

AUTO MATE				GOOD
Stocking Status	Inventory	% of Inventory	Guide	WARNING
INVESTMENT	Value			DANGER
Active parts		#DIV/0!	over 70%	GREAT
Auto Phase Out Parts		#DIV/0!	Less than 30%	Seldom u
Dealer Phase Out Parts		#DIV/0!	Less than 1%	OK....BUT
Manual Order Parts		#DIV/0!	Less than 3%	OUCH !!!!
Non Stock Part \$'s		#DIV/0!	Less than 5%	YIKES
Non Stock Part #'s*			Greater than 70% of PN's	
Core Clean		#DIV/0!	pn pieces	
Core Dirty		#DIV/0!	pn pieces	
		#DIV/0!		
Total Inventory	\$0	#DIV/0!		

**AUTO MATE**

Activity	AUTO MATE	NADA		
	Value	% of inver	Guide	Notes
		#DIV/0!		this is your current and active
Current to 3 Months		#DIV/0!	75%	healthy parts inventory
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become obso
10-12 Months		#DIV/0!	included	85% Will likely become obso
over 12 Months		#DIV/0!	0%	Technically Obsolete
		#DIV/0!		
TOTAL	\$0	#DIV/0!		
<b>CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat</b>				PASS/ FA
OBSO POSITION (LINES 23-25 FROM ABOVE)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Template)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				

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Additional Data Available From Auto Mate		
	\$ Value	Grade
DP2 Total Idle Capital	0	
DP3 Negative On Hand	0	
DP4 Parts with no bin	0	
DP5 Parts with no cost	0	
DP6 Monthly Closing Inv Value	0	
DP7 Lost Sales	0	
Value of Stocking parts with MNS 6-11 Mo.	0	
Value of Stocking parts with MNS 12 Plus	0	
Value of Non-Stock Parts w MNS 3-5	0	
Value of Non-Stock Parts w MNS 6-8	0	
Value of Non-Stock Parts w MNS 9-11	0	
Value of Non-Stock Parts w MNS 12 Plus	0	
	0	

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OBSO POSITION MATH DONE BELOW		
.65 TIMES THE 7-9 MONTH V	\$0	
.85 TIMES THE 10-12 MONTH	\$0	
PLUS THE 13-24 MONTH VAL	\$0	
PLUS THE 25+ VAL EQUALS	\$0	
OBSO AS A % OF TOTAL	\$ -	#DIV/0!

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AUTO SOFT				COLOR
Stocking Status	Inventory	% of Inventory	Guide	SCORING
INVESTMENT	Value			
Normal or Active Stock		#DIV/0!	over 70%	GOOD
Automatic Phase Out		#DIV/0!	Less than 30%	WARNING
Dealer Phase Out		#DIV/0!	Less than 1%	DANGER
Manual Order		#DIV/0!	Less than 3%	GREAT
Non Stock Part \$'s		#DIV/0!	Less than 5%	Seldom used
Non Stock Part #'s*			Greater than 70% of PN's	OK....BUT..
No Phase Out			NA	OUCH !!!
Repace by Hold			NA	
Clean Core		#DIV/0!	# PIECES PART #	OUCH !!!!!
Dirty Core		#DIV/0!		
Total Inventory	\$0	#DIV/0!		ouch!!!

**AUTO SOFT**

Activity from Source	Value \$	% of Inve	%	Notes & Guides
0-3 Months			#DIV/0!	ACTIVE INVENTORY at 75%
4-6 Months			#DIV/0!	ACTIVE INVENTORY at 23%
7-12 Months			#DIV/0!	75% will likely become Obso 2% is guide
13-18 Months			#DIV/0!	Technical Obsolescence 2% is guide
New parts no sales			#DIV/0!	Minimal Amount
Total Inventory			#DIV/0!	

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat	Pass or Fail ?
OBSO POSITION (LINES 20-22 FROM ABOVE)	
NEG-ON-HAND (MINUS-ON-HAND)	
CLEAN CORE	
DIRTY CORE (RDCI) OR DONE MANUALLY	
LOST SALES CALCULATOR VS. ACTUAL	
AVERAGE STOCK ORDER (Obtain data from your OE)	
MONTHS SUPPLY (This calculation from your FS Template)	
GROSS (TOTAL) TURNS (from your FS Template)	
TRUE (STOCK) TURNS (from your FS Template)	
FTFR (FIRST TIME FILL RATE)(this is a post class assignment)	

OBSO POSITION			
.75 TIMES \$			0
PLUS			0
PLUS			0
EQUALS		#DIV/0!	0

CDK				COLOR SCORING
Stocking Status INVESTMENT	Inventory Value	% of Inventory	Guide	
Normal or Active Stock		#DIV/0!	over 70%	GOOD
Automatic Phase Out		#DIV/0!	Less than 30%	WARNING
Dealer Phase Out		#DIV/0!	Less than 1%	DANGER
Manual Order		#DIV/0!	Less than 3%	GREAT
Non Stock Part \$'s		#DIV/0!	Less than 5%	Seldom used
Non Stock Part #'s*			Greater than 70% of PN's	OK...BUT..
Clean Core		#DIV/0!	# PIECES	PART #
Dirty Core		#DIV/0!		
Total Inventory	\$0	#DIV/0!		ouch!!!
Activity	Value \$	%	Notes & Guides	
0-3 Months		#DIV/0!	ACTIVE INVENTORY at 75%	
4-6 Months		#DIV/0!	ACTIVE INVENTORY at 23%	
7-12 Months		#DIV/0!	75% will likely become Obso 2% is guide	
Over 12 Months		#DIV/0!	Technical Obsolescence 2% is guide	
New parts no sales		#DIV/0!	Minimal Amount	
Total Inventory		#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				Pass or Fail ?
OBSCO POSITION (LINES 20-22 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE (RDCI) OR DONE MANUALLY				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (Obtain data from				
MONTHS SUPPLY (This calculation from your				
GROSS (TOTAL) TURNS (from your FS Temp				
TRUE (STOCK) TURNS (from your FS Temp				
FTFR (FIRST TIME FILL RATE)				

OBSO POSITION			
.75 TIMES \$			0
PLUS			0
PLUS			0
EQUALS		#DIV/0!	0

**ONLY TYPE IN \*\*\*WHITE\*\*\* AREAS**

(part1)

DEALER TRACK ARKONA		MONTH OF:			PROFILES GUIDES		
STATUS		%	Part #s	# pieces	\$VALUE		
ACTIVE PARTS: STOCKED		15.5%	785	1,316	\$ 121,833	See 9 D	
ACTIVE PARTS: EXCESS STOCK		62.7%	2,127	30,350	\$ 493,965	LESS THAN 1 %	
ACTIVE PARTS: UNDERSTOCKED		8.7%	453	2648	\$ 68,612	LESS THAN 1 %	
ACTIVE PARTS:TO PHASE OUT		0.0%	14	4	\$ 129	LESS THAN 30%	
<b>TOTAL ACTIVE PARTS</b>		<b>86.8%</b>	<b>3,379</b>	<b>34,318</b>	<b>\$ 684,539</b>	70%	
SUPERCEDED W/ON HAND		1.0%	43	297	\$ 7,812	LOW DBL	NUMBERS
INACTIVE W/ON HAND		10.4%	481	2,263	\$ 82,238	LESS THAN 30% these are Auto Phase Out Parts	
INACTIVE PART NUMBER # AND %							
<b>TOTAL INV. TO SELL</b>		<b>98.2%</b>	<b>3,903</b>	<b>36,878</b>	<b>774,589</b>		
CORES ON HAND (DIRTY CORES)			21	35	\$ 7,494	LOW PIECE COUNTS	
NEG-ON-HAND			20	24	\$ 6,306	LOW DBL	NUMBERS
<b>TOTAL OF INVENTORY</b>			<b>3,944</b>	<b>36,937</b>	<b>788,388</b>		
PARTS ON OPEN R. O.'S			939	3802	\$ 77,607	ONE DAYS	AVG SALES
<b>VALUE OF TOTAL INVENTORY</b>			<b>4,883</b>	<b>40,739</b>	<b>865,996</b>		
NOT ON FACTORY MASTER			1,268	654	\$ 12,277	MINIMAL	
PARTS WITH OUT COST			4	0	\$ -	MINIMAL	
<b>INVENTORY AGING BY LAST SOLD</b>							
		<b>\$VALUE</b>	<b>%</b>	<b>ACUM %</b>	<b>INSTRUCTORS NOTES</b>		
NEVER SOLD		18,579	2.42%	2.42%	<b>THIS IS TECHNICAL OBSO</b>		
ONE YEAR AGO PLUS		2,375	0.31%	2.73%			
ELEVEN MONTHS AGO		434	0.06%	2.78%	<b>THIS IS POTENTIAL OBSO</b>		
TEN MONTHS AGO		847	0.11%	2.89%			
NINE MONTHS AGO		2,775	0.36%	3.26%	THESE PARTS WILL BE IN A "AP" STATUS IF YOUR PHASE OUT IS SET AT 0 IN 6		
EIGHT MONTHS AGO		5,168	0.67%	3.93%			
SEVEN MONTHS AGO		8,988	1.17%	5.10%			
SIX MONTHS AGO		19,070	2.48%	7.58%			
FIVE MONTHS AGO		28,868	3.76%	11.34%	<b>THIS IS YOUR ACTIVE HEALTHY PARTS INVENTORY</b>		
FOUR MONTHS AGO		32,320	4.21%	15.54%			

THREE MONTHS AGO	58,213	7.58%	23.12%	THIS IS YOUR ACTIVE HEALTHY PARTS INVENTORY
TWO MONTHS AGO	95,928	12.49%	35.60%	
ONE MONTH AGO	349,984	45.55%	81.16%	
CURRENT MONTH	144,789	18.84%	100.00%	
TOTAL INVENTORY	768,338	100.00%		
CORES WITH ON HAND ( <i>Dirty Cores</i> )	7,494			Guide is 1.5 Months Supply
				CONFIRM DIRTY & CLEAN STATUS (see below)

<b>CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat</b>	Pass or Fail ?
<b>OBSO POSITION (LINES 25 to 31 FROM ABOVE) (includes potential and technicle OBSO)</b>	\$ 39,166.00
<b>NEG-ON-HAND</b>	\$ 6,306
<b>CLEAN CORE (Provide the # of part #'s and # of pieces)</b>	165/\$16835.00
<b>DIRTY CORE</b>	\$ 7,494
<b>LOST SALES CALCULATOR VS. ACTUAL</b>	28
<b>AVERAGE STOCK ORDER (this will help you calculate your true turnfound in the FS temp)</b>	
<b>MONTHS SUPPLY (this calculation is found in the FS template)</b>	1.3
<b>GROSS (TOTAL) TURNS (from your FS Template)</b>	10
<b>TRUE (STOCK) TURNS (from your FS Template)</b>	4
<b>FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)</b>	

COLOR
SCORING
GOOD
WARNING
DANGER
GREAT
Seldom used
OK....BUT..
OUCH !!!

Pieces and Dollars enter NEGATIVE

Lightyear Stocking Status INVESTMENT				Inventory Value	% of Inventory	Guide	COLOR SCORING
Normal or Active Stock					#DIV/0!	over 70%	GOOD
Automatic Phase Out					#DIV/0!	Less than 30%	WARNING
Dealer Phase Out					#DIV/0!	Less than 1%	DANGER
Manual Order					#DIV/0!	Less than 3%	GREAT
Non Stock Part \$'s					#DIV/0!	Less than 5%	Seldom used
Non Stock Part #'s*						Greater than 70% of PN's	OK....BUT..
No Phase Out						NA	OUCH !!!
						NA	
Clean Core				#DIV/0!	# PIECES	PART #	OUCH !!!!!
Dirty Core				#DIV/0!			
Total Inventory				\$0	#DIV/0!		ouch!!!

**Lightyear**

Activity	Value \$	% of Inve	%	Notes & Guides
1-2 Months			#DIV/0!	ACTIVE INVENTORY at 75%
3-5 Months			#DIV/0!	ACTIVE INVENTORY at 23%
6-11 Months			#DIV/0!	75% will likely become Obso 2% is guide
Over 12 Months			#DIV/0!	Technical Obsolescence 2% is guide
New parts no sales			#DIV/0!	Minimal Amount
Total Inventory			#DIV/0!	

<b>CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat</b>	Pass or Fail ?
OBSO POSITION (LINES 20-22 FROM ABOVE)	
NEG-ON-HAND (MINUS-ON-HAND)	
CLEAN CORE	
DIRTY CORE (RDCI) OR DONE MANUALLY	
LOST SALES CALCULATOR VS. ACTUAL	
AVERAGE STOCK ORDER (Obtain data from your OE)	
MONTHS SUPPLY (This calculation from your FS Template)	
GROSS (TOTAL) TURNS (from your FS Template)	
TRUE (STOCK) TURNS (from your FS Template)	
FTFR (FIRST TIME FILL RATE) (This is a post class assignment)	

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OBSO POSITION			
.75 TIMES \$			0
PLUS			0
PLUS			0
EQUALS		#DIV/0!	0

PBS SCORECARD				GOOD
Stocking Status	Inventory	% of Inventory	Guide	WARNING
INVESTMENT	Value			DANGER
Stock Parts		#DIV/0!	over 70%	GREAT
Automatic Phase Out		#DIV/0!	Less than 30%	Seldom u
		#DIV/0!		OK....BUT
Manual Order		#DIV/0!	Less than 3%	OUCH !!!!
Test Part \$'s		#DIV/0!	Less than 5%	YIKES
Test Part #'s*			Greater than 70% of PN's	
Core Parts		#DIV/0!	pn pieces	
Core Dirty		#DIV/0!	pn pieces	
Superseded Parts		#DIV/0!	pn NA pieces	
			NA	
Total Inventory	\$0	#DIV/0!		

REYNOLDS

Activity	Value	% of inver	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current and active
1-3 Months		#DIV/0!	included	healthy parts inventory
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become obso
10-12 Months		#DIV/0!	included	85% Will likely become obso
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		
<b>CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat</b>				PASS/ FA
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Template)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				

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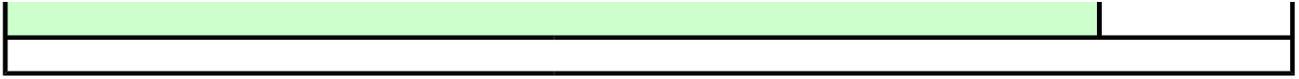
OBSO POSITION MATH DONE BELOW		
.65 TIMES THE 7-9 MONTH V	\$0	
.85 TIMES THE 10-12 MONTH	\$0	
PLUS THE 13-24 MONTH VAL	\$0	
PLUS THE 25+ VAL EQUALS	\$0	
OBSO AS A % OF TOTAL	\$ -	#DIV/0!

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REYNOLDS 2213				GOOD
Stocking Status	Inventory Value	% of Inventory	Guide	WARNING
INVESTMENT				DANGER
Normal or Active Stock		#DIV/0!	over 70%	GREAT
Automatic Phase Out		#DIV/0!	Less than 30%	Seldom used
Dealer Phase Out		#DIV/0!	Less than 1%	OK....BUT..
Manual Order		#DIV/0!	Less than 3%	OUCH !!!!!!!!!!!
Non Stock Part \$'s		#DIV/0!	Less than 5%	YIKES
Non Stock Part #'s*			Greater than 70% of PN's	
Core Clean		#DIV/0!	pn pieces	
Core Dirty		#DIV/0!	pn pieces	
Replace by hold RBH		#DIV/0!	pn NA pieces	
			NA	
Total Inventory	\$0	#DIV/0!		

REYNOLDS

Activity	Value	% of inventory	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current and active
1-3 Months		#DIV/0!	included	healthy parts inventory
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become obso
10-12 Months		#DIV/0!	included	85% Will likely become obso
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				PASS/ FAIL
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR F				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FSTemp				
TRUE (STOCK) TURNS (from your FS Temp				
FTFR (FIRST TIME FILL RATE) (from your p				



OBSO POSITION MATH DONE BELOW		
.65 TIMES THE 7-9 MONTH VALUE		\$0
.85 TIMES THE 10-12 MONTH VALUE		\$0
PLUS THE 13-24 MONTH VALUE		\$0
PLUS THE 25+ VALUEEQUALS		\$0
OBSO AS A % OF TOTAL	\$ -	#DIV/0!

UCS SCORECARD				GOOD
Stocking Status	Inventory % of Inventory		Guide	WARNING
Observations	Value			DANGER
Active Stock (0-6 month activity)			over 70%	GREAT
Zero Guide (Auto Phase out)			Less than 30%	Seldom used
No bin Location Parts			Less than 1%	OK....BUT..
Manual Order Review			Less than 3%	OUCH !!!!!!!!!!!
No Match (Non Stock Part \$'s)			Less than 5%	
Total Watch #'s (N/ Stock Part #'s)			Greater than 70% of PN's	
Clean Core				
Dirty Core			Are controls in place?	
			NA	
			NA	
Total Inventory	\$0			
EXTRA LINES				
EXTRA LINES				

UCS

Investment Activity	Value	% of inver	NADA Guide	Notes
Current TO 3 Months		#DIV/0!	75%	this is your current and active healthy parts inventory
3 to 6 Months		#DIV/0!	included	
6-9 Months		#DIV/0!	23%	65% Will likely become obso
9-12 Months		#DIV/0!	2%	85% Will likely become obso
12 Months + Over		#DIV/0!	included	This is your Technical OBSO
		#DIV/0!		
		#DIV/0!		
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				Pass or Fail ?
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND) (minus balance parts)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER				
MONTHS SUPPLY				
GROSS (TOTAL) TURNS (from your FS templ				
TRUE (STOCK) TURNS (from your FS Templa				
FTFR (FIRST TIME FILL RATE) (from your par				

\$0.00	
\$0.00	
\$0	
\$0.00	#DIV/0!