

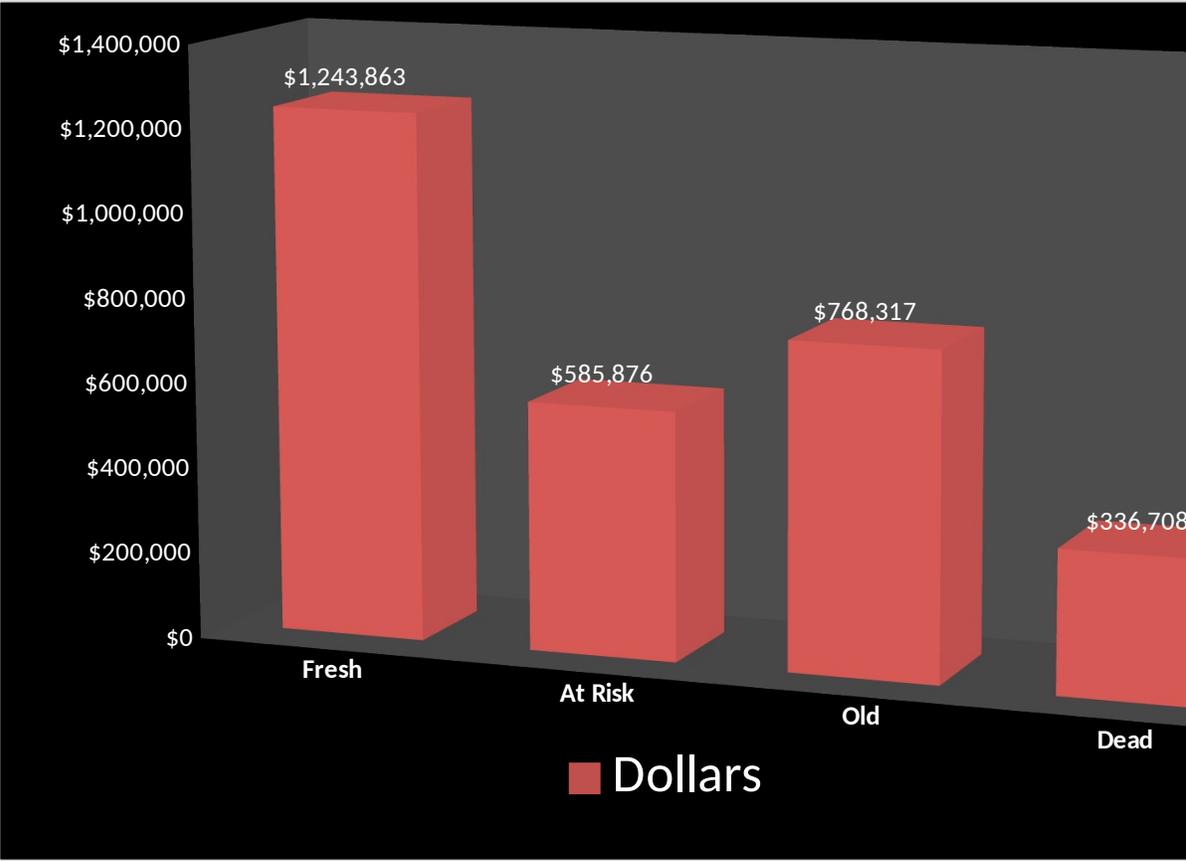
## Pre-Owned Stock Analysis

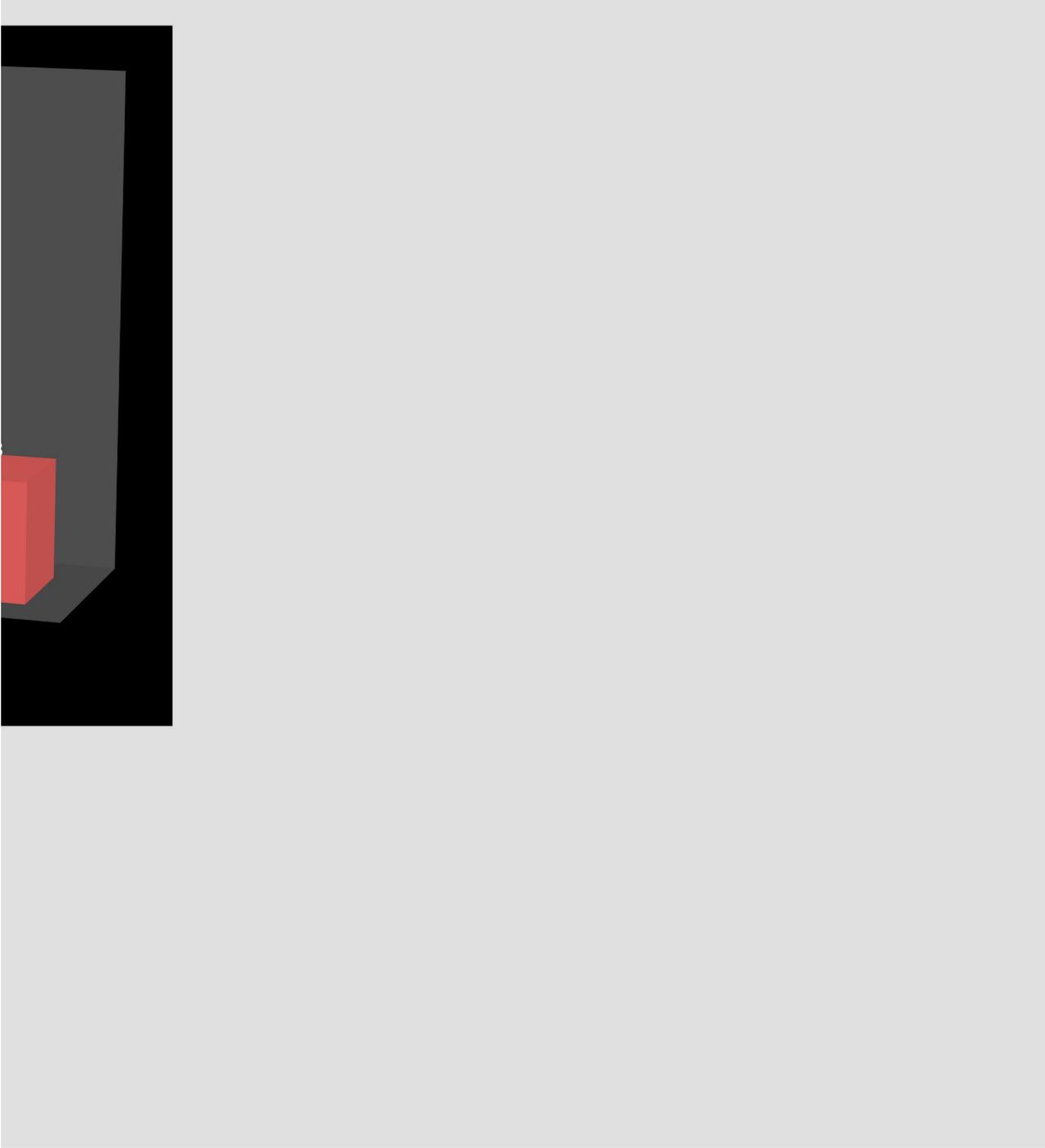
### Days In Stock

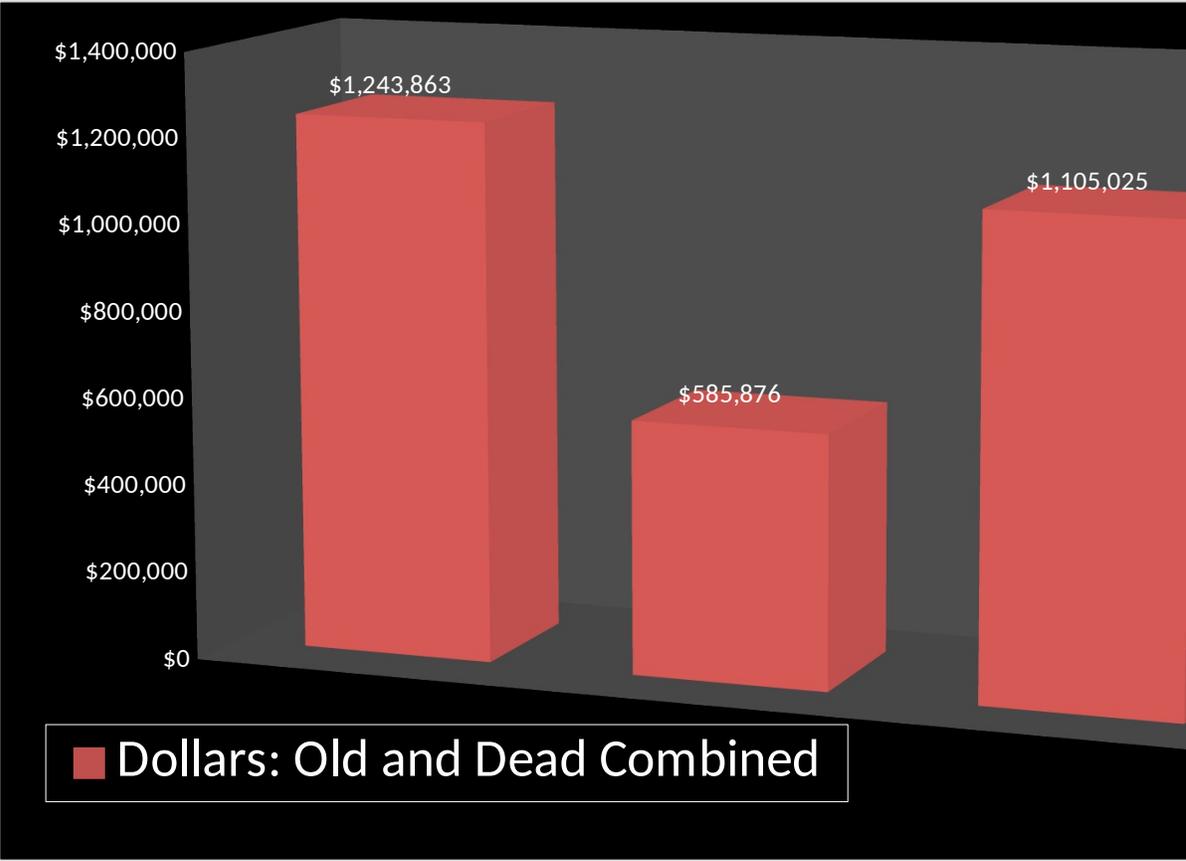
	0-30	31-45	46-60	61-90	90-120
# Of Units	43	9	10	11	11
Dollars	\$1,243,863	\$243,440	\$342,436	\$412,977	\$355,340
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	43	19	<i>Units</i>		22
	\$1,243,863	\$585,876	<i>Dollars</i>		\$768,317

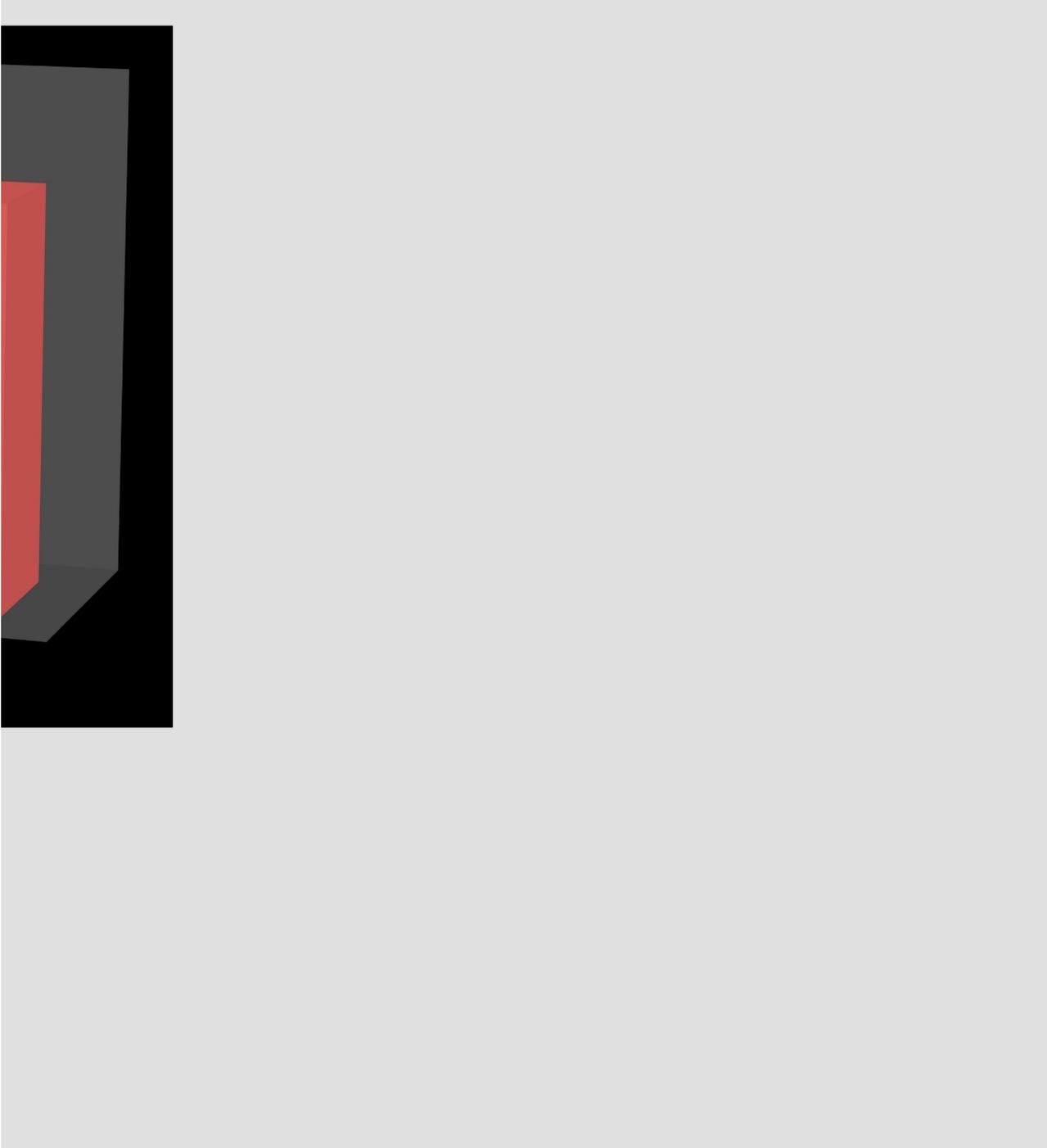


<b>121+</b>	<b>Total</b>
<b>7</b>	<b>91</b>
<b>\$336,708</b>	<b>\$2,934,764</b>
<b>Dead</b>	
<b>7</b>	
<b>\$336,708</b>	<b>\$1,105,025</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
43	19	<i>Units</i>	22	7
\$1,243,863	\$585,876	<i>Dollars</i>	\$768,317	\$336,708
47%	21%	<i>Percent of total in Units</i>	24%	8%
42%	20%	<i>Percent of total in \$</i>	26%	11%
\$28,927	\$30,836	<i>Average Cost per Unit</i>	\$34,924	\$48,101

**91**

**\$2,934,764**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	1243863	243440	342436	412977	355340	336708
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$585,876	<i>Dollars</i>		\$768,317	\$336,708	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$58,588	<i>"Water" Dollars</i>		\$115,248	\$84,177	

% of inventory under water     8.8%

Total Water Dollars     \$258,012

**Total**

**2934764**

