

All Manf, All OEM Cd, All SGrp

	%	#	Pieces	Value
Active Parts: Stocked	7.2	378	436	13302.30
Active Parts: With Excess Stock	24.8	309	4230	45710.99
Active Parts: Understocked	2.6	157	117	4836.10
Active Parts: To Phase Out	.0	0	0	.00
Total Active Parts	34.7	844	4783	63849.39
Superceded With On Hand	3.9	25	1347	7169.92
Inactive With On Hand	61.4	1688	4601	113019.31
Total Inventory To Sell	100.0	2557	10731	184038.62
Cores on Hand		13	14	2375.00
Negative On Hand		4	7	758.86
Total of Inventory		2574	10738	185654.76
Parts on Open Repair Orders		406	803	37217.83
Value of Inventory		2980	11541	222872.59
Not on Factory Master		5022	194	9306.89
Parts Without Cost		203	1	.00

PD3022R
TCORC40

#1

MAUER CHEVROLET
Inventory Aging by Last Sold

1/30/23

All Manf, All OEM Cd, All SGrp, All Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold	132	5.6	5.6	16862	8.9	8.9
2022 January or Older	243	10.2	15.8	15783	8.3	17.2
2022 February	37	1.6	17.4	2034	1.1	18.3
2022 March	64	2.7	20.1	3699	2.0	20.3
2022 April	84	3.5	23.6	3109	1.6	21.9
2022 May	92	3.9	27.5	5065	2.7	24.6
2022 June	100	4.2	31.7	3748	2.0	26.6
2022 July	129	5.4	37.1	8662	4.6	31.1
2022 August	111	4.7	41.8	7037	3.7	34.8
2022 September	139	5.9	47.7	8606	4.5	39.4
2022 October	198	8.3	56.0	10923	5.8	45.2
2022 November	177	7.5	63.5	14299	7.5	52.7
2022 December	286	12.1	75.5	22325	11.8	64.5
2023 January	581	24.5	100.0	67244	35.5	100.0
Totals	2373	100.0		189397	100.0	
Cores With On Hand	14			2975		

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	From	12/01/22	12/01/22	12/01/22	12/01/22
	To	12/31/22	12/31/22	12/31/22	12/31/22
		Sales	Cost	Gross	GP %
Counter Retail Sales		13959.37	9634.17	4325.20	31.0
Counter Internal Sales		5515.99	3930.35	1585.64	28.7
Counter Wholesale Sales		5007.53	4362.80	644.73	12.9
Total Counter Sales		24482.89	17927.32	6555.57	26.8
RO Customer Pay Sales		99222.66	67722.81	31499.85	31.7
RO Internal Pay Sales		28451.90	18807.05	9644.85	33.9
RO Warranty Sales		87168.36	66080.21	21088.15	24.2
RO Service Contract Sales		16574.51	11816.63	4757.88	28.7
Total RO Sales		231417.43	164426.70	66990.73	28.9
Total Sales		255900.32	182354.02	73546.30	28.7
Total Returns		-22711.49	-22153.11	-558.38	-2.5
Total Net Sales		233188.83	160200.91	72987.92	31.3

All Manf, All Stocking Groups, All Parts, All Sales Types					
	From	12/01/22	12/01/22	12/01/22	12/01/22
	To	12/31/22	12/31/22	12/31/22	12/31/22
		Sales	Cost	Gross	GP %
Sales Filled From Shelf		122034.94	81067.37	40967.57	33.6
Sales Filled By NG		77390.22	61446.29	15943.93	20.6
Sales Filled By EP		4309.66	3144.37	1165.29	27.0
Sales Filled By SO		52165.50	36695.99	15469.51	29.7
Total Sales		255900.32	182354.02	73546.30	28.7
Returns To Inventory		-22631.49	-22073.11	-558.38	-2.5
Returns Not To Inventory		-80.00	-80.00		
Total Returns		-22711.49	-22153.11	-558.38	-2.5
Net Sales		233188.83	160200.91	72987.92	31.3
Filled From Shelf-Counter		85.3%	87.6%	79.0%	
Filled From Shelf-Service		77.1%	77.1%	77.2%	
Filled Same Day--Counter		85.3%	87.6%	79.0%	
Filled Same Day--Service		79.0%	79.0%	79.0%	

All Manf, All Stocking Groups

Changes to Status:				Phase-In	Phase-Out
February	2023			30	192
October	2022	To January	2023	203	491
July	2022	To October	2022	149	392
April	2022	To July	2022	117	302
January	2022	To April	2022	39	185
October	2021	To January	2022	33	207
October	2021	and Older		194	3881

Inactive Parts to Phase-In	
Parts to Phase-Out	
Parts Excluded From Phase-In	166
Non-Stocked Parts with On Hand	1688
Superceded Parts with On Hand	25
Active Parts with No Sales	2

From 12/01/22 to 12/31/22 All Manf, All Stocking Groups			
	#	Pieces	Value
Manual Increases	14	441	2045.84
Manual Decreases	32	-538	-5226.35
Net Manual Adjustments	46	-97	-3180.51
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	88	370	-182.29
LIFO Decreases	12	-25	421.35
Net LIFO Adjustments	100	345	239.06

From 12/01/22 to 12/31/22 All Manf, All OEM Cd, All SGrp				
	#	Pieces	Cost	Value
Stock Orders Placed	687	1898	23300.76	35011.01
Stock Orders Received	952	6510	74718.95	121216.62
Special Orders Placed	283	608	29586.03	33250.75
Special Orders Received	297	611	30240.90	34829.91
Parts Canceled	7	21	772.39	916.23
Factory Returns	45	69	1653.17	1892.95
Core Returns	22	27	12275.00	16375.00
Parts On Order		79	1243.20	1674.78
Parts On Backorder		145	21977.37	22833.70
Parts Referred				

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	Value
(1)Idle Parts Total	17690.98
(2)Current Parts Total	168408.92
(3)Total Parts	186099.90
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	9.51%

Off the Shelf Fill Rate

	Quantity
(1)Total Off the Shelf	6925
(2)Total Other	403
(3)Total Quantity Sold	7328
Off the Shelf Fill Rate (1)/(3)	94.5%

True Turn

	Value
(1) Annualization Ratio (365/ 31) =	11.774
(2) Total Stock Orders	154616.00
(3) Annualized Stock Orders	1820448.78
(4) Inventory Value	186099.90
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	9.78

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	0	.00	0	.00

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	0	.00	0	.00

Parts Without Cost

	Part Numbers
Total Parts Without Cost	129

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	0	.00	0	.00

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	Value
(1)Idle Parts Total	119.46
(2)Current Parts Total	3894.20
(3)Total Parts	4013.66
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	2.98%

Off the Shelf Fill Rate

	Quantity
(1)Total Off the Shelf	0
(2)Total Other	0
(3)Total Quantity Sold	0
Off the Shelf Fill Rate (1)/(3)	.0%

True Turn

	Value
(1) Annualization Ratio (365/ 31) =	11.774
(2) Total Stock Orders	317.00
(3) Annualized Stock Orders	3732.36
(4) Inventory Value	4013.66
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	.93

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	0	.00	0	.00

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	0	.00	0	.00

Parts Without Cost

	Part Numbers
Total Parts Without Cost	65

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	0	.00	0	.00