

CAVENDER TOYOTA  
 MONTHLY SUMMARY REPORT

*David Reyes*  
*N415*

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	22,472		33,531		2,168,682.28	
Active Parts	5,168	22.99	16,735	49.90	917,409.24	42.30
NS Parts	3,923	17.45	686	2.04	63,422.11	2.92
MO Parts	12,745	56.71	15,255	45.49	1,130,963.27	52.14
AP Parts	512	2.27	764	2.27	49,761.43	2.29
DP Parts	76	0.33	91	0.27	7,126.23	0.32
SP Parts						
DEL Parts	48	0.21				
Parts With No Cost	267	1.18	80	0.23		
Parts With Negative On-Hand	260	1.15	670		-36,292.56	
Core/Exchange	50	0.22	58	0.17	12,060.00	
Memos On File	1,365					
Parts Added	697	3.10	369	1.10	21,232.08	0.97
Active Parts	28	4.01	170	46.07	7,298.64	34.37
NS Parts	656	94.11	196	53.11	12,571.11	59.20
MO Parts	13	1.86	3	0.81	1,362.33	6.41
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	217					
Inventory Movement - Sales						
0 to 3 Months	9,989	44.45	22,149	66.05	1,196,394.02	55.16
4 to 6 Months	3,356	14.93	3,966	11.82	329,825.14	15.20
7 to 12 Months	5,161	22.96	4,757	14.18	425,130.58	19.60
Over 12 Months	469	2.08	881	2.62	19,792.98	0.91
New Parts No Sales	3,497	15.56	1,778	5.30	197,539.56	9.10
Inventory Movement - Receipts						
0 to 3 Months	10,157	45.19	21,743	64.84	1,322,193.93	60.96
4 to 6 Months	6,599	29.36	4,673	13.93	413,585.66	19.07
7 to 12 Months	2,108	9.38	4,052	12.08	295,728.75	13.63
Over 12 Months	941	4.18	2,505	7.47	82,246.46	3.79
New Parts No Receipts	2,667	11.86	558	1.66	54,927.48	2.53
Outstanding Orders	2,231	9.92	8,157		568,964.27	
Stockorders	1,286	57.64	4,774	58.52	196,539.22	34.54
Supplemental Orders						
Customer Orders	464	20.79	1,507	18.47	50,015.66	8.79
Backorders	865	38.77	1,876	22.99	322,409.39	56.66
Stockorder Backorders	602	26.98	1,273	15.60	196,369.93	34.51
Supplemntl Backorders						
Customer Backorders	361	16.18	603	7.39	126,039.46	22.15
Outstanding Forced Orders						

CAVENDER TOYOTA  
 MONTHLY SUMMARY REPORT

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	2,931	13.04	7,638		411,140.95		5,883
Regular	2,931	100.00	7,638	100.00	411,140.95	100.00	5,883
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	53	0.23	66		4,953.64		53
Return Sales	796	3.54	1,645		100,177.44		1,094
Regular	796	100.00	1,645	100.00	100,177.44	100.00	1,094
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2,108	9.38	5,759		292,250.20		3,100
Stockorders	1,287	61.05	3,789	65.79	164,482.10	56.28	1,751
Supplemental Orders							
Customer Orders	996	47.24	1,891	32.83	122,369.82	41.87	1,288
Emergency Purchases	54	2.56	72	1.25	4,020.67	1.37	57
Other Receipts	2	0.09	7	0.12	1,377.61	0.47	4
Overages							
Net Adjustments	170	0.75	511		17,953.86		184
Plus	153	90.00	422	82.58	20,341.04		161
Minus	17	10.00	89	17.41	-2,387.18		23
Factory Returns							
Net Appreciation	5	0.02	3	0.00	501.51		14
Positive	2	40.00			560.24		12
Negative	3	60.00	3	100.00	-58.73		2
Parts Updated With Cost	106	0.47	1		19.59		108
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			83		6,208.66		65
Lost Sales							
Return Sales			5		573.74		5