

	Value
(1)Idle Parts Total	57488.60
(2)Current Parts Total	131975.98
(3)Total Parts	189464.58
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	30.34%

Off the Shelf Fill Rate

	Quantity
(1)Total Off the Shelf	4831
(2)Total Other	137
(3)Total Quantity Sold	4968
Off the Shelf Fill Rate (1)/(3)	97.2%

True Turn

	Value
(1) Annualization Ratio (365/ 31) =	11.774
(2) Total Stock Orders	49401.00
(3) Annualized Stock Orders	581647.37
(4) Inventory Value	189614.58
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	3.07

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	1	36.77	1-	36.77-

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	0	.00	0	.00

Parts Without Cost

	Part Numbers
Total Parts Without Cost	2007

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	0	.00	0	.00

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All Manf, All OEM Cd, All SGrp  
=====

	%	#	Pieces	Value
Active Parts: Stocked	8.1	385	274	16348.58
Active Parts: With Excess Stock	36.3	721	13558	73655.48
Active Parts: Understocked	.9	66	49	1753.05
Active Parts: To Phase Out	3.5	255	450	7057.55
Total Active Parts	48.7	1427	14331	98814.66
Superceded With On Hand	5.8	69	558	11739.77
Inactive With On Hand	45.5	2749	4129	92179.08
Total Inventory To Sell	100.0	4245	19018	202733.51
Cores on Hand		16	19	8289.00
Negative On Hand		1	1	36.77
Total of Inventory		4262	19036	210985.74
Parts on Open Repair Orders		319	788	29199.04
Value of Inventory		4581	19824	240184.78
Not on Factory Master		57734	2792	6449.37
Parts Without Cost		8701	2369	.00

PD3022R  
TWORT659

GMC of Billings  
Inventory Aging by Last Sold

3/13/23

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All Manf, All OEM Cd, All SGrp, All Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold	2303	59.8	59.8	45227	22.4	22.4
2022 March or Older	408	10.6	70.4	33258	16.5	38.9
2022 April	30	.8	71.1	3742	1.9	40.8
2022 May	45	1.2	72.3	2450	1.2	42.0
2022 June	33	.9	73.2	4141	2.1	44.0
2022 July	44	1.1	74.3	3961	2.0	46.0
2022 August	82	2.1	76.4	8983	4.5	50.4
2022 September	76	2.0	78.4	7322	3.6	54.1
2022 October	109	2.8	81.2	8221	4.1	58.1
2022 November	93	2.4	83.6	6299	3.1	61.3
2022 December	106	2.8	86.4	14743	7.3	68.6
2023 January	186	4.8	91.2	17184	8.5	77.1
2023 February	172	4.5	95.7	18114	9.0	86.1
2023 March	166	4.3	100.0	28109	13.9	100.0
Totals	3853	100.0		201754	100.0	
Cores With On Hand	16			8289		

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PD3041R  
TWORT659

GMC of Billings  
Inventory Adjustments

3/13/23 12:55:08

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From 1/01/23 to 1/31/23 All Manf, All Stocking Groups	#	Pieces	Value
Manual Increases	3	13	90.65
Manual Decreases	7	-17	-5252.51
Net Manual Adjustments	10	-4	-5161.86
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	1081	12164	3072.44
LIFO Decreases	22	29	-836.45
Net LIFO Adjustments	1103	12193	2235.99

=====  
All Manf, All Stocking Groups  
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Changes to Status:	Phase-In	Phase-Out
March 2023		2
November 2022 To February 2023		2
August 2022 To November 2022		
May 2022 To August 2022		
February 2022 To May 2022		1
November 2021 To February 2022	5	
November 2021 and Older	502	7107
Inactive Parts to Phase-In	85	
Parts to Phase-Out	255	
Parts Excluded From Phase-In	17138	
Non-Stocked Parts with On Hand	2749	
Superceded Parts with On Hand	69	
Active Parts with No Sales	16	

=====  
All Manf, All Stocking Groups, All Parts, All Sales Types

	From To	1/01/23 1/31/23	1/01/23 1/31/23	1/01/23 1/31/23	1/01/23 1/31/23
		Sales	Cost	Gross	GP %
Sales Filled From Shelf		69194.18	33843.63	35350.55	51.1
Sales Filled By NG					
Sales Filled By EP		61765.17	40463.44	21301.73	34.5
Sales Filled By SO		61650.01	35630.03	26019.98	42.2
Total Sales		192609.36	109937.10	82672.26	42.9
Returns To Inventory		-5790.57	-5412.80	-377.77	-6.5
Returns Not To Inventory		-1269.52	-759.32	-510.20	-40.2
Total Returns		-7060.09	-6172.12	-887.97	-12.6
Net Sales		185549.27	103764.98	81784.29	44.1
Filled From Shelf-Counter		25.0%	23.4%	29.0%	
Filled From Shelf-Service		37.2%	31.9%	43.8%	
Filled Same Day--Counter		66.3%	66.5%	65.6%	
Filled Same Day--Service		68.2%	67.8%	68.8%	

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 All Manf, All OEM Cd, All SGrp

	From	1/01/23	1/01/23	1/01/23	1/01/23
	To	1/31/23	1/31/23	1/31/23	1/31/23
		Sales	Cost	Gross	GP %
Counter Retail Sales		9620.13	6522.94	3097.19	32.2
Counter Internal Sales		5087.03	3738.85	1348.18	26.5
Counter Wholesale Sales		5888.85	4526.07	1362.78	23.1
Total Counter Sales		20596.01	14787.86	5808.15	28.2
RO Customer Pay Sales		73271.76	36521.30	36750.46	50.2
RO Internal Pay Sales		40974.72	27272.92	13701.80	33.4
RO Warranty Sales		44788.40	23672.14	21116.26	47.1
RO Service Contract Sales		12978.47	7682.88	5295.59	40.8
Total RO Sales		172013.35	95149.24	76864.11	44.7
Total Sales		192609.36	109937.10	82672.26	42.9
Total Returns		-7060.09	-6172.12	-887.97	-12.6
Total Net Sales		185549.27	103764.98	81784.29	44.1

From 1/01/23 to 1/31/23 All Manf, All OEM Cd, All SGrp				
	#	Pieces	Cost	Value
Stock Orders Placed	249	730	11728.93	15750.65
Stock Orders Received	262	2867	12986.67	25082.73
Special Orders Placed	283	395	34549.00	36798.08
Special Orders Received	236	353	27259.01	30910.16
Parts Canceled	7	8	1485.01	1520.24
Factory Returns	397	782	36293.65	45673.36
Core Returns	32	45	13685.00	17535.00
Parts On Order		14	1735.46	1862.22
Parts On Backorder		48	4657.73	4794.15
Parts Referred		37	2585.08	2659.01

### Phase In/Phase Out Criteria

#### Default

Evaluate for phase-in/phase-out  Y

A period equals  days.

To phase in, a part must have a demand of  or more in any  period(s) out of the last  days.

To phase out, a part must have no demand in the last  days.

Ok

Exit

Cancel

### Stock Order Criteria

**Default**

Daily Demand:  percent of recent  days demand  
 percent of previous  days demand

Days Supply: Based on demand of  days

	<u>Demand</u>	<u>Days Supply</u>	<u>Reorder Point</u>
0 To	<input type="text" value="3"/>	<input type="text" value="35"/>	<input type="text"/>
4 To	<input type="text" value="12"/>	<input type="text" value="28"/>	<input type="text"/>
13 To	<input type="text" value="35"/>	<input type="text" value="21"/>	<input type="text"/>
36 To	<input type="text" value="100"/>	<input type="text" value="14"/>	<input type="text"/>
101 To	<input type="text" value="500"/>	<input type="text" value="10"/>	<input type="text"/>
501 To	<input type="text" value="99999"/>	<input type="text" value="8"/>	<input type="text"/>
	<input type="text"/>	<input type="text"/>	<input type="text"/>
	<input type="text"/>	<input type="text"/>	<input type="text"/>
	<input type="text"/>	<input type="text"/>	<input type="text"/>
	<input type="text"/>	<input type="text"/>	<input type="text"/>

Do not order if less than  days in inventory

Ok

Exit

Cancel