



Financial Management Objective Homework

Student Brandon Apon **Name:** 107 **Academy**
Class #

I plan to accomplish the following objective 5/14/2018 **by**
our next class on:

Provide the relevant composite data

Department	Month	Page	Column
New Vehicle Inventory	Feb	7	5

Action plan for achieving objective
What is the area of focus?
Improve new vehicle inventory days to turn.
What is the proposed plan? How will you achieve it?
Focus on increasing new car volume, manage amount of inventory ordered as well as the specific blend by using district and regional metrics and trends.
How will you track your progress? What measurements, KPI's? How often will you track?
Avg days to turn, inventory in relation to floor plan credits, track bi-weekly.
Who are the employees that will be involved, or impacted? Will they require training or assistance?
All employees in variable operations will be involved in improving new car volume, while the new car manager will predominately be involved in the focus in new car ordering. No formal training required.
Is there a cost, or estimated cost for implementation? N/A
Projected date of completion? June 2018

Jan.	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.