FLETCHER CHRYSLER
MONTHLY SUMMARY REPORT

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	6,328		12,024		323,057.35	
Active Parts	1,638	25.88	6,385	53.10	184,982.03	57.25
NS Parts	3,421	54.06	941	7.82	52,666.57	16.30
MO Parts	9	0.14	1,777	14.77	4,489.80	1.38
AP Parts	1,250	19.75	2,921	24.29	80,918.95	25.04
DP Parts						
SP Parts						
DEL Parts	10	0.15				
Parts With No Cost	90	1.42				
Parts With Negative On-Hand	6	0.09	32		-278.70	
Core/Exchange	72	1.13	90	0.74	27,190.00	
Memos On File	1,388					
Parts Added	280	4.42	128	1.06	4,757.10	1.47
Active Parts	6	2.14	5	3.90	160.95	3.38
NS Parts	274	97.85	123	96.09	4,596.15	96.61
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	310					
Inventory Movement - Sales						
0 to 3 Months	2,068	32.68	7,195	59.83	148,557.38	45.98
4 to 6 Months	1,154	18.23	1,088	9.04	46,005.35	14.24
7 to 12 Months	1,630	25.75	1,169	9.72	50,709.45	15.69
Over 12 Months	975	15.40	2,297	19.10	55,608.55	17.21
New Parts No Sales	501	7.91	275	2.28	22,176.62	6.86
Inventory Movement - Receipts						
0 to 3 Months	1,941	30.67	6,005	49.94	158,771.93	49.14
4 to 6 Months	1,120	17.69	1,829	15.21	52,440.22	16.23
7 to 12 Months	1,690	26.70	1,031	8.57	44,069.50	13.64
Over 12 Months	1,128	17.82	3,127	26.00	67,047.05	20.75
New Parts No Receipts	449	7.09	32	0.26	728.65	0.22
Outstanding Orders	452	7.14	1,068		133,608.35	
Stockorders	67	14.82	165	15.44	6,090.75	4.55
Supplemental Orders						
Customer Orders	15	3.31	18	1.68	2,787.20	2.08
Backorders	378	83.62	885	82.86	124,730.40	93.35
Stockorder Backorders	185	40.92	543	50.84	37,378.95	27.97
Supplemntl Backorders						
Customer Backorders	210	46.46	342	32.02	87,351.45	65.37
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	869	13.73	4,861		155,431.48		2,250
Regular	862	99.19	4,853	99.83	155,049.93	99.75	2,243
No History							
Drop Ship							
Wholesale	7	0.80	8	0.16	381.55	0.24	7
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	131	2.07	468		14,626.93		171
Regular	131	100.00	468	100.00	14,626.93	100.00	171
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	595	9.40	3,793		134,976.68		751
Stockorders	224	37.64	1,612	42.49	36,351.70	26.93	283
Supplemental Orders							
Customer Orders	347	58.31	561	14.79	73,745.80	54.63	391
Emergency Purchases							
Other Receipts	69	11.59	1,620	42.71	24,879.18	18.43	77
Overages							
Net Adjustments	65	1.02	377		1,879.30		74
Plus	23	35.38	137	36.33	5,579.50		30
Minus	42	64.61	240	63.66	-3,700.20		44
Factory Returns							
Net Appreciation	16	0.25	66	0.54	250.17		24
Positive	10	62.50	38	57.57	387.95		16
Negative	6	37.50	28	42.42	-137.78		8
Parts Updated With Cost	1	0.01	1		28.45		1
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			150		10,128.75		109
Lost Sales							
Return Sales			5		310.31		5