

Premier GMC

Parts Sales Summary - Source 1

Counter Parts Sales

	Retail	Wholesale
Total Parts	69	488
Sales	\$ 4,710.92	32,976.95
Cost	\$ 3,373.20	25,862.66
Gross Profit	\$ 1,337.72	7,114.29
Profitability	28.40%	21.57%

Service Parts Sales

	Customer	Warranty	Internal
Total Parts	1314	386	298
Sales	\$ 26,632.14	11,876.40	7,113.63
Cost	\$ 17,031.16	7,290.59	5,497.67
Gross Profit	\$ 9,600.98	4,585.81	1,615.96
Profitability	36.05%	38.61%	22.72%

Body Shop Parts Sales

	Customer	Warranty	Internal
Total Parts	0	0	1
Sales	\$.00	.00	194.60
Cost	\$.00	.00	140.00
Gross Profit	\$.00	.00	54.60
Profitability .....	.00%	.00%	28.06%

Total Parts	2556
Sales	83,504.64
Cost	59,195.28
Gross Profit	24,309.36
Profitability	29.11%

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Inventory Analysis - Source 1

01/02/2023

Scan Date:01/02/23

	Part		Total	% Of
	No's	Pcs	Cost	Total
From 0 Thru 3 Months	583	6361	51,965.78	41.0%
From 4 Thru 6 Months	289	631	16,520.25	13.0%
From 7 Thru 9 Months	202	433	11,248.20	8.9%
From 10 Thru 12 Months	188	347	11,606.22	9.2%
From 13 Thru 18 Months	167	396	8,004.05	6.3%
From 19 Thru 24 Months	52	128	3,888.47	3.1%
Greater Than 24 Months	515	1657	23,382.58	18.5%
Total Of Parts Over 365 Days	682	2114	29,202.51	23.1%
Of Ac/Ot Over 365 Days	50	65	6,072.59	4.8%
Total Of Parts and Cores.....	1911	8743	112,857.30	89.1%
Of Accessories/Other.....	85	1210	13,758.25	10.9%
Of Cores (MEMO Line Only) ..	41	43	{ 4,636.00}	3.7%
Total Of Inventory Including Cores	1996	9953	126,615.55	100.0%
Total Of Lost Sales (Non-Stk).....	29	34	1,185.31	.9%
Of Lost Sales (Stock).....	38	55	3,571.63	2.8%
Total Of Lost Sales (Non-Stk Value)	29	2	212.65	.2%
Of Lost Sales (Stock Value) ..	38	84	1,670.22	1.3%
Total Of Returnable Items.....	1636	3641	91,207.75	72.0%
Of Last-Time Returnable.....	0	0	.00	.0%
Of Non-Returnable Items.....	337	6269	32,851.80	25.9%
Parts With Negative On-Hand.....	18	413	1,742.28	1.4%
Normal Stocking With 0 On-Hand....	260	0	.00	.0%
Part Numbers Added W/O Stock	19	0	.00	.0%
Part Numbers Added With Stock	117	32	1,722.65	1.4%
Part Numbers Deleted	0	0	.00	.0%
Manual Adjustments Up (+)	0	0	.00	
Manual Adjustments Down (-)	2	3	97.83	

				Non-Ret
Total Normal Stocking Part Numbers	1427	.....	221	
Of On-Hand Stock At Current Cost	80,078.74	.....	23,741.78	
Of On-Hand Pieces	7998			
Current Month Unit Sales	2177			
Of 12-Month Unit Sales	29351			
Percent Of On-Hand To Unit Sales	367.0%			
Total Special Order & Other Non-Stocking	788	.....	152	
Of On-Hand Stock At Current Cost	41,900.81	.....	9,110.02	
Of On-Hand Pieces	1912			
Current Month Unit Sales	59			
Of 12-Month Unit Sales	643			
Percent Of On-Hand To Unit Sales	33.6%			