

MONTHLY ANALYSIS  
STORE 05 BRANCH 01 LEXUS DOWNTOWN MM/YY 09/22  
SUMMARY

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	50	24.5%	202	12519.77	22.9%	
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
STOCK ORDER - CROSS SHIP	1	0.4%	1	1.55	0.0%	
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	153	75.0%	192	41937.85	77.0%	
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.1%	0	0.00	0.1%	
TOTAL OUTSTANDING ORDERS	204	100.0%	395	54459.17	100.0%	
PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	282	19.1%	227	1924.47	0.9%	60089.73
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	1192	80.8%	1352	205776.94	99.0%	1891506.48
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.1%	0	0.00	0.1%	49.40
TOTAL PROCESSED ORDERS	1474	100.0%	1579	207701.41	100.0%	1951645.61
FORCED ORDERS	0		0	0.00		0.00
RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	399	25.5%	6220	63761.17	24.5%	640583.93
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	1165	74.4%	1448	195980.24	75.4%	1852109.41
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.1%	0	0.00	0.1%	59.55
TOTAL RECEIPTS	1564	100.0%	7668	259741.41	100.0%	2492752.89
PURCHASES DISCOUNT	12		1012	140.39		2980.99

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ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
ADDED PARTS	747	0	0.00	0.00
DELETED PARTS	77	0	0.00	0.00
MINUS ADJUSTMENTS	2	-6	-825.50	-19688.41
PLUS ADJUSTMENTS	13	2760	4635.34	71851.71
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	-27697.22
RETURNED PARTS	82	-126	-29783.50	-122538.43
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	498	461	-3230.35	2717.07
COST PRICE ADJUSTMENTS	158	-218	-11850.11	-121113.94
INVENTORY REALLOCATION	0	0	0.00	0.00
<b>TOTAL ADDS/DELETES/ADJUSTS</b>	<b>1577</b>	<b>2871</b>	<b>-41054.12</b>	<b>-216469.22</b>

APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
APPRECIATION - FACTORY MASTER UPDATE	41	3	-1.01	196464.65
APPRECIATION - MANUAL UPDATE	13	48	-24.36	-176140.37
<b>TOTAL APPRECIATION</b>	<b>54</b>	<b>51</b>	<b>-25.37</b>	<b>20324.28</b>
FIRST PRICING - FACTORY MASTER UPDATE	1	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	0.00
<b>TOTAL FIRST PRICING</b>	<b>1</b>	<b>0</b>	<b>0.00</b>	<b>0.00</b>
<b>TOTAL APPRECIATION/FIRST PRICING</b>	<b>55</b>	<b>51</b>	<b>-25.37</b>	<b>20324.28</b>

OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
OPENING INVENTORY	6337	26926	352322.66	295688.30
CLOSING INVENTORY	7006	27218	342844.57	342844.57
PERCENT OF CHANGE	10.6%	1.1%	-2.6%	15.9%

MISCELLANEOUS	PARTS	PIECES	EXT VALUE
OUT OF STOCK	6019	0	0.00
NO COST	2	0	0.00
NO FACTORY RECORD	460	7407	35566.84
NO SERVICE	6	0	0.00
MINUS ON HAND	48	-582	-6623.62
PHASED IN	19	56	6980.13
CONVERTED TO AUTOMATIC PHASEOUT (AP)	0	0	0.00

BUSINESS RATIOS	
LEVEL OF SERVICE	99.9%
STOCK ORDER PERFORMANCE	2.6%
GROSS TURNOVER RATE	9.7
TRUE TURNOVER RATE	3.2