



Professional Series Pre-Course Work

Interview your Direct Supervisor in order to answer the following questions.

1. What do you want me (the student) to learn or achieve from the NADA Management Professional course?

*Increased Knowledge of important parts of financial statements*

2. What would you like me to bring back to the workplace as a result of this training?

*New ideas: fresh eyes for processes that could use improvement.*

3. How will what I learn in the program be shared with the rest of the team (if applicable)?

*New ideas w/ examples and Recommended actions are always welcome immediately for discussion & implementation, if it improves productivity w/ minimal disruption of operations.*

4. How will what I learn be integrated into day-to-day work upon return?

*See above*



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5. In your role as a Direct Supervisor, what three things challenge you the most?

- ① personnel issues/complaints
- ② personal & associate time management.
- ③ organization

Self-reflect on the following question:

1. What is my purpose for attending this course?

Gain knowledge of how to pull useful information from the financial statement. Learn to be an effective, productive leader to best serve and motivate my team and dealership management.

Thank you for your participation! See you in the course.