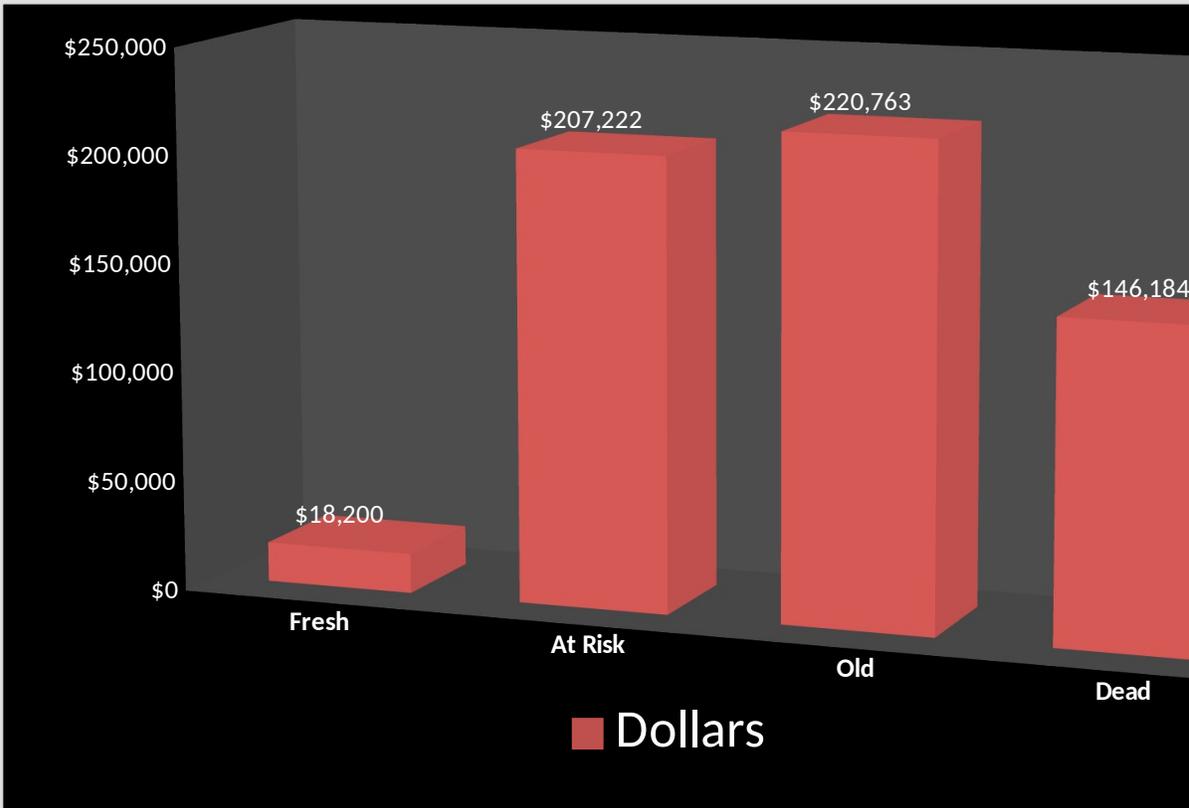


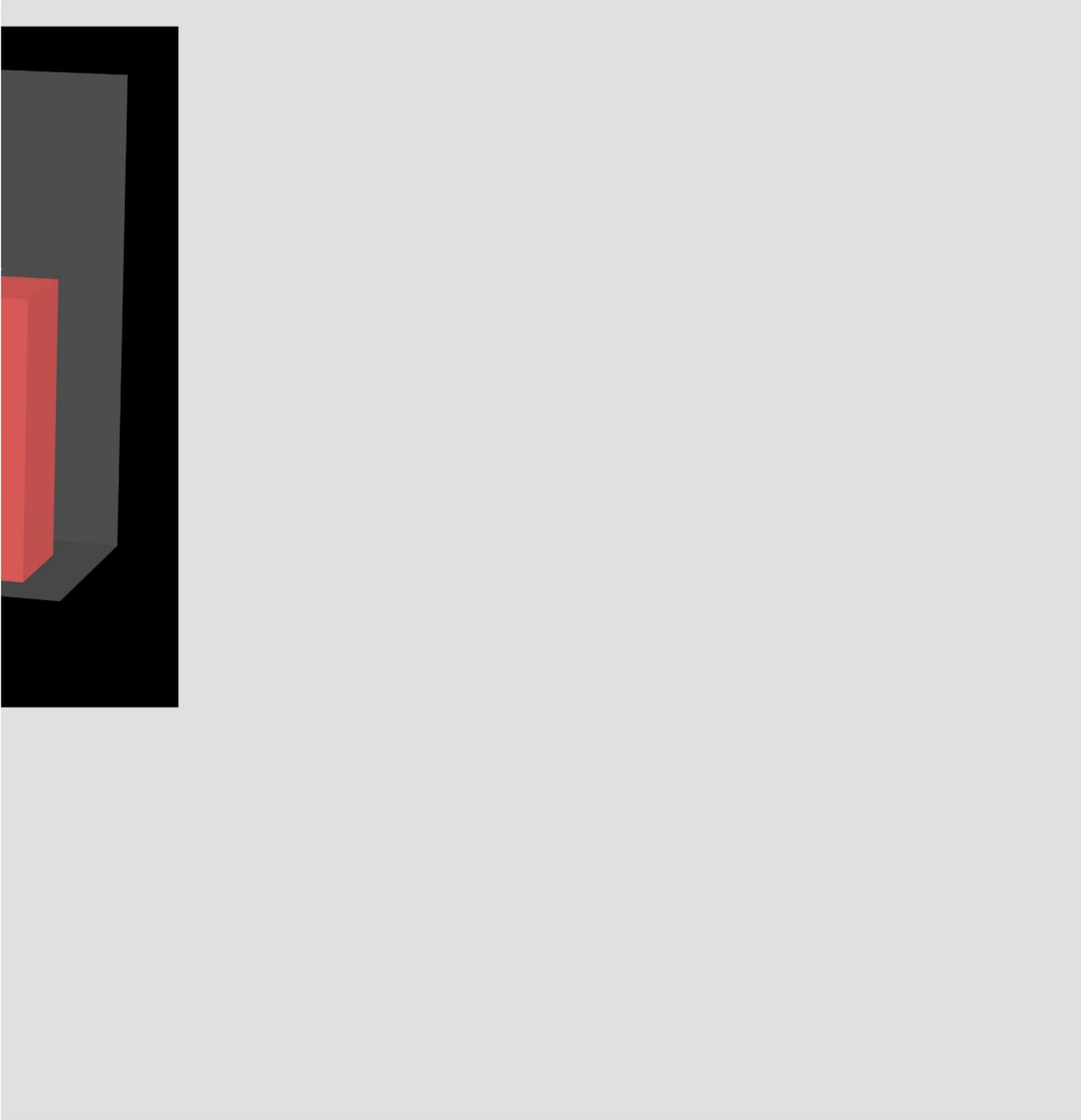
Pre-Owned Stock Analysis

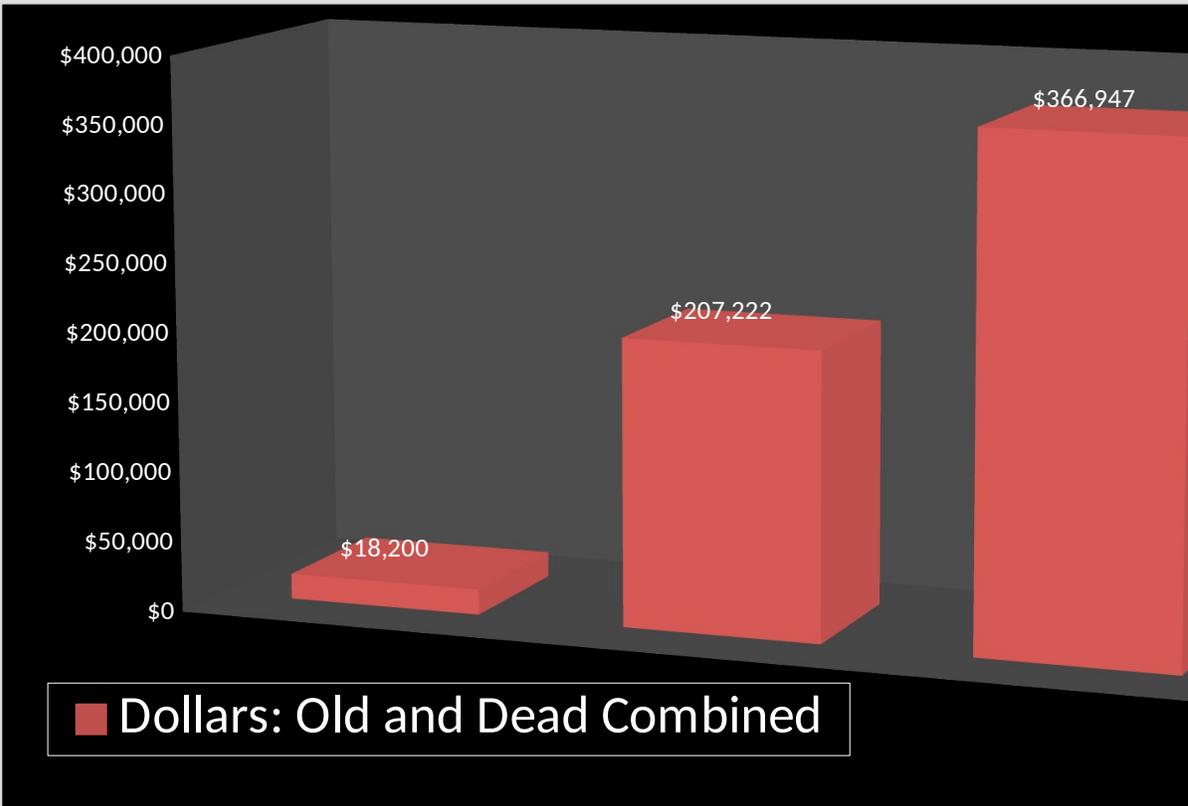
Days In Stock

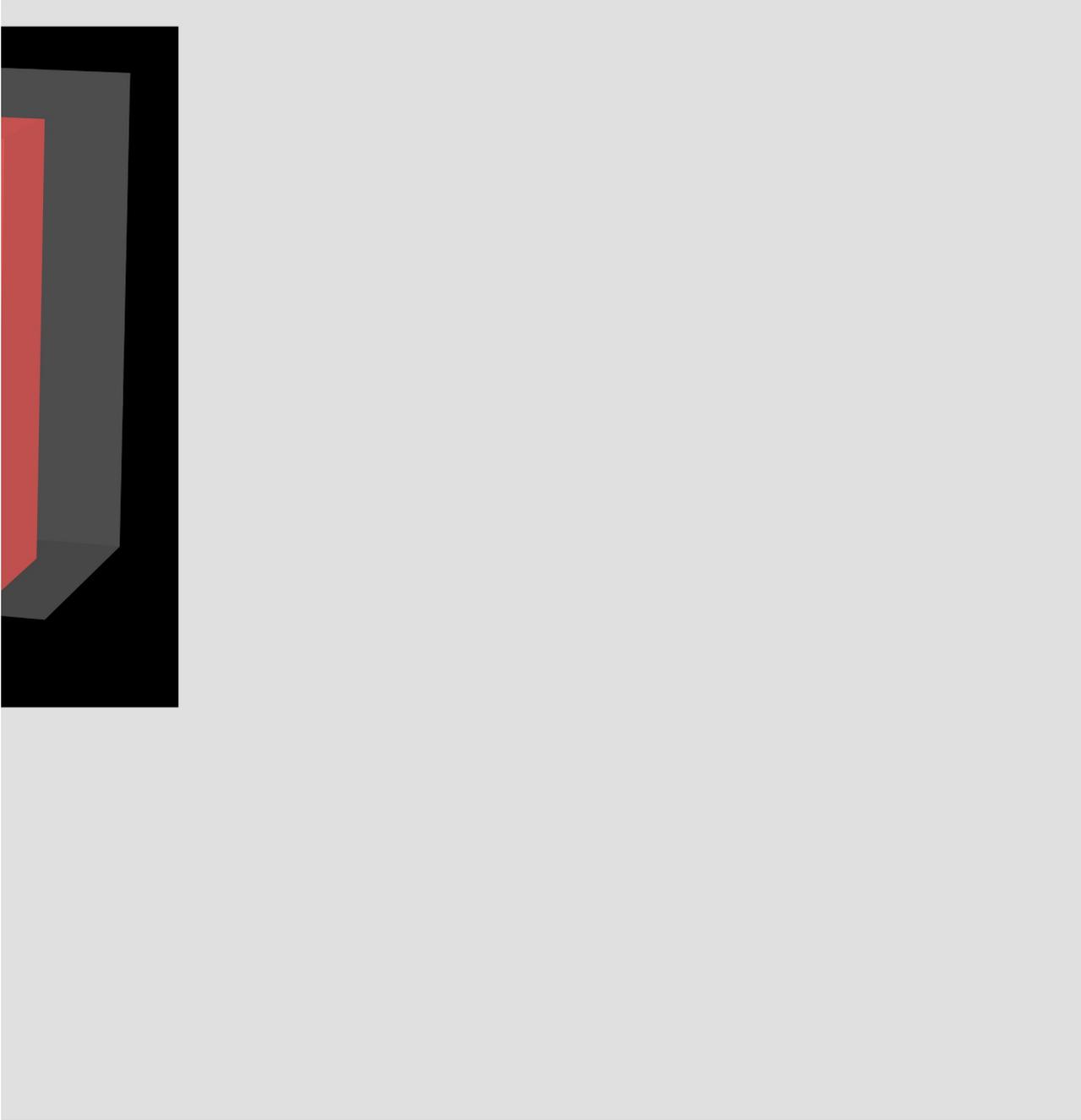
	0-30	31-45	46-60	61-90	90-120
# Of Units	1	6	0	5	4
Dollars	\$18,200	\$207,222	\$0	\$109,340	\$111,423
	Fresh	At Risk		Old	
	1	6	<i>Units</i>		9
	\$18,200	\$207,222	<i>Dollars</i>		\$220,763

121+	Total
6	22
\$146,184	\$592,369
Dead	
6	
\$146,184	
	\$366,947









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
1	6	<i>Units</i>	9	6
\$18,200	\$207,222	<i>Dollars</i>	\$220,763	\$146,184
5%	27%	<i>Percent of total in Units</i>	41%	27%
3%	35%	<i>Percent of total in \$</i>	37%	25%
\$18,200	\$34,537	<i>Average Cost per Unit</i>	\$24,529	\$24,364

22

\$592,369

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	18200	207222	0	109340	111423	146184

At Risk	OLD	Dead
\$207,222	<i>Dollars</i>	\$220,763
	<i>"Water" %</i>	
\$20,722	<i>"Water" Dollars</i>	\$36,546

Enter the percentage of this inventory value that you estimate is "water"

10%	15%	25%
\$20,722	\$33,114	\$36,546

% of inventory under water 15.3%

Total Water Dollars \$90,383

Total

592369

