

Service Department Sales And Gross (Labor Only)

Category	Sales	Gross	Gross as % of Sales	%Sales Contribution
Customer Car	\$ 144,170	\$ 105,230	72.99%	53.54%
Customer Truck	\$ -	\$ -	0%	0.00%
Customer Other	\$ -	\$ -	0%	0.00%
Warranty	\$ 64,867	\$ 49,128	75.74%	24.09%
Warranty Other	\$ -	\$ -	0%	0.00%
Internal	\$ 60,228	\$ 43,616	72.42%	22.37%
NVI / Road Ready	\$ -	\$ -	0%	0.00%
Adj. Cost Of Labor		\$ (10,689)	0%	0.00%
Total	\$ 269,265	\$ 187,285	69.55%	100.00%

Service Department Profit Centering

Expense Category	Dollar Amount	% of Gross	Profile
Department Gross	\$ 191,041		
Variable Expense	\$ -	0.00%	
Selling Expense	\$ 117,979	61.76%	
Personnel Expense	\$ -	0.00%	
Semi-Fixed Expense	\$ -	0.00%	
Fixed Expense	\$ -	0.00%	
Unallocated Expense	\$ -	0.00%	
Dealer's Salary	\$ -	0.00%	
Total Expenses	\$ 117,979	61.76%	
Net Profit	\$ 73,062	38.24%	