

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	19,445		63,312		1,136,749.41	
Active Parts	3,738	19.22	26,009	41.08	901,556.06	79.31
NS Parts	13,505	69.45	237	0.37	37,828.71	3.32
MO Parts	12	0.06	33,254	52.52	47,818.18	4.20
AP Parts	1,926	9.90	3,305	5.22	119,795.76	10.53
DP Parts	263	1.35	507	0.80	29,750.70	2.61
SP Parts						
DEL Parts	1	0.00				
Parts With No Cost	38	0.19				
Parts With Negative On-Hand	2	0.01	3		-58.32	
Core/Exchange	69	0.35	659	1.04	38,392.50	
Memos On File	1,378					
Parts Added	1,122	5.77	327	0.51	20,703.85	1.82
Active Parts	46	4.09	228	69.72	6,485.00	31.32
NS Parts	1,074	95.72	90	27.52	13,823.59	66.76
MO Parts						
AP Parts	1	0.08	8	2.44	8.40	0.04
DP Parts	1	0.08	1	0.30	386.86	1.86
SP Parts						
Parts & Memos Deleted	1,268					
Inventory Movement - Sales						
0 to 3 Months	8,838	45.45	57,712	91.15	914,818.47	80.47
4 to 6 Months	3,813	19.60	2,337	3.69	101,133.75	8.89
7 to 12 Months	4,554	23.41	1,673	2.64	68,426.72	6.01
Over 12 Months	825	4.24	1,084	1.71	25,584.60	2.25
New Parts No Sales	1,415	7.27	506	0.79	26,785.87	2.35
Inventory Movement - Receipts						
0 to 3 Months	7,506	38.60	55,668	87.92	915,546.61	80.54
4 to 6 Months	3,029	15.57	2,053	3.24	93,191.15	8.19
7 to 12 Months	3,468	17.83	2,739	4.32	93,980.14	8.26
Over 12 Months	1,208	6.21	2,704	4.27	28,643.14	2.51
New Parts No Receipts	4,234	21.77	148	0.23	5,388.37	0.47
Outstanding Orders	375	1.92	18,600		164,352.86	
Stockorders	126	33.60	17,816	95.78	45,108.70	27.44
Supplemental Orders						
Customer Orders	152	40.53	237	1.27	27,246.45	16.57
Backorders	104	27.73	547	2.94	91,997.71	55.97
Stockorder Backorders	20	5.33	392	2.10	22,569.92	13.73
Supplemntl Backorders						
Customer Backorders	90	24.00	155	0.83	69,427.79	42.24

1,175,142

WIP = 47,136
Returns/Claims = 63,446

1,285,724

Outstanding Forced Orders

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	3,775	19.41	76,410		1,209,653.02		12,892
Regular	3,775	100.00	76,410	100.00	1,209,653.02	100.00	12,892
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	234	1.20	236		104,951.12		236
Return Sales	856	4.40	2,668		177,890.12		1,201
Regular	856	100.00	2,668	100.00	177,890.12	100.00	1,201
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2,947	15.15	77,857		1,139,262.59		4,805
Stockorders	1,331	45.16	74,479	95.66	642,421.35	56.38	2,460
Supplemental Orders							
Customer Orders	1,853	62.87	3,293	4.22	493,380.06	43.30	2,315
Emergency Purchases	7	0.23	31	0.03	1,418.69	0.12	8
Other Receipts	21	0.71	54	0.06	2,042.49	0.17	22
Overages							
Net Adjustments	25	0.12	75		5,952.66		29
Plus	13	52.00	15	20.00	6,736.07		13
Minus	12	48.00	60	80.00	-783.41		16
Factory Returns	368	1.89	693		-97,684.36		369
Net Appreciation	4,163	21.40	21,596	34.11	20,785.24		16,798
Positive	4,011	96.34	20,791	96.27	21,922.29		15,964
Negative	152	3.65	805	3.72	-1,137.05		834
Parts Updated With Cost	35	0.17					35
Parts With Comments	154						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			276		13,373.10		199
Lost Sales							
Return Sales			25		2,386.65		21