Inventory Analysis Calculator 2020-2021

Month	11

						Days Supply U
#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
1	Chrysler	300	All	1	6	0.5
2	Dodge	Charger	All	1	8	0.7
3	Dodge	Challenger	All	3	4	0.4
4	Chrysler	Pacifica	All	7	12	1.1
5	Dodge	Durango	All	5	19	1.7
6	Jeep	Renegades	All	4	11	1.0
7	Jeep	Compass	All	8	58	5.3
8	Jeep	Cherokee	All	16	115	10.5
9	Jeep	Grand Cherokee	All	46	9	0.8
10	Jeep	Wagonneer	All	4	18	1.6
11	Jeep	Grand Wagoneer	All	1	12	1.1
12	Jeep	Wrangler	All	39	109	9.9
13	Jeep	Gladiator	All	32	74	6.7
14	Ram	Promaster	All	9	65	5.9
15	Ram	1500	All	26	104	9.5
16	RAM	HD (2500/3500)	All	18	56	5.1

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Months Supply	Days Supply Units	Inventory $	YTD Sales $	YTD Gross $	YTD COS
1.8	55.0	$ 36,323	$ 246,230	$ 12,639	$ 233,591
1.4	41.3	$ 44,788	$ 342,032	$ 12,124	$ 329,908
8.3	247.5	$ 129,404	$ 158,647	$ 748	$ 157,899
6.4	192.5	$ 318,107	$ 573,382	$ 27,195	$ 546,187
2.9	86.8	$ 276,571	$ 951,484	$ 43,866	$ 907,618
4.0	120.0	$ 137,976	$ 353,872	$ 9,698	$ 344,174
1.5	45.5	$ 294,272	$ 2,074,702	$ 97,198	$ 1,977,504
1.5	45.9	$ 644,661	$ 5,837,051	$ 249,268	$ 5,587,783
56.2	1686.7	$ 2,605,190	$ 471,065	$ 19,686	$ 451,379
2.4	73.3	$ 297,089	$ 1,372,345	$ 54,645	$ 1,317,700
0.9	27.5	$ 101,138	$ 128,125	$ 87,481	$ 40,644
3.9	118.1	$ 2,149,315	$ 5,842,612	$ 436,971	$ 5,405,641
4.8	142.7	$ 1,799,063	$ 4,014,461	$ 224,164	$ 3,790,297
1.5	45.7	$ 401,044	$ 2,603,654	$ 250,946	$ 2,352,708
2.8	82.5	$ 1,427,004	$ 6,327,698	$ 478,794	$ 5,848,904
3.5	106.1	$ 1,174,608	$ 3,928,366	$ 350,171	$ 3,578,195

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
$ 21,236	1.7	51.3	$ 38,932	$ 36,323	$ 2,609
$ 29,992	1.5	44.8	$ 41,239	$ 44,788	$ (3,550)
$ 14,354	9.0	270.4	$ 39,475	$ 43,135	$ (3,660)
$ 49,653	6.4	192.2	$ 45,516	$ 45,444	$ 72
$ 82,511	3.4	100.6	$ 47,769	$ 55,314	$ (7,545)
$ 31,289	4.4	132.3	$ 31,289	$ 34,494	$ (3,205)
$ 179,773	1.6	49.1	$ 34,095	$ 36,784	$ (2,689)
$ 507,980	1.3	38.1	$ 48,589	$ 40,291	$ 8,298
$ 41,034	63.5	1904.6	$ 50,153	$ 56,635	$ (6,481)
$ 119,791	2.5	74.4	$ 73,206	$ 74,272	$ (1,067)
$ 3,695	27.4	821.2	$ 3,387	$ 101,138	$ (97,751)
$ 491,422	4.4	131.2	$ 49,593	$ 55,111	$ (5,518)
$ 344,572	5.2	156.6	$ 51,220	$ 56,221	$ (5,000)
$ 213,883	1.9	56.3	$ 36,196	$ 44,560	$ (8,365)
$ 531,719	2.7	80.5	$ 56,239	$ 54,885	$ 1,355
$ 325,290	3.6	108.3	$ 63,896	$ 65,256	$ (1,360)