

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	120	\$135,905	\$103,296	\$1,993.34	57%
31 - 45 Days	41	\$51,634	\$25,768	\$1,887.85	19%
46 - 60 Days	22	\$9,614	\$14,162	\$1,080.73	10%
60 - 90 Days	23	-\$3,313	\$17,907	\$634.52	11%
90 Days and Over	5	-\$670	\$8,122	\$1,490.40	2%
Total	211	\$193,170	\$169,255	\$1,717.65	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales