

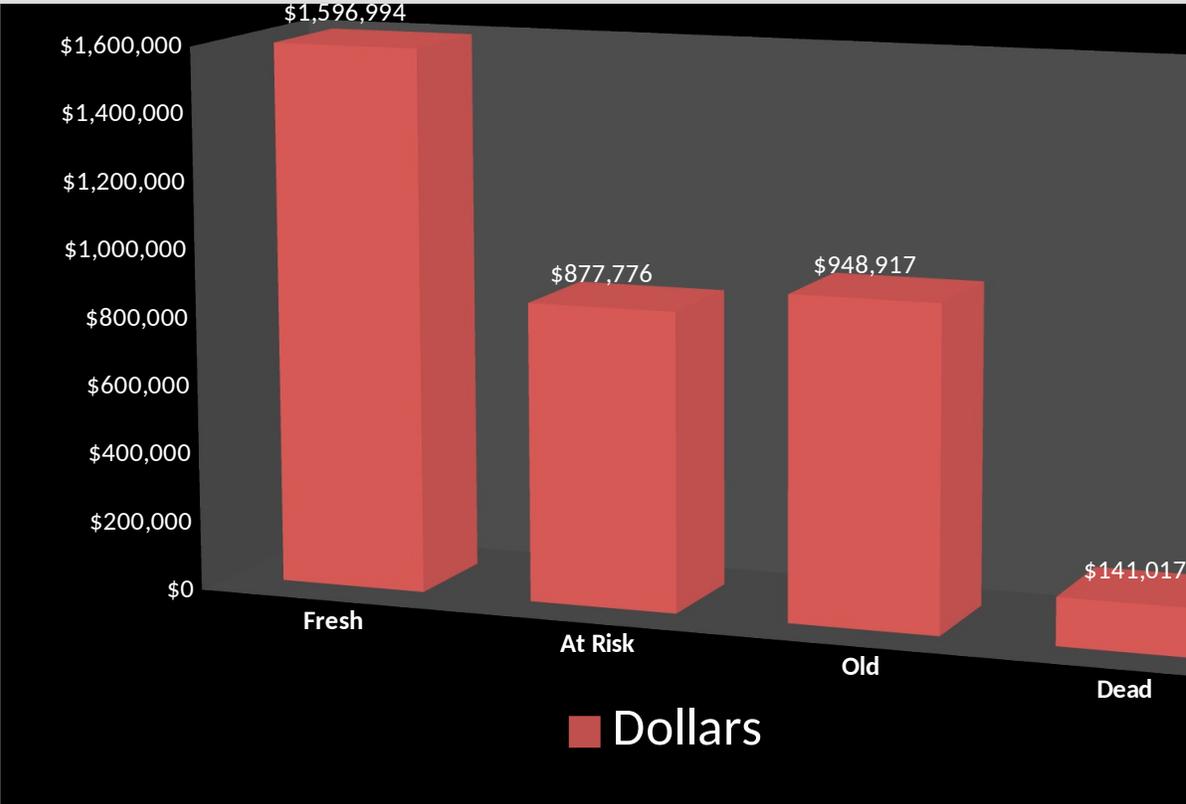
## Pre-Owned Stock Analysis

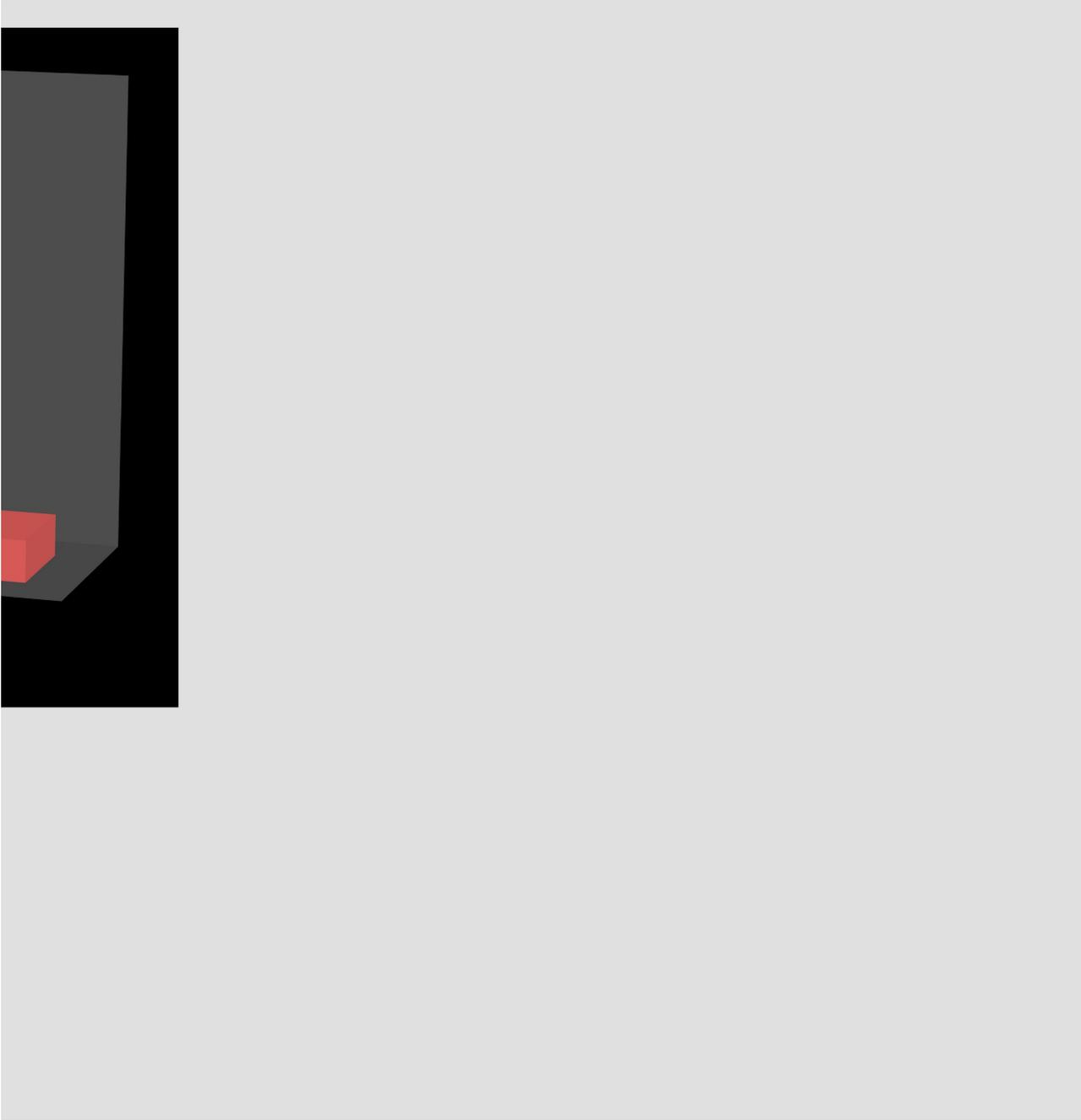
### Days In Stock

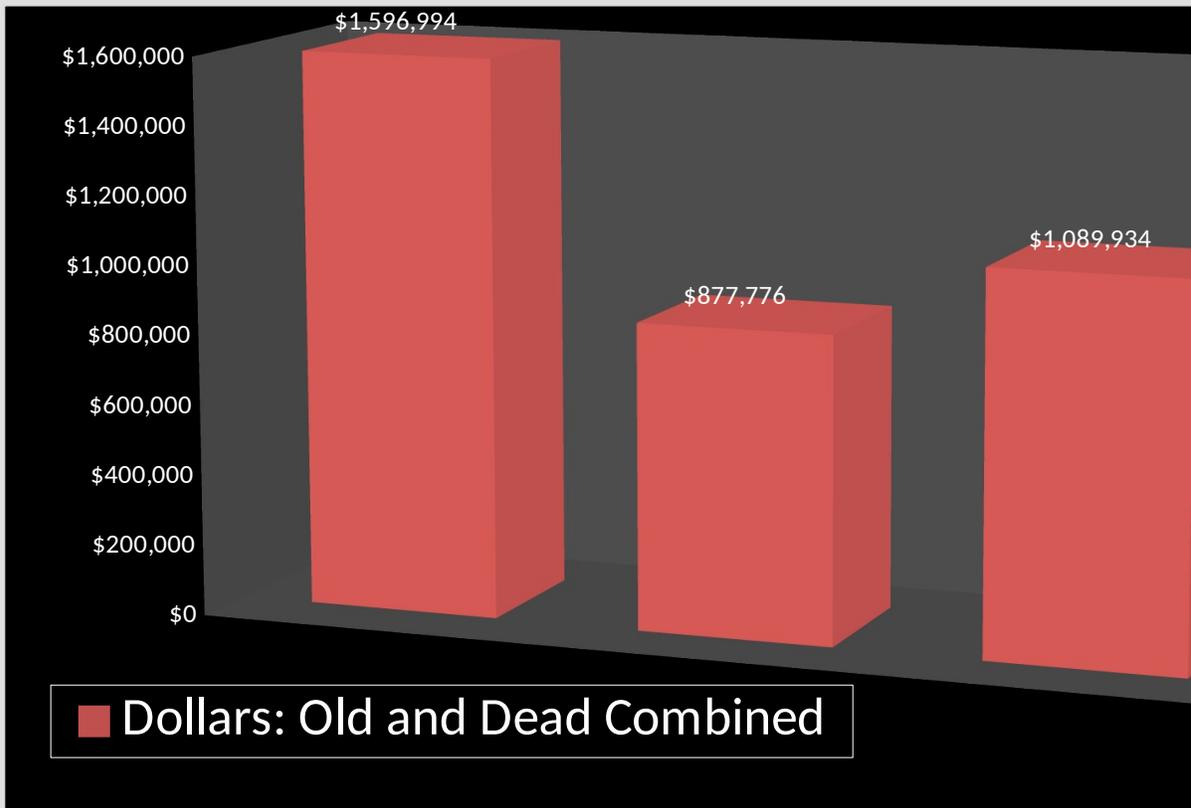
	0-30	31-45	46-60	61-90	90-120
# Of Units	43	14	8	9	15
Dollars	\$1,596,994	\$518,916	\$358,860	\$310,678	\$638,239
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	43	22	<i>Units</i>		24
	\$1,596,994	\$877,776	<i>Dollars</i>		\$948,917

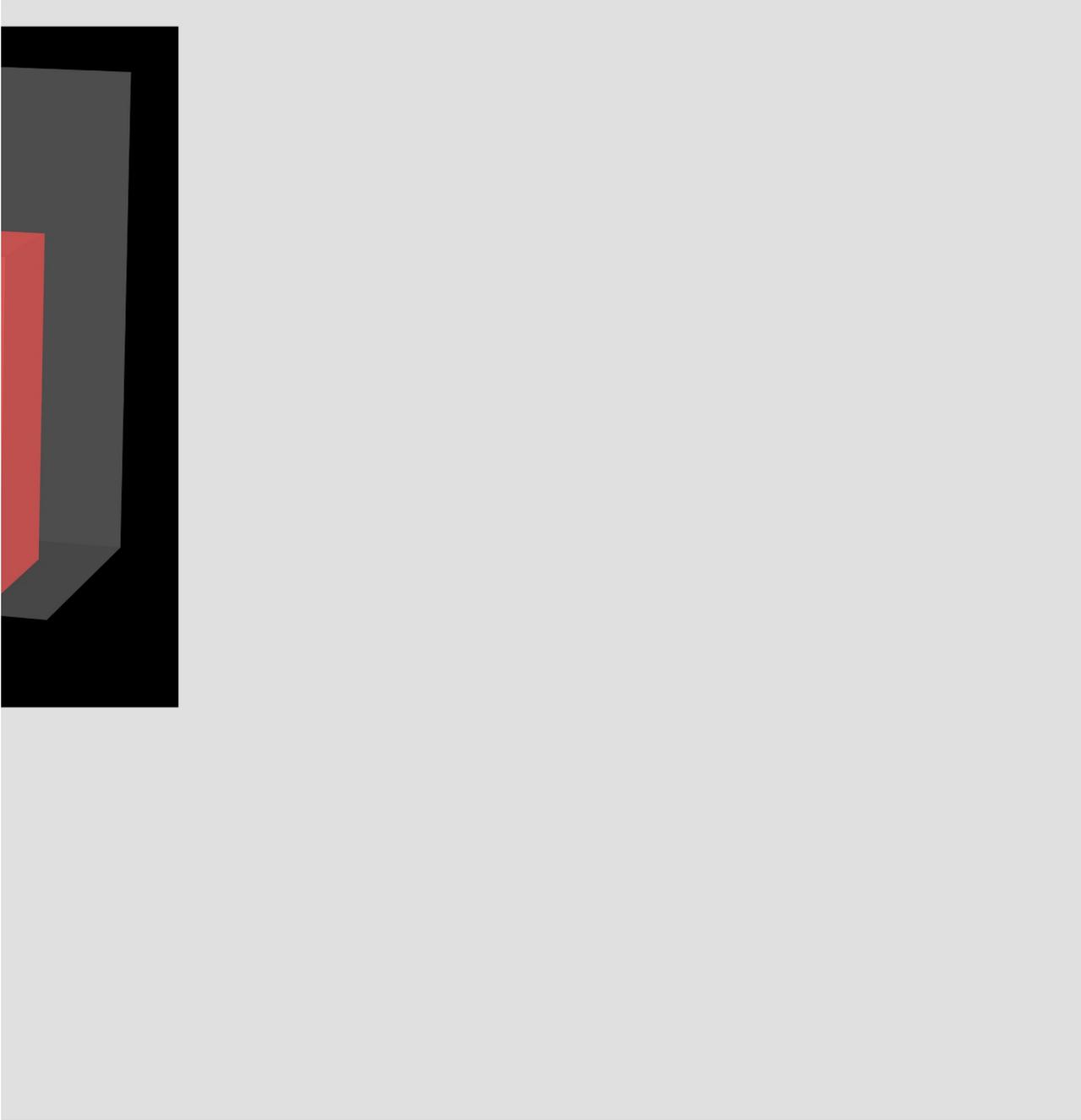


<b>121+</b>	<b>Total</b>
<b>4</b>	<b>93</b>
<b>\$141,017</b>	<b>\$3,564,704</b>
<b>Dead</b>	
<b>4</b>	
<b>\$141,017</b>	
	<b>\$1,089,934</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
43	22	<i>Units</i>	24	4
\$1,596,994	\$877,776	<i>Dollars</i>	\$948,917	\$141,017
46%	24%	<i>Percent of total in Units</i>	26%	4%
45%	25%	<i>Percent of total in \$</i>	27%	4%
\$37,139	\$39,899	<i>Average Cost per Unit</i>	\$39,538	\$35,254

**93**

**\$3,564,704**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	1596994	518916	358860	310678	638239	141017
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$877,776	<i>Dollars</i>		\$948,917	\$141,017	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$87,778	<i>"Water" Dollars</i>		\$142,338	\$35,254	

% of inventory under water     7.4%

Total Water Dollars     \$265,369

**Total**

**3564704**

