



## Financial Management Objective Homework

**Student**  **Name:**  **Academy**  
**Class #**

*I plan to accomplish the following objective*  *by*  
*our next class on:*

**Provide the relevant composite data**

Department	Month	Page	Column
Service	Feb	38	4

Action plan for achieving objective
<b>What is the area of focus?</b>
Monitor Actual RO hours vs sold RO hours to increase percent hours billed. Goal will be between 85%-90%
<b>What is the proposed plan? How will you achieve it?</b>
To reduce the waste. Lead shift technicians assigned to work with foreman to ensure that we are
Assigning the right tech on the right job. Also lead tech will assist with repair flow in the shop and
Help the younger techs with on repairs.
<b>How will you track your progress? What measurements, KPI's? How often will you track?</b>
Tracked on daily sales summary report sent out every morning.
<b>Who are the employees that will be involved, or impacted? Will they require training or assistance?</b>
This will impact the entire service department.
<b>Is there a cost, or estimated cost for implementation?</b>
No cost
<b>Projected date of completion? This is an ongoing project</b>

<b>Jan.</b> <b>N/A</b>	<b>Feb.</b> <b>80.78%</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
<b>July</b>	<b>Aug.</b>	<b>Sept.</b>	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>