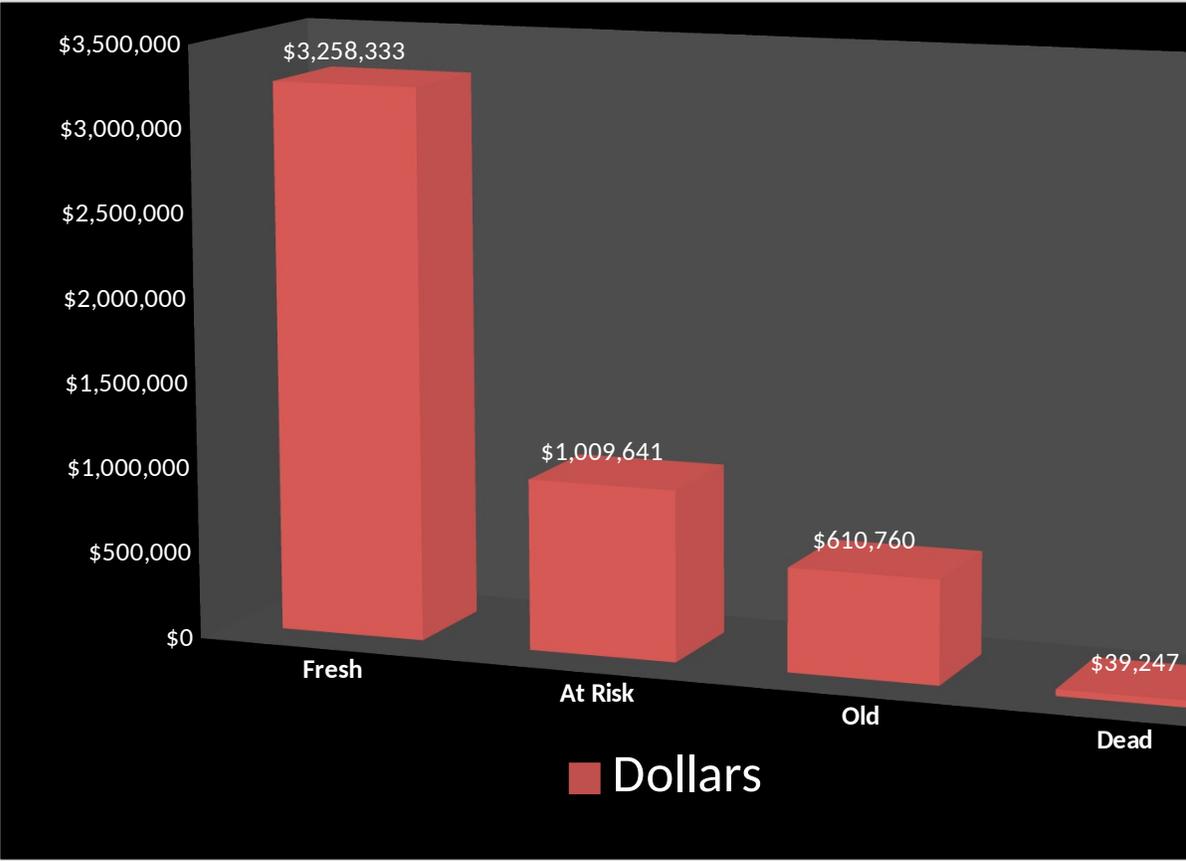
## Pre-Owned Stock Analysis

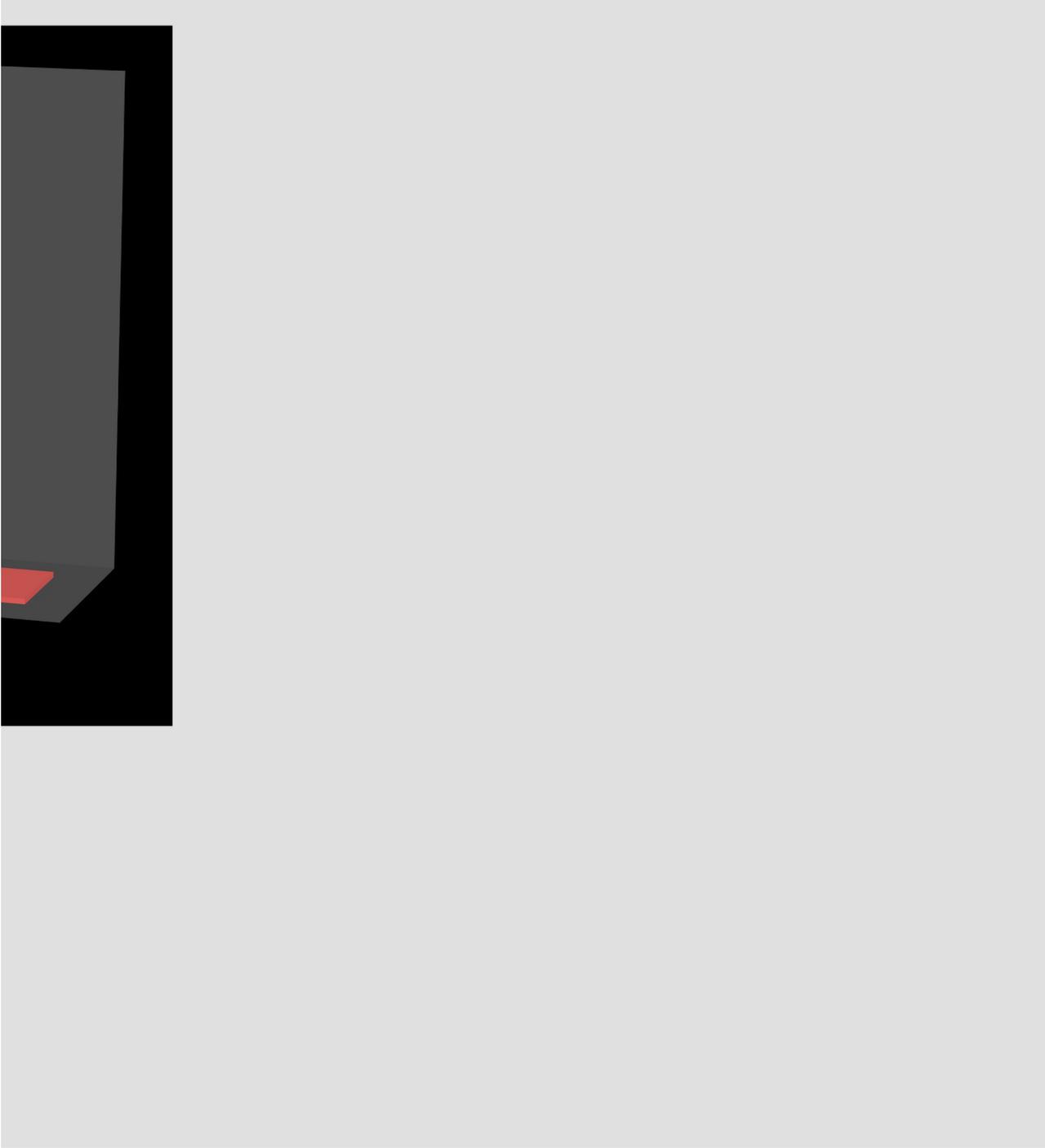
### Days In Stock

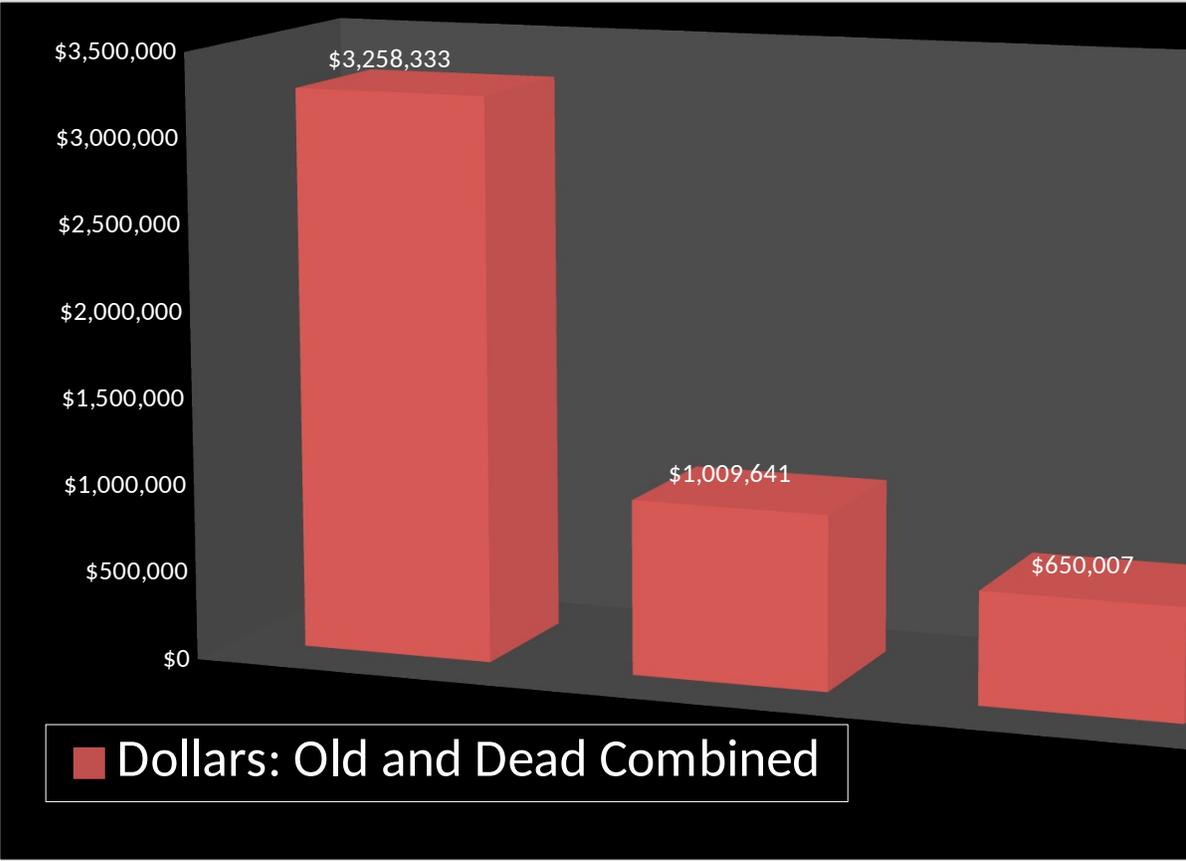
	0-30	31-45	46-60	61-90	90-120
# Of Units	96	18	9	12	1
Dollars	\$3,258,333	\$684,772	\$324,869	\$583,244	\$27,516
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	96	27	<i>Units</i>		13
	\$3,258,333	\$1,009,641	<i>Dollars</i>		\$610,760

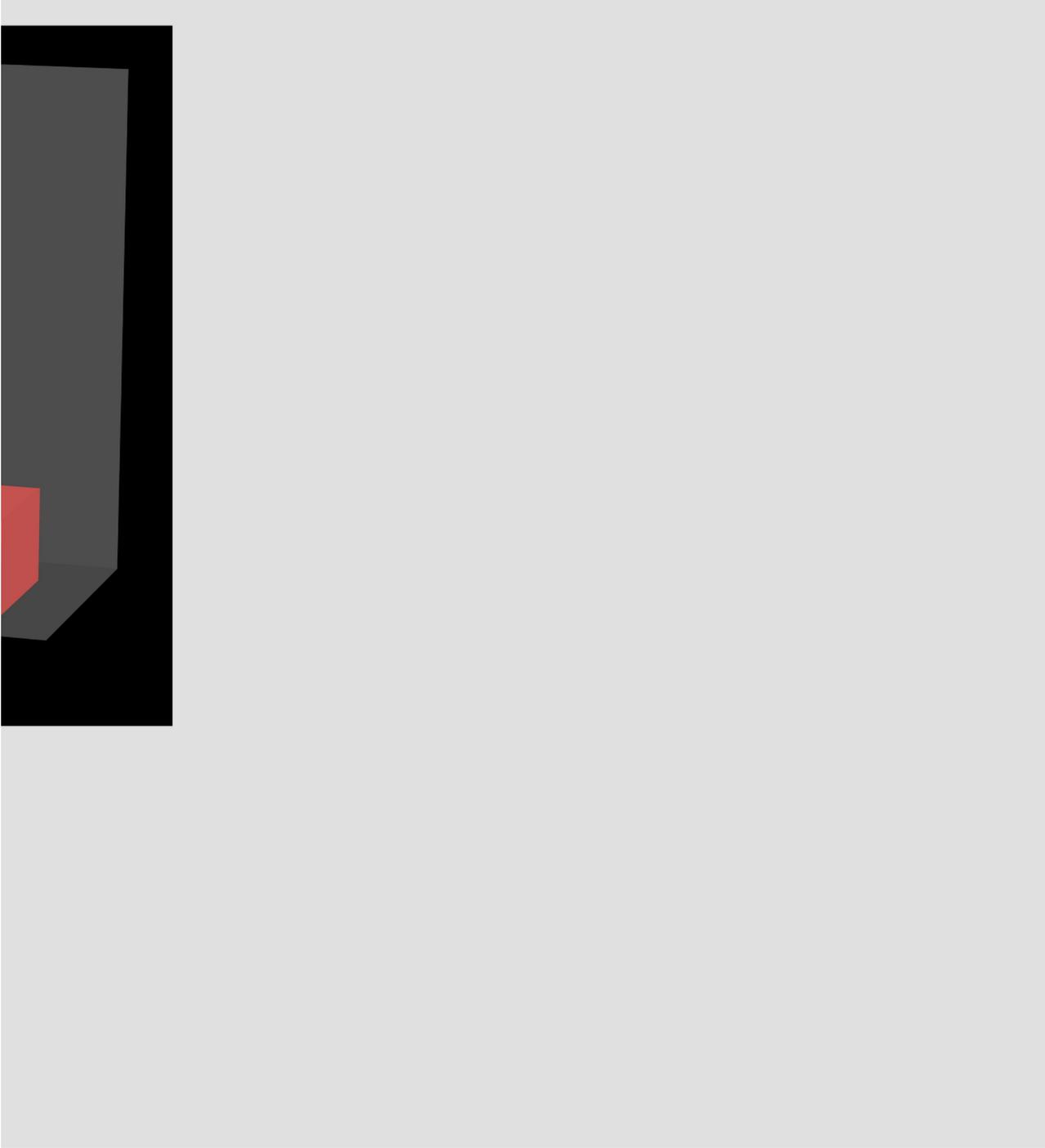


<b>121+</b>	<b>Total</b>
<b>1</b>	<b>137</b>
<b>\$39,247</b>	<b>\$4,917,981</b>
<b>Dead</b>	
<b>1</b>	
<b>\$39,247</b>	
	<b>\$650,007</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
96	27	<i>Units</i>	13	1
\$3,258,333	\$1,009,641	<i>Dollars</i>	\$610,760	\$39,247
70%	20%	<i>Percent of total in Units</i>	9%	1%
66%	21%	<i>Percent of total in \$</i>	12%	1%
\$33,941	\$37,394	<i>Average Cost per Unit</i>	\$46,982	\$39,247

**137**

**\$4,917,981**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>3258333</b>	<b>684772</b>	<b>324869</b>	<b>583244</b>	<b>27516</b>	<b>39247</b>
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	<b>\$1,009,641</b>	<b>Dollars</b>		<b>\$610,760</b>	<b>\$39,247</b>	
<b>Enter the percentage of this inventory value that you estimate is "water"</b>	<b>10%</b>	<b>"Water" %</b>		<b>15%</b>	<b>25%</b>	
	<b>\$100,964</b>	<b>"Water" Dollars</b>		<b>\$91,614</b>	<b>\$9,812</b>	

% of inventory under water     4.1%

Total Water Dollars     \$202,390

**Total**

**4917981**

