

## Pre-Owned Stock Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	90-120
# Of Units	19	7	5	0	1
Dollars	\$427,723	\$198,075	\$99,422	\$0	\$25,067

**Fresh**

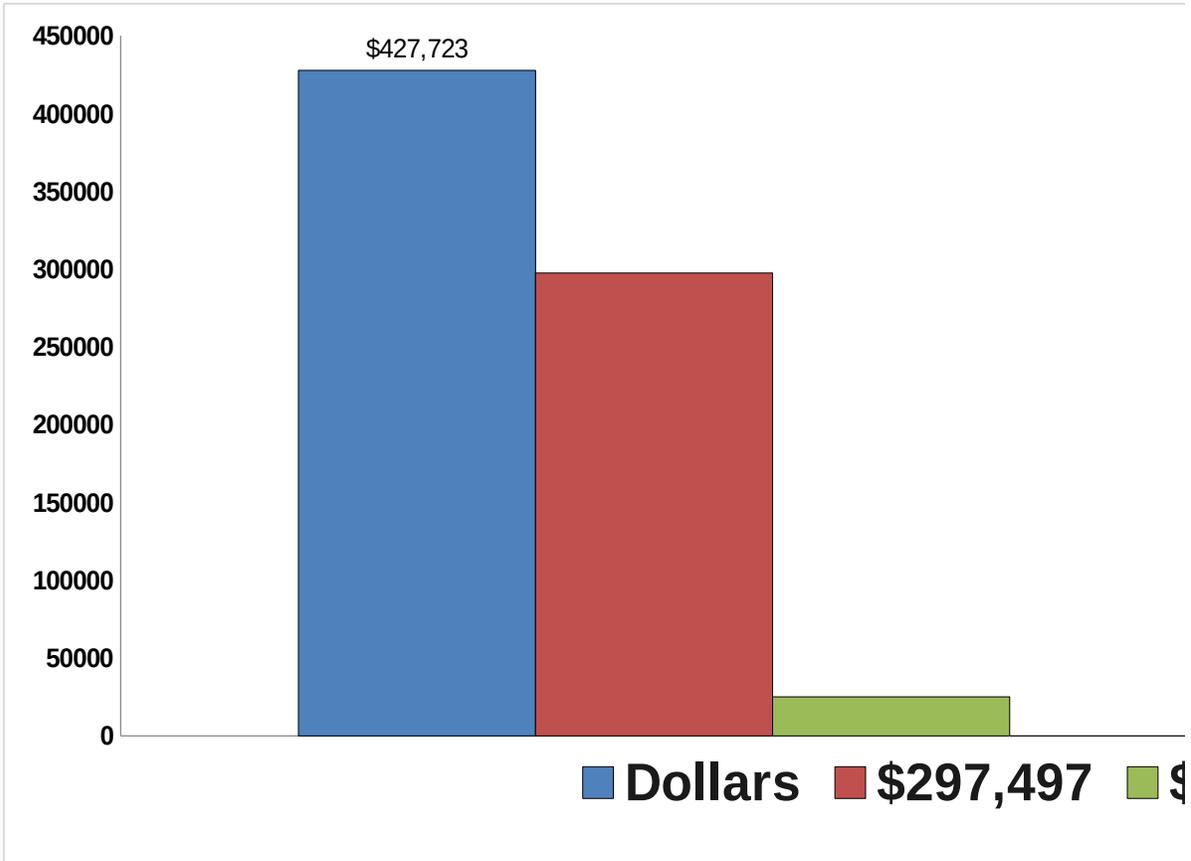
**At Risk**

**Old**

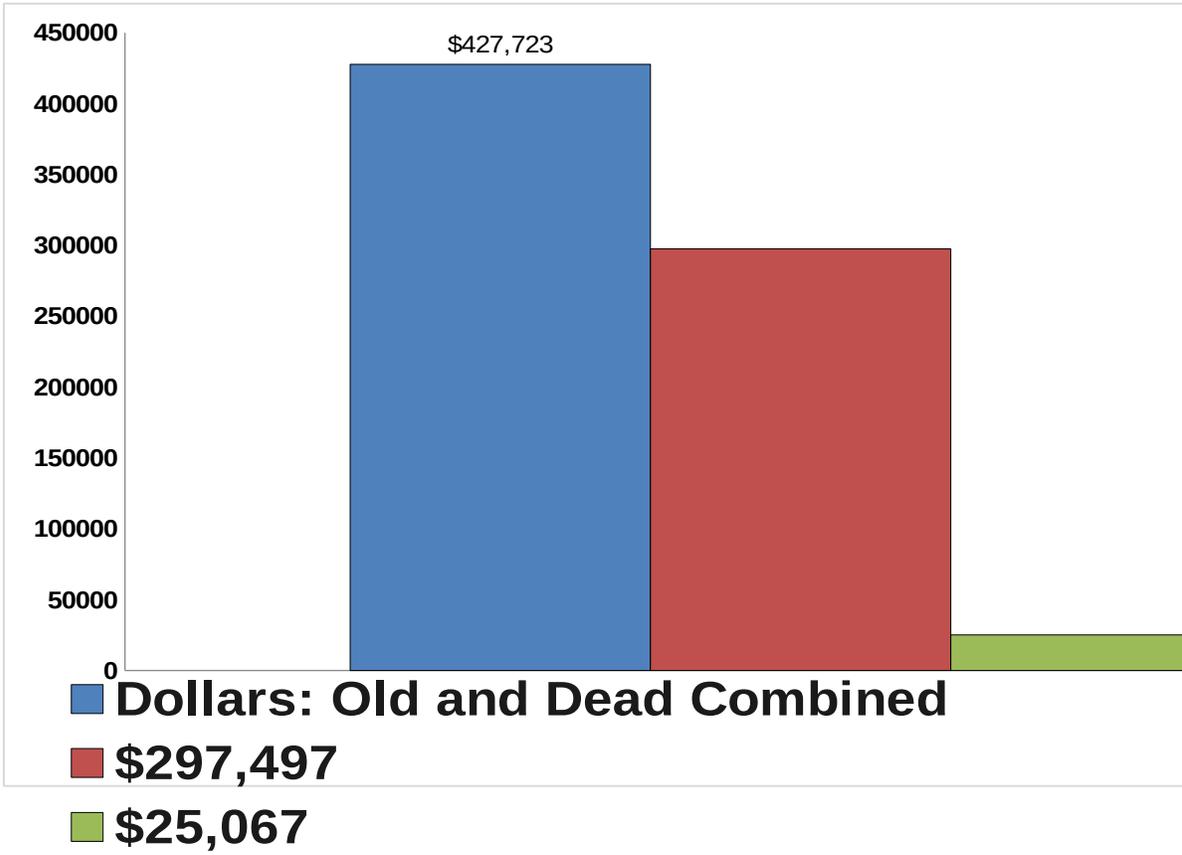
19	12	<i>Units</i>	1
\$427,723	\$297,497	<i>Dollars</i>	\$25,067



<b>121+</b>	<b>Total</b>
<b>0</b>	<b>32</b>
<b>\$0</b>	<b>\$750,287</b>
<b>Dead</b>	
<b>0</b>	
<b>\$0</b>	









## Pre-Owned Stock Analysis

Fresh	At Risk	Old	Dead
19	12	1	0
\$427,723	\$297,497	\$25,067	\$0
<b>59%</b>	38%	3%	0%
<b>57%</b>	40%	3%	0%
\$22,512	\$24,791	\$25,067	0

*Units*

*Dollars*

*Percent of total in Units*

*Percent of total in \$*

*Average Cost per Unit*

32

\$750,287

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>\$427,723</b>	<b>\$198,075</b>	<b>\$99,422</b>	<b>\$0</b>	<b>\$25,067</b>	<b>\$0</b>

	<b>At Risk</b>	<b>OLD</b>	<b>Dead</b>
	<b>\$297,497</b>	<b>Dollars</b>	<b>\$25,067</b>

Enter the percentage of this inventory value that you estimate is "water"

10%	<b>"Water" %</b>	15%	25%
<b>\$29,750</b>	<b>"Water" Dollars</b>	<b>\$3,760</b>	<b>\$0</b>

**% of inventory under water**  
**4.5%**

**Total Water Dollars**  
**\$33,510**

**Total**

**\$750,287**

