

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	117	206	323				
Finance or Lease Contracts	120	191	311	Finance or Lease Reserve	58958	37957	96915
Service Contracts	93	147	240	Service Contracts	31511	21850	53361
Pre-Paid Maintenance	99	110	209	Pre-paid Maintenance			0
GAP	90	157	247	GAP	17451	7155	24606
Theft Deterrent	92	176	268	Theft Deterrent			0
Paint Sealant & Appearance			0	Paint Sealant & Appearance			0
Tire/Wheel	2	6	8	Tire/Wheel			0
Lease Care			0	Lease Care			0
Other_____			0	Other_____			0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	219173	203445	422618
Service Contracts	248247	224744	472991
Pre-Paid maintenance	26208	70537	96745
GAP	49979	63878	113857
Theft Deterrent	14421	12371	26792
Paint Sealant & Appearance			0
Tire/Wheel	2700	2511	5211
Lease Care			0
Other_____			0