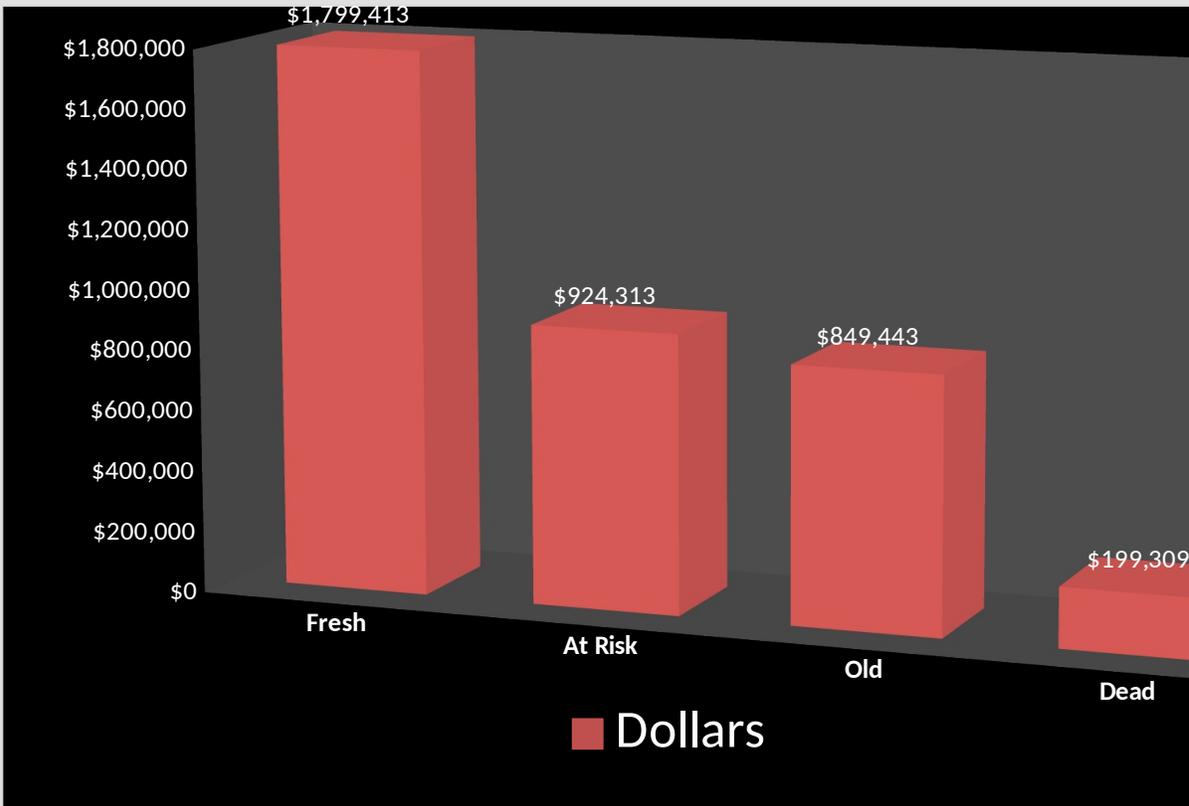


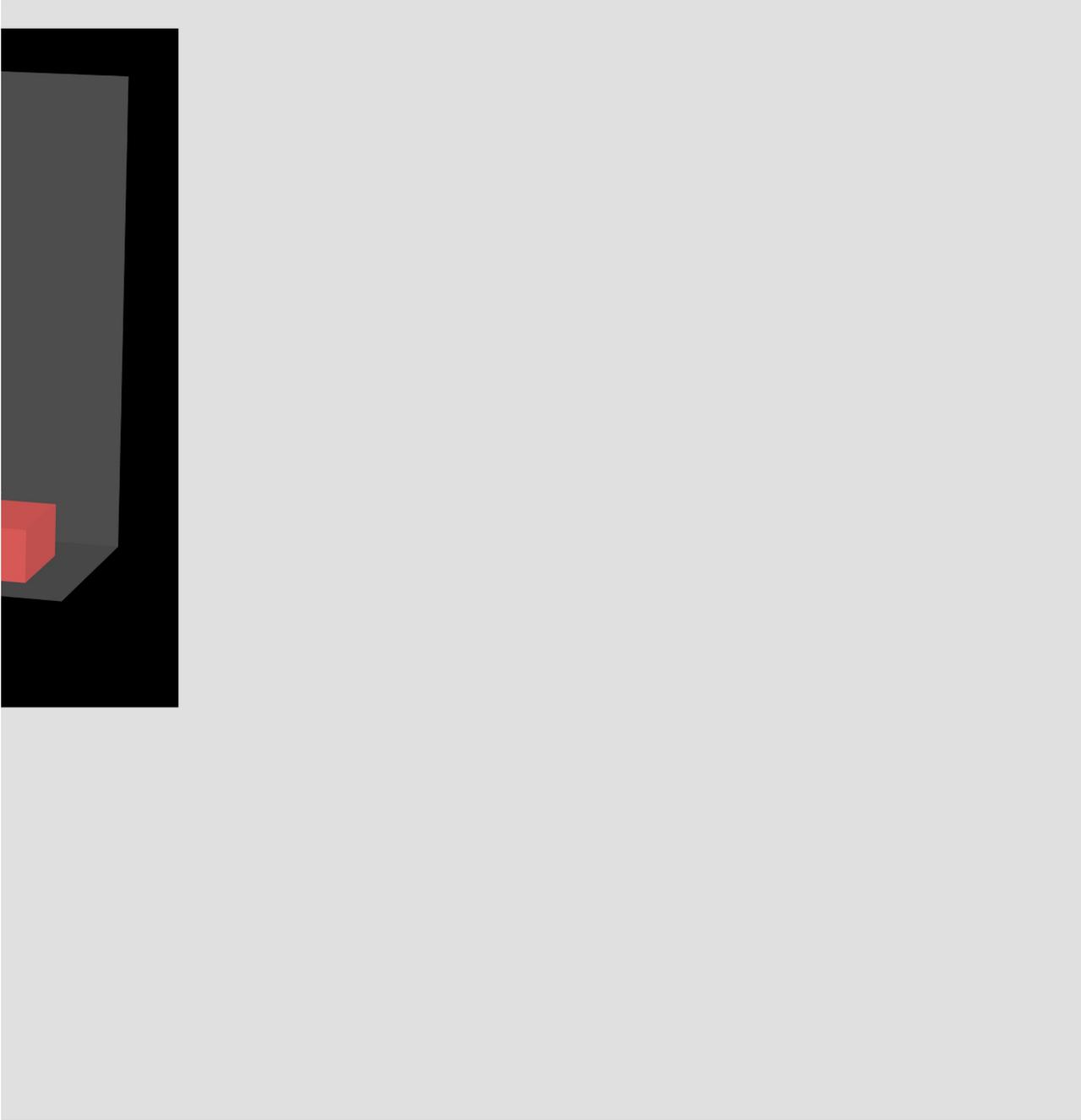
Pre-Owned Stock Analysis

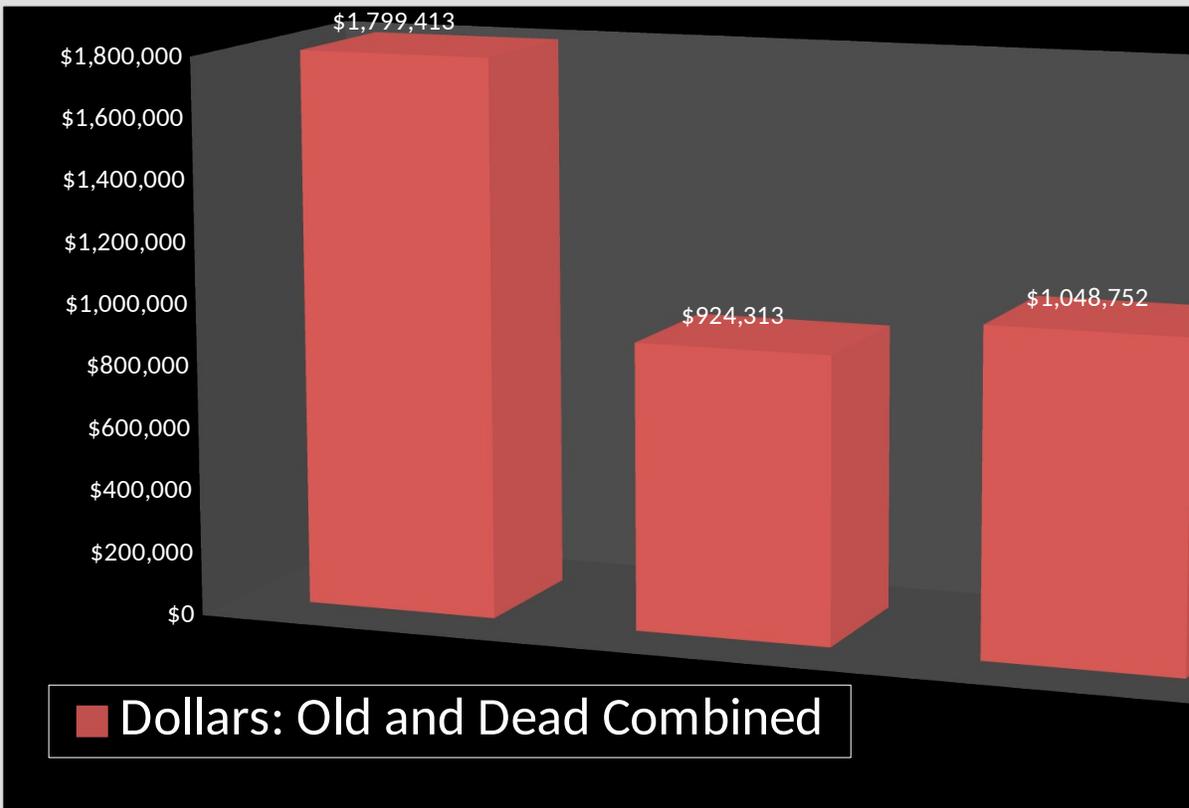
Days In Stock

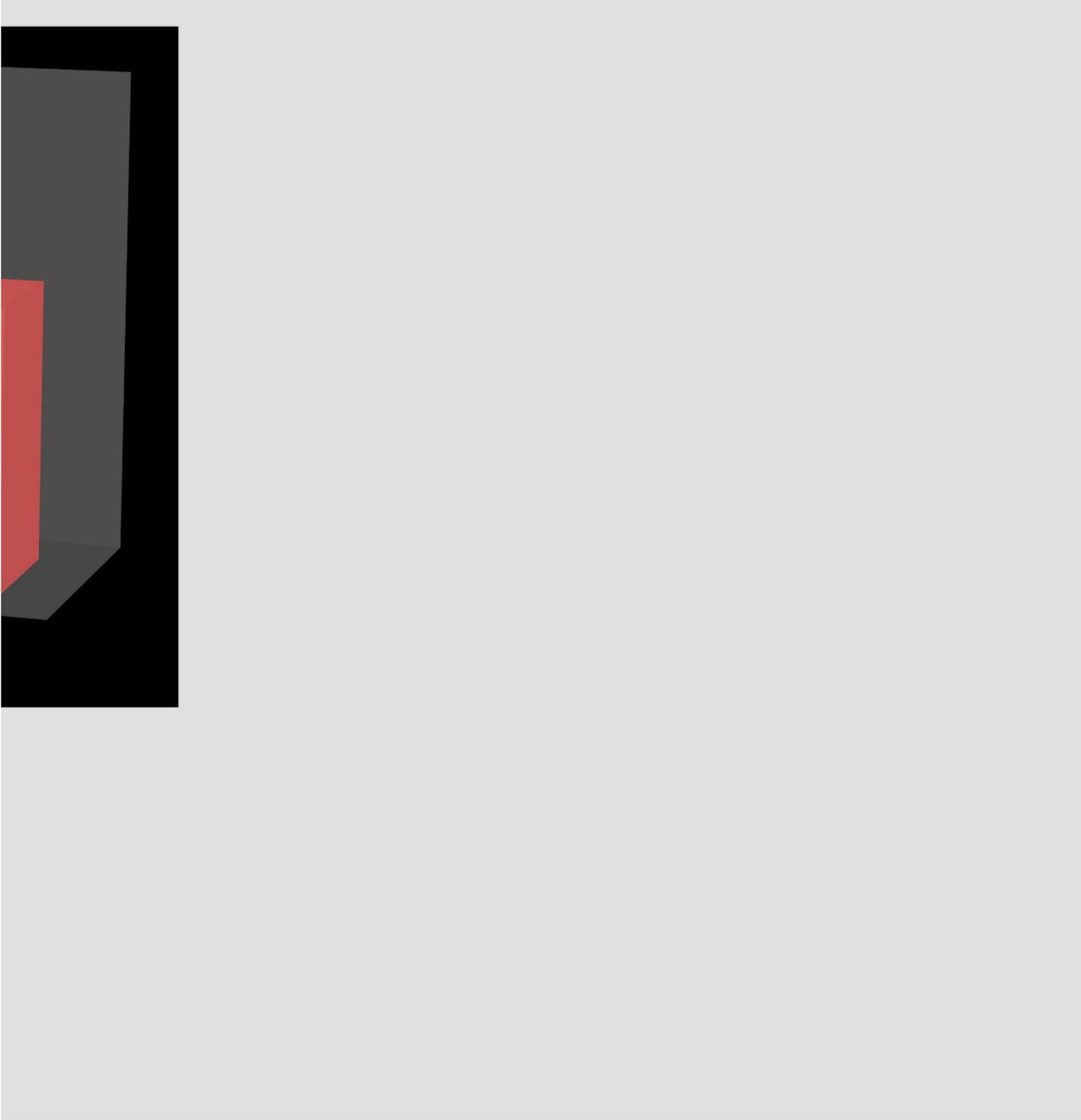
						Days In Stock						
						0-30	31-45	46-60	61-90	90-120		
# Of Units						53	17	9	11	11		
Dollars						\$1,799,413	\$636,680	\$287,633	\$392,405	\$457,038		
						Fresh	At Risk			Old		
						53	26	<i>Units</i>		22		
						\$1,799,413	\$924,313	<i>Dollars</i>		\$849,443		

121+	Total
6	107
\$199,309	\$3,772,478
Dead	
6	
\$199,309	\$1,048,752









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
53	26	<i>Units</i>	22	6
\$1,799,413	\$924,313	<i>Dollars</i>	\$849,443	\$199,309
50%	24%	<i>Percent of total in Units</i>	21%	6%
48%	25%	<i>Percent of total in \$</i>	23%	5%
\$33,951	\$35,551	<i>Average Cost per Unit</i>	\$38,611	\$33,218

107

\$3,772,478

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1799413	636680	287633	392405	457038	199309
	At Risk		OLD		Dead	
	\$924,313	<i>Dollars</i>		\$849,443	\$199,309	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$92,431	<i>"Water" Dollars</i>		\$127,416	\$49,827	

% of inventory under water 7.1%

Total Water Dollars \$269,675

Total

3772478

