

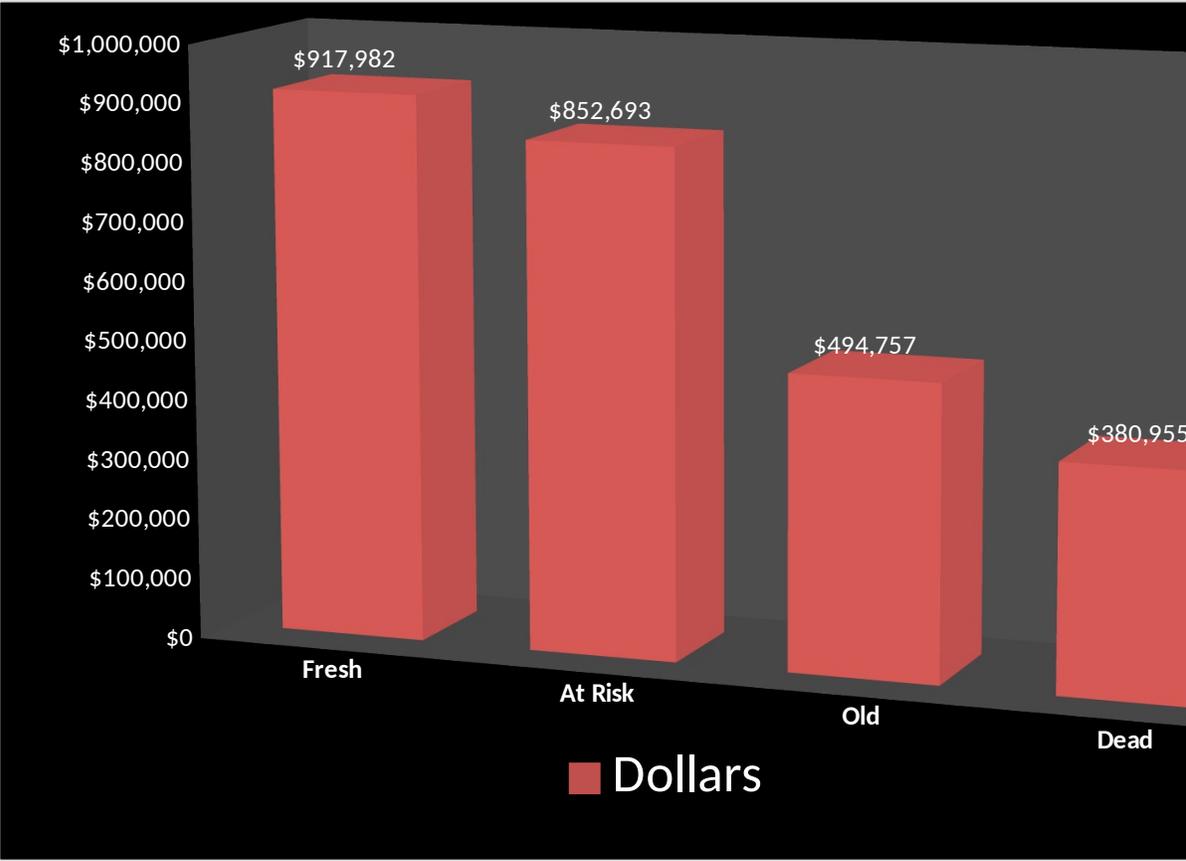
## Pre-Owned Stock Analysis

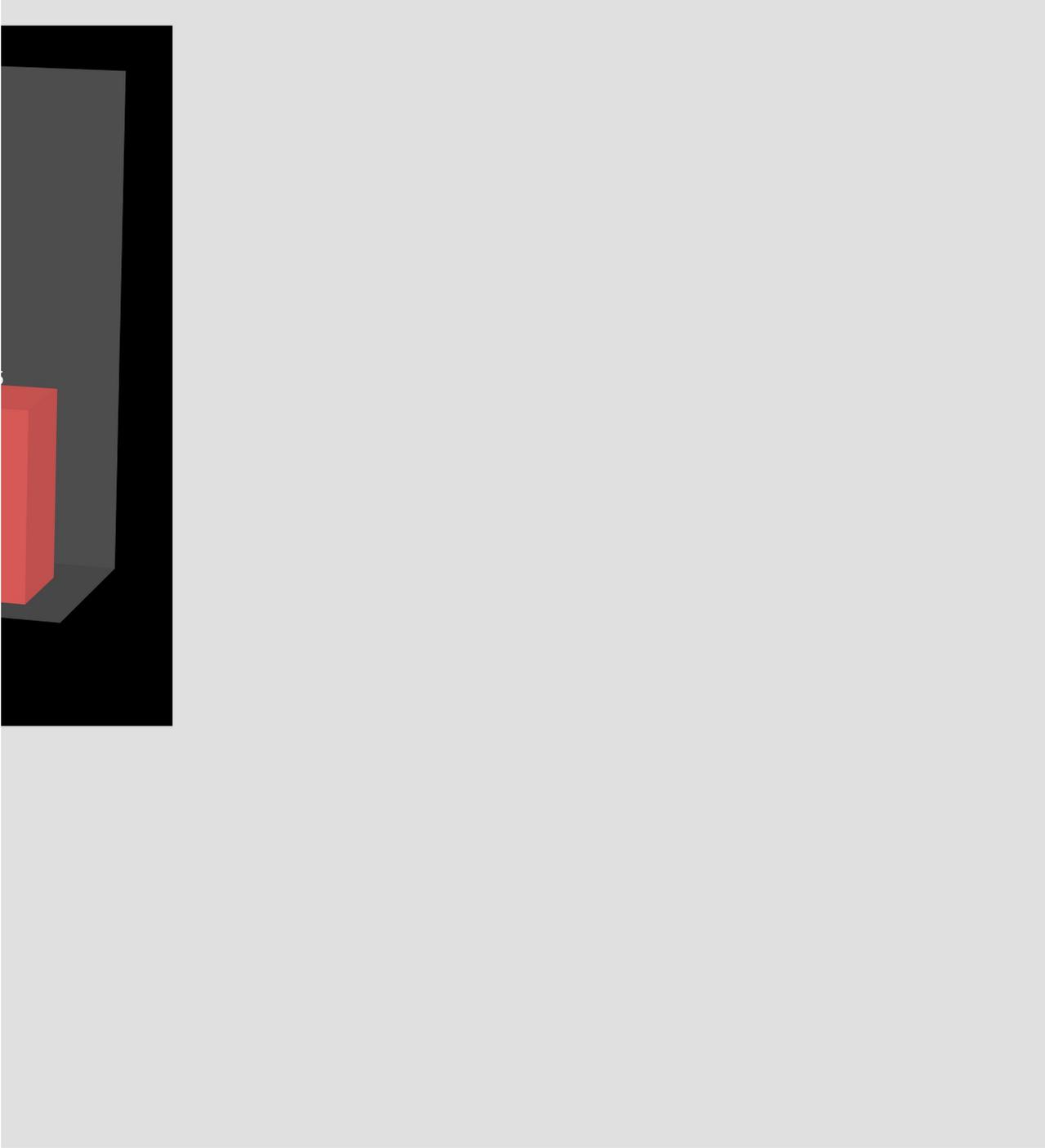
### Days In Stock

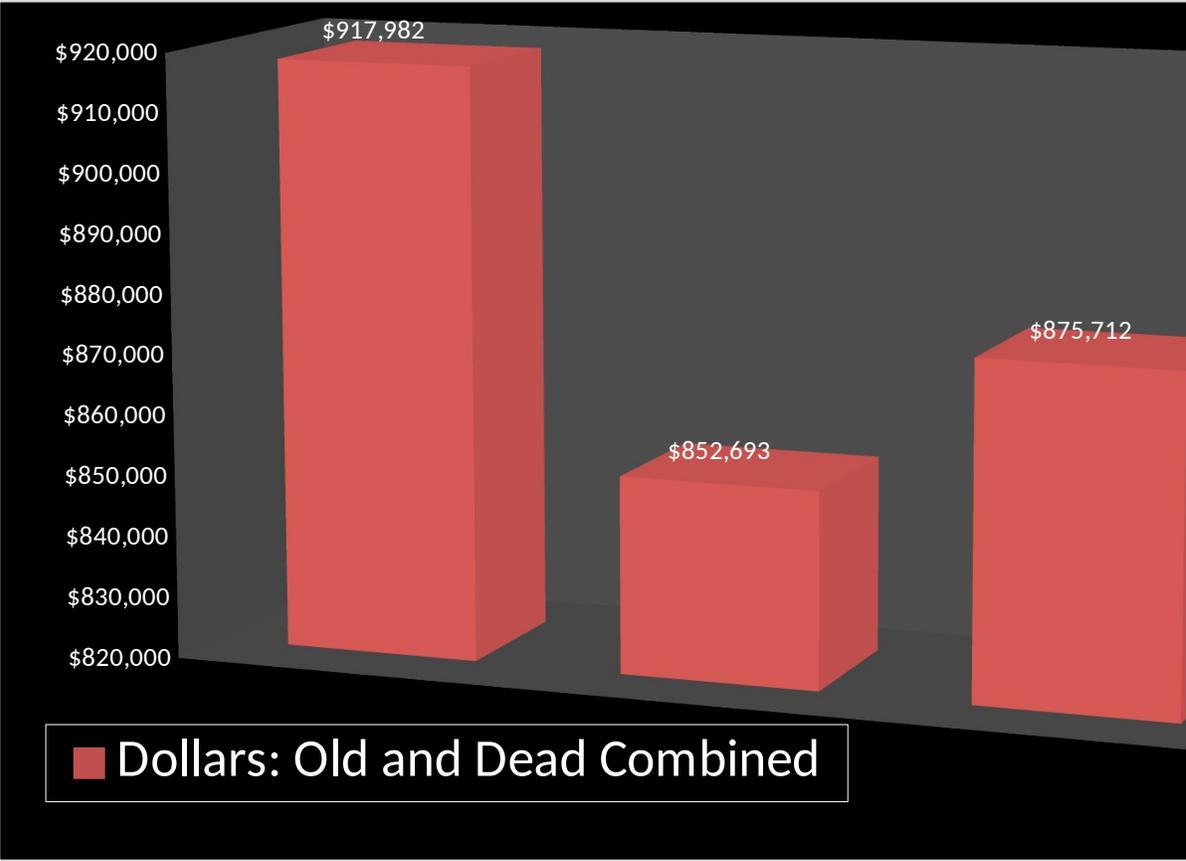
	0-30	31-45	46-60	61-90	90-120
# Of Units	68	19	24	12	10
Dollars	\$917,982	\$280,392	\$572,301	\$287,818	\$206,939
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	68	43	<i>Units</i>		22
	\$917,982	\$852,693	<i>Dollars</i>		\$494,757

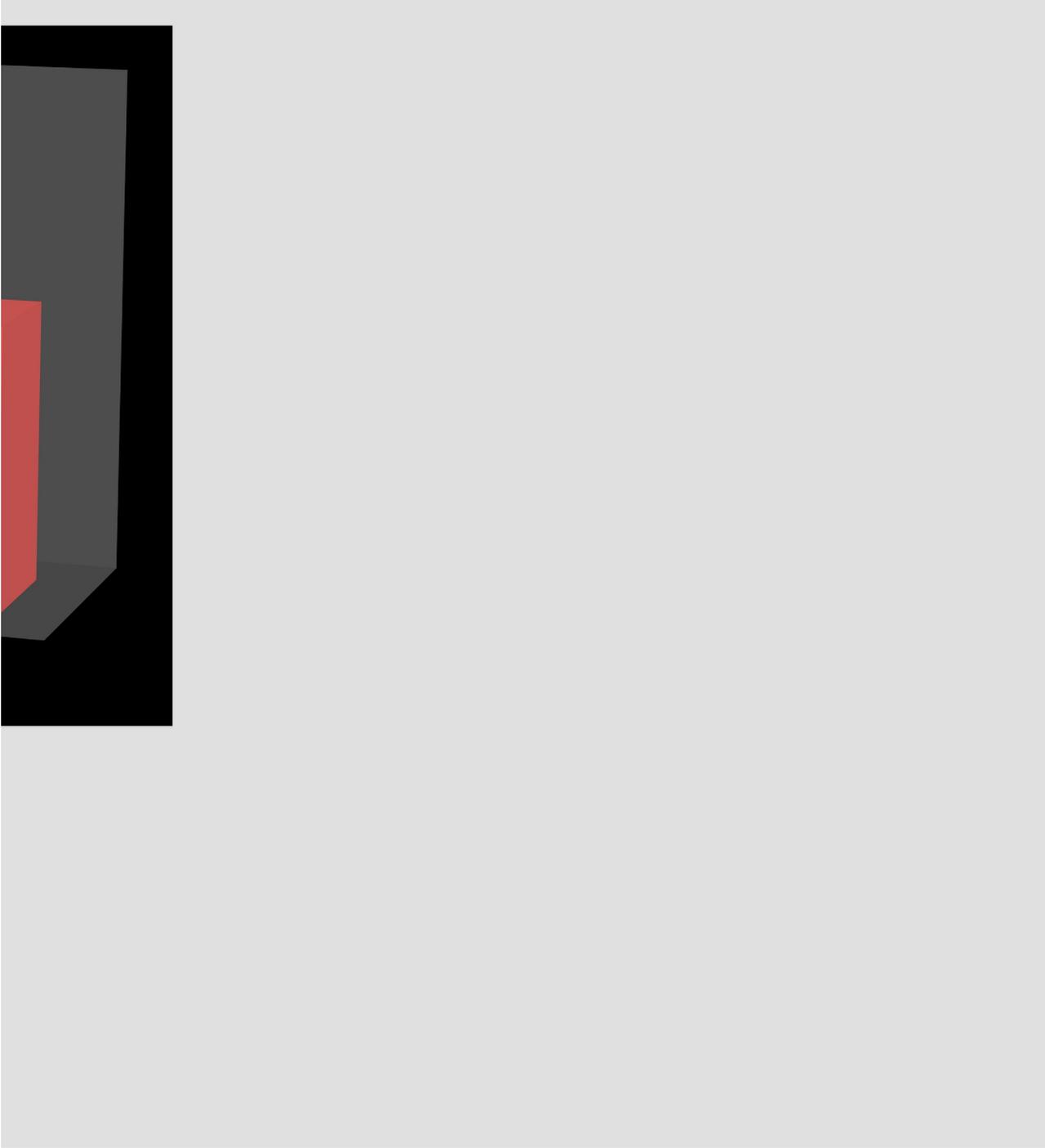


<b>121+</b>	<b>Total</b>
<b>14</b>	<b>147</b>
<b>\$380,955</b>	<b>\$2,646,387</b>
<b>Dead</b>	
<b>14</b>	
<b>\$380,955</b>	<b>\$875,712</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
68	43	<i>Units</i>	22	14
\$917,982	\$852,693	<i>Dollars</i>	\$494,757	\$380,955
46%	29%	<i>Percent of total in Units</i>	15%	10%
35%	32%	<i>Percent of total in \$</i>	19%	14%
\$13,500	\$19,830	<i>Average Cost per Unit</i>	\$22,489	\$27,211

**147**

**\$2,646,387**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	917982	280392	572301	287818	206939	380955
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$852,693	<i>Dollars</i>		\$494,757	\$380,955	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$85,269	<i>"Water" Dollars</i>		\$74,214	\$95,239	

% of inventory under water     9.6%

Total Water Dollars     \$254,722

**Total**

**2646387**

