

**Performance as of 2/28/2023:**

Days' Supply						NADA GUIDE	
Current Used Stock	/	Last Month Unit Sales	=	Months' Supply			
55		65		0.85			
			x	30			
			=	Days' Supply			
				25.4			
Gross Return on Inventory							
		Months' Supply	=	Turn		Turn	
12	/	0.85		14.2		12	
				x			
YTD UV Retail Gross \$	/	YTD UV Retail Sales \$	=	Gross % of Sales		Gross % of Sales	
\$ 341,262		\$ 4,811,962		7%		12%	
				=			
				GROI		GROI	
				101%		144%	

**Projected GROI on 5/1/2023:**

Days' Supply						NADA GUIDE	
Current Used Stock	/	Last Month Unit Sales	=	Months' Supply			
70		105		0.67			
			x	30			
			=	Days' Supply			
				20.0			
Gross Return on Inventory							
		Months' Supply	=	Turn		Turn	
12	/	0.67		18.0		12	
				x			
YTD UV Retail Gross \$	/	YTD UV Retail Sales \$	=	Gross % of Sales		Gross % of Sales	
\$ 831,262		\$ 10,388,687		8%		12%	
				=			
				GROI		GROI	
				144%		144%	