

CLARKSVILLE TOYOTA
 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	12,787		3,964		69,951.43	
Active Parts	1,735	13.56	3,308	83.45	47,553.07	67.98
NS Parts	10,886	85.13	415	10.46	17,966.78	25.68
MO Parts						
AP Parts	144	1.12	221	5.57	3,412.43	4.87
DP Parts	10	0.07	20	0.50	1,019.15	1.45
SP Parts						
DEL Parts	12	0.09				
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange	7	0.05	19	0.47	441.00	
Memos On File	738					
Parts Added	506	3.95	46	1.16	2,794.44	3.99
Active Parts	8	1.58	2	4.34	96.44	3.45
NS Parts	498	98.41	44	95.65	2,698.00	96.54
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	193					
Inventory Movement - Sales						
0 to 3 Months	3,287	25.70	2,817	71.06	42,045.84	60.10
4 to 6 Months	1,657	12.95	561	14.15	10,805.53	15.44
7 to 12 Months	2,556	19.98	396	9.98	9,035.29	12.91
Over 12 Months	2,528	19.77	47	1.18	2,700.89	3.86
New Parts No Sales	2,759	21.57	143	3.60	5,363.88	7.66
Inventory Movement - Receipts						
0 to 3 Months	2,980	23.30	2,251	56.78	45,857.75	65.55
4 to 6 Months	1,573	12.30	600	15.13	11,586.62	16.56
7 to 12 Months	2,434	19.03	696	17.55	10,705.48	15.30
Over 12 Months	2,652	20.73	413	10.41	1,664.85	2.38
New Parts No Receipts	3,148	24.61	4	0.10	136.73	0.19
Outstanding Orders	85	0.66	168		13,360.70	
Stockorders	5	5.88	23	13.69	311.32	2.33
Supplemental Orders						
Customer Orders						
Backorders	80	94.11	145	86.30	13,049.38	97.66
Stockorder Backorders	15	17.64	37	22.02	779.44	5.83
Supplemntl Backorders						
Customer Backorders	68	80.00	108	64.28	12,269.94	91.83
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	1,007	7.87	2,500	100.00	104,207.74	100.00	1,768
Regular	1,007	100.00	2,500	100.00	104,207.74	100.00	1,768
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	122	0.95	168		15,689.80		127
Return Sales	169	1.32	320		15,541.58		214
Regular	169	100.00	320	100.00	15,541.58	100.00	214
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	871	6.81	2,412		102,933.07		998
Stockorders	102	11.71	386	16.00	6,841.04	6.64	121
Supplemental Orders							
Customer Orders	762	87.48	1,046	43.36	77,378.82	75.17	820
Emergency Purchases							
Other Receipts	30	3.44	980	40.63	18,713.21	18.17	57
Overages							
Net Adjustments	227	1.77	933		-2,462.80		427
Plus	121	53.30	470	50.37	4,849.04		235
Minus	106	46.69	463	49.62	-7,311.84		192
Factory Returns	102	0.79	125		-12,312.98		102
Net Appreciation	681	5.32	3,067	77.37	2,048.79		10,287
Positive	605	88.83	2,881	93.93	2,156.68		8,780
Negative	76	11.16	186	6.06	-107.89		1,507
Parts Updated With Cost							
Parts With Comments	7						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales	398				12,777.67		323
Lost Sales							
Return Sales	17				1,871.73		14

Sort Source: 105

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	182		2,557		28,874.36	
Active Parts	177	97.25	2,551	99.76	28,778.89	99.66
NS Parts	1	0.54				
MO Parts	2	1.09	4	0.15	63.00	0.21
AP Parts	2	1.09	2	0.07	32.47	0.11
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	20					
Parts Added	1	0.54				
Active Parts	1	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	1					
Inventory Movement - Sales						
0 to 3 Months	153	84.06	2,433	95.15	27,368.06	94.78
4 to 6 Months	17	9.34	56	2.19	622.57	2.15
7 to 12 Months	11	6.04	68	2.65	883.73	3.06
Over 12 Months						
New Parts No Sales	1	0.54				
Inventory Movement - Receipts						
0 to 3 Months	119	65.38	2,189	85.60	23,999.86	83.11
4 to 6 Months	25	13.73	227	8.87	2,837.38	9.82
7 to 12 Months	21	11.53	86	3.36	1,203.21	4.16
Over 12 Months	15	8.24	55	2.15	833.91	2.88
New Parts No Receipts	2	1.09				
Outstanding Orders	1	0.54	50		35.00	
Stockorders	1	100.00	50	100.00	35.00	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

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	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	112	61.53	2,026	100.00	11,784.60	100.00	1,904
Regular	112	100.00	2,026		11,784.60		1,904
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	6	3.29	7		85.66		6
Return Sales	33	18.13	96		552.50		71
Regular	33	100.00	96		552.50		71
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	63	34.61	1,926		11,710.04		143
Stockorders	63	100.00	1,926		11,710.04		143
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	57	31.31	400		2,518.87		117
Plus	40	70.17	336	84.00	2,942.65		81
Minus	17	29.82	64	16.00	-423.78		36
Factory Returns	1	0.54	1		-13.63		1
Net Appreciation	43	23.62	723	28.27	1,258.47		43
Positive	36	83.72	672	92.94	1,319.70		36
Negative	7	16.27	51	7.05	-61.23		7
Parts Updated With Cost							
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	143		884		6,908.35	
Active Parts	14	9.79	714	80.76	3,706.17	53.64
NS Parts	128	89.51	165	18.66	3,166.63	45.83
MO Parts						
AP Parts	1	0.69	5	0.56	35.55	0.51
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File						
Parts Added	28	19.58	24	2.71	870.65	12.60
Active Parts						
NS Parts	28	100.00	24	100.00	870.65	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales	40	27.97	683	77.26	4,036.07	58.42
0 to 3 Months	5	3.49	57	6.44	198.35	2.87
4 to 6 Months	6	4.19	25	2.82	88.37	1.27
7 to 12 Months						
Over 12 Months						
New Parts No Sales	92	64.33	119	13.46	2,585.56	37.42
Inventory Movement - Receipts	66	46.15	361	40.83	4,500.65	65.14
0 to 3 Months	35	24.47	103	11.65	754.91	10.92
4 to 6 Months	29	20.27	411	46.49	1,617.20	23.40
7 to 12 Months	2	1.39	9	1.01	35.59	0.51
Over 12 Months						
New Parts No Receipts	11	7.69				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 115

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	24	16.78	84	100.00	742.88	100.00	76
Regular	24	100.00	84		742.88		76
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	2	1.39	2		62.90		2
Return Sales	4	2.79	4		67.86		4
Regular	4	100.00	4	100.00	67.86	100.00	4
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	26	18.18	141		1,733.11		27
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	26	100.00	141	100.00	1,733.11	100.00	27
Overages							
Net Adjustments	57	39.86	119		-497.92		120
Plus	18	31.57	36	30.25	487.13		38
Minus	39	68.42	83	69.74	-985.05		82
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost	27	18.88					27
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			1		12.99		1
Lost Sales							
Return Sales							

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	213		166		22,019.06	
Active Parts	92	43.19	128	77.10	15,662.83	71.13
NS Parts	115	53.99	34	20.48	6,006.28	27.27
MO Parts						
AP Parts	5	2.34	3	1.80	189.95	0.86
DP Parts	1	0.46	1	0.60	160.00	0.72
SP Parts						
DEL Parts						
Parts With No Cost	1	0.46				
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	18					
Parts Added	25	11.73	2	1.20	90.00	0.40
Active Parts	1	4.00				
NS Parts	24	96.00	2	100.00	90.00	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	4					
Inventory Movement - Sales						
0 to 3 Months	120	56.33	132	79.51	18,067.66	82.05
4 to 6 Months	18	8.45	13	7.83	2,430.00	11.03
7 to 12 Months	17	7.98	10	6.02	1,050.90	4.77
Over 12 Months	3	1.40	1	0.60	25.95	0.11
New Parts No Sales	55	25.82	10	6.02	444.55	2.01
Inventory Movement - Receipts						
0 to 3 Months	107	50.23	125	75.30	18,425.96	83.68
4 to 6 Months	22	10.32	19	11.44	2,557.50	11.61
7 to 12 Months	29	13.61	18	10.84	827.45	3.75
Over 12 Months	6	2.81	4	2.40	208.15	0.94
New Parts No Receipts	49	23.00				
Outstanding Orders	5	2.34	6		1,552.30	
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders	5	100.00	6	100.00	1,552.30	100.00
Stockorder Backorders	3	60.00	3	50.00	944.00	60.81
Supplemntl Backorders						
Customer Backorders	2	40.00	3	50.00	608.30	39.18
Outstanding Forced Orders						

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	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	49	23.00	100	100.00	9,266.01	100.00	111
Regular	49	100.00	100		9,266.01		111
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	14	6.57	17		3,713.00		14
Return Sales	14	6.57	16		1,717.34		16
Regular	14	100.00	16	100.00	1,717.34	100.00	16
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	44	20.65	81		8,302.72		58
Stockorders	22	50.00	52	64.19	4,274.00	51.47	32
Supplemental Orders							
Customer Orders	22	50.00	24	29.62	3,274.72	39.44	24
Emergency Purchases							
Other Receipts	2	4.54	5	6.17	754.00	9.08	2
Overages							
Net Adjustments	42	19.71	50		388.55		82
Plus	20	47.61	23	46.00	2,192.20		36
Minus	22	52.38	27	54.00	-1,803.65		46
Factory Returns	6	2.81	6		-871.00		6
Net Appreciation	1	0.46	9	5.42	0.54		2
Positive	1	100.00	9	100.00	0.54		2
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance						
Active Parts	1	100.00	2	100.00	15.10	100.00
NS Parts	1				15.10	
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File						
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	1	100.00	2	100.00	15.10	100.00
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	1	100.00	2	100.00	15.10	100.00
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

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 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1	100.00	2	100.00	15.10	100.00	2
Regular	1	100.00	2	100.00	15.10	100.00	2
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	1	100.00	1	100.00	7.55	100.00	1
Regular	1	100.00	1	100.00	7.55	100.00	1
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1	100.00	2	100.00	15.10		2
Stockorders							
Supplemental Orders							
Customer Orders	1	100.00	2	100.00	15.10	100.00	2
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	1	100.00	1	100.00	-7.55		2
Plus							
Minus	1	100.00	1	100.00	-7.55		2
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	213		215		38,855.00	
Active Parts	89	41.78	180	83.72	32,756.00	84.30
NS Parts	120	56.33	28	13.02	5,119.00	13.17
MO Parts						
AP Parts	4	1.87	7	3.25	980.00	2.52
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	1					
Parts Added	13	6.10				
Active Parts	13	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	1					
Inventory Movement - Sales						
0 to 3 Months	134	62.91	169	78.60	30,333.00	78.06
4 to 6 Months	39	18.30	19	8.83	3,606.00	9.28
7 to 12 Months	16	7.51	20	9.30	3,920.00	10.08
Over 12 Months	6	2.81	4	1.86	440.00	1.13
New Parts No Sales	18	8.45	3	1.39	556.00	1.43
Inventory Movement - Receipts						
0 to 3 Months	119	55.86	155	72.09	26,888.00	69.20
4 to 6 Months	42	19.71	23	10.69	4,441.00	11.42
7 to 12 Months	23	10.79	37	17.20	7,526.00	19.36
Over 12 Months	4	1.87				
New Parts No Receipts	25	11.73				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

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	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	31	14.55	95	100.00	15,884.00	100.00	53
Regular	31	100.00	95		15,884.00		53
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	8	3.75	23		3,900.00		8
Return Sales	2	0.93	2	100.00	344.00		2
Regular	2	100.00	2		344.00	100.00	2
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	28	13.14	96		16,280.00		41
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	28	100.00	96	100.00	16,280.00	100.00	41
Overages							
Net Adjustments	6	2.81	13		1,037.00		10
Plus	3	50.00	9	69.23	1,896.00		6
Minus	3	50.00	4	30.76	-859.00		4
Factory Returns							
Net Appreciation	23	10.79	80	37.20	407.00		57
Positive	23	100.00	80	100.00	407.00		56
Negative							1
Parts Updated With Cost							
Parts With Comments	17						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance						
Active Parts	18	100.00	374	100.00	6,645.61	100.00
NS Parts	18		374		6,645.61	
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File						
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	17	94.44	364	97.32	6,358.71	95.68
4 to 6 Months	1	5.55	10	2.67	286.90	4.31
7 to 12 Months						
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	14	77.77	355	94.91	6,119.10	92.07
4 to 6 Months	3	16.66	17	4.54	452.53	6.80
7 to 12 Months	1	5.55	2	0.53	73.98	1.11
Over 12 Months						
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	14	77.77	622	100.00	11,810.30	100.00	541
Regular	14	100.00	622		11,810.30		541
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	11	61.11	26	100.00	534.98	100.00	22
Regular	11	100.00	26		534.98		22
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	8	44.44	382		6,953.78		15
Stockorders	6	75.00	146	38.21	2,586.04	37.18	6
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	8	100.00	236	61.78	4,367.74	62.81	9
Overages							
Net Adjustments	12	66.66	95		1,452.59		25
Plus	11	91.66	90	94.73	1,489.64		21
Minus	1	8.33	5	5.26	-37.05		4
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance						
Active Parts	23	100.00	55	100.00	289.06	100.00
NS Parts	23	100.00	55	100.00	289.06	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	2					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	18	78.26	53	96.36	285.48	98.76
4 to 6 Months						
7 to 12 Months	1	4.34	2	3.63	3.58	1.23
Over 12 Months	4	17.39				
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	16	69.56	46	83.63	236.55	81.83
4 to 6 Months	1	4.34	7	12.72	48.93	16.92
7 to 12 Months	1	4.34	2	3.63	3.58	1.23
Over 12 Months	5	21.73				
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

CLARKSVILLE TOYOTA
 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	16	69.56	58	100.00	252.24	100.00	58
Regular	16	100.00	58		252.24		58
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	4	17.39	3	100.00	15.03	100.00	3
Regular	4	100.00	3		15.03		3
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	13	56.52	56		257.71		19
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	13	100.00	56	100.00	257.71	100.00	19
Overages							
Net Adjustments	8	34.78	10		6.72		16
Plus	5	62.50	6	60.00	28.58		10
Minus	3	37.50	4	40.00	-21.86		6
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments	4						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance						
Active Parts	12	91.66	5,551	99.26	20,018.97	98.70
NS Parts	11		5,510		19,759.03	
MO Parts						
AP Parts	1	8.33	41	0.73	259.94	1.29
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File						
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	12	100.00	5,551	100.00	20,018.97	100.00
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	7	58.33	5,221	94.05	18,330.04	91.56
4 to 6 Months	2	16.66	148	2.66	831.32	4.15
7 to 12 Months	1	8.33	97	1.74	475.30	2.37
Over 12 Months	2	16.66	85	1.53	382.31	1.90
New Parts No Receipts						
Outstanding Orders						
Stockorders	1	8.33	12		91.44	
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders	1	100.00	12	100.00	91.44	100.00
Supplemntl Backorders	1	100.00	12	100.00	91.44	100.00
Customer Backorders						
Outstanding Forced Orders						

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	11	91.66	5,165	100.00	17,840.55	100.00	902
Regular	11	100.00	5,165	100.00	17,840.55	100.00	902
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	5	41.66	433	100.00	1,490.75	100.00	62
Regular	5	100.00	433	100.00	1,490.75	100.00	62
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	6	50.00	3,048		10,415.82		7
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	6	100.00	3,048	100.00	10,415.82	100.00	7
Overages							
Net Adjustments	6	50.00	1,239		4,310.02		8
Plus	6	100.00	1,239	100.00	4,310.02		8
Minus							
Factory Returns							
Net Appreciation	5	41.66	3,100	55.84	156.20		6
Positive	5	100.00	3,100	100.00	156.20		6
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales			1		1.49		1

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	13,592		13,768		193,576.94	
Active Parts	2,160	15.89	12,822	93.12	155,165.76	80.15
NS Parts	11,250	82.76	642	4.66	32,258.69	16.66
MO Parts	157	1.15	281	2.04	4,940.87	2.55
AP Parts	13	0.09	23	0.16	1,211.62	0.62
DP Parts						
SP Parts	12	0.08				
DEL Parts						
Parts With No Cost	1	0.00				
Parts With Negative On-Hand						
Core/Exchange	7	0.05	19	0.13	441.00	
Memos On File	779					
Parts Added	573	4.21	72	0.52	3,755.09	1.93
Active Parts	10	1.74	2	2.77	96.44	2.56
NS Parts	563	98.25	70	97.22	3,658.65	97.43
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	199					
Inventory Movement - Sales						
0 to 3 Months	3,782	27.82	12,204	88.64	148,528.89	76.72
4 to 6 Months	1,737	12.77	716	5.20	17,949.35	9.27
7 to 12 Months	2,607	19.18	521	3.78	14,981.87	7.73
Over 12 Months	2,541	18.69	52	0.37	3,166.84	1.63
New Parts No Sales	2,925	21.52	275	1.99	8,949.99	4.62
Inventory Movement - Receipts						
0 to 3 Months	3,429	25.22	10,705	77.75	144,373.01	74.58
4 to 6 Months	1,703	12.52	1,144	8.30	23,510.19	12.14
7 to 12 Months	2,539	18.68	1,349	9.79	22,432.20	11.58
Over 12 Months	2,686	19.76	566	4.11	3,124.81	1.61
New Parts No Receipts	3,235	23.80	4	0.02	136.73	0.07
Outstanding Orders	92	0.67	236		15,039.44	
Stockorders	6	6.52	73	30.93	346.32	2.30
Supplemental Orders						
Customer Orders						
Backorders	86	93.47	163	69.06	14,693.12	97.69
Stockorder Backorders	19	20.65	52	22.03	1,814.88	12.06
Supplemntl Backorders						
Customer Backorders	70	76.08	111	47.03	12,878.24	85.62
Outstanding Forced Orders						

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	1,265	9.30	10,652	100.00	171,803.42	100.00	5,415
Regular	1,265	100.00	10,652	100.00	171,803.42	100.00	5,415
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	152	1.11	217		23,451.36		157
Return Sales	243	1.78	901		20,271.59		395
Regular	243	100.00	901	100.00	20,271.59	100.00	395
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,060	7.79	8,144		158,601.35		1,310
Stockorders	193	18.20	2,510	30.82	25,411.12	16.02	302
Supplemental Orders							
Customer Orders	785	74.05	1,072	13.16	80,668.64	50.86	846
Emergency Purchases							
Other Receipts	113	10.66	4,562	56.01	52,521.59	33.11	162
Overages							
Net Adjustments	416	3.06	2,860		6,745.48		807
Plus	224	53.84	2,209	77.23	18,195.26	435	435
Minus	192	46.15	651	22.76	-11,449.78	372	372
Factory Returns	109	0.80	132		-13,197.61		109
Net Appreciation	753	5.54	6,979	50.69	3,871.00		10,395
Positive	670	88.97	6,742	96.60	4,040.12		8,880
Negative	83	11.02	237	3.39	-169.12		1,515
Parts Updated With Cost	27	0.19					27
Parts With Comments	30						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales	399				12,790.66		324
Lost Sales							
Return Sales	18				1,873.22		15