

Repair Order Analysis Summary Report							
	Sales in Dollars		FRH's on RO's		Averages	Analysis	
Competitive	\$	4,388	÷	38.60	=	113.67	FRH Average
Maintenance	\$	9,704	÷	85.30	=	113.77	FRH Average
Repair	\$	15,223	÷	122.50	=	124.27	FRH Average
Totals	\$	29,314	÷	246.40	=	118.97	Customer ELR
Target Labor Rate						132.00	Per FRH
Total Ro's in Sample		100	Difference			-13.03	Per FRH
Cost of Labor							
Total Cost of Labor		6902.90	÷	Total Sales	=	23.55%	Percent Cost of Sales
Total Cost of Labor		6902.90	÷	Total FRHs	=	28.02	Cost per FRH
Repair Order Measurements							
Total Labor Sales		29,314.49	÷	Total ROs	=	293.14	Avg Labor per RO
Total FRHs		246.40	÷	Total ROs	=	2.46	Avg FRH's per RO
Menu Sales			÷	Total ROs	=		Percent Menu Sales
Competitive FRHs		38.60	÷	Total FRHs	=	15.67%	Percent Competitive
Maintenance FRHs		85.30	÷	Total FRHs	=	34.62%	Percent Maintenance
Repair FRH		122.50	÷	Total FRHs	=	49.72%	Percent Repair
One item ROs		46	÷	Total ROs	=	46.00%	Percent One Item RO
Model Year Analysis							
2024	2023	2022	2021	2020	2019	Older	Total
0	2	10	10	13	16	49	100
0.00%	2.00%	10.00%	10.00%	13.00%	16.00%	49.00%	

