

Register Chevrolet, Inc.

Sales Summary - All Sources

01/30/2023

Scan Date:01/30/23

Counter Parts Sales

	Retail	Wholesale
Total Pieces	128	1279
Sales	\$ 5,860.32	43,759.55
Cost	3,670.77	28,297.73
Gross Profit	\$ 2,189.55	15,461.82
Profitability	37.36%	35.33%

Service Parts Sales

	Retail	Warranty	Internal
Total Pieces	4417	490	768
Sales	\$ 214,775.30	32,755.21	24,601.27
Cost	122,277.45	18,959.13	15,868.36
Gross Profit	\$ 92,497.85	13,796.08	8,732.91
Profitability	43.07%	42.12%	35.50%

Body Shop Parts Sales

	Retail	Warranty	Internal
Total Pieces	957	0	4
Sales	\$ 100,471.36	.00	205.68
Cost	71,489.99	.00	152.36
Gross Profit	\$ 28,981.37	.00	53.32
Profitability	28.85%	.00%	25.92%

Total Pieces	8043
Sales	422,428.69
Cost	260,715.79
Gross	161,712.90
Profitability	38.28%
Gross Turn .....	.21
True Turn .....	.18
Return On Investment	12.86%

Register Chevrolet, Inc.

Sales Summary - Source 1

01/30/2023

Scan Date:01/30/23

Counter Parts Sales

	Retail	Wholesale
Total Pieces	79	151
Sales	\$ 4,817.71	13,130.92
Cost	2,951.82	9,499.02
Gross Profit	\$ 1,865.89	3,631.90
Profitability	38.73%	27.66%

Service Parts Sales

	Retail	Warranty	Internal
Total Pieces	3575	477	579
Sales	\$ 143,465.60	31,111.96	18,148.54
Cost	77,807.09	17,796.69	10,898.44
Gross Profit	\$ 65,658.51	13,315.27	7,250.10
Profitability	45.77%	42.80%	39.95%

Body Shop Parts Sales

	Retail	Warranty	Internal
Total Pieces	910	0	4
Sales	\$ 95,554.83	.00	205.68
Cost	67,840.77	.00	152.36
Gross Profit	\$ 27,714.06	.00	53.32
Profitability	29.00%	.00%	25.92%

Total Pieces	5775
Sales	306,435.24
Cost	186,946.19
Gross	119,489.05
Profitability	38.99%
Gross Turn .....	.32
True Turn .....	.26
Return On Investment	20.21%

Register Chevrolet, Inc.

Sales Summary - Source 7

01/30/2023

Scan Date:01/30/23

Counter Parts Sales

	Retail	Wholesale
Total Pieces	49	1128
Sales	\$ 1,042.61	30,628.63
Cost	718.95	18,798.71
Gross Profit	\$ 323.66	11,829.92
Profitability	31.04%	38.62%

Service Parts Sales

	Retail	Warranty	Internal
Total Pieces	842	13	189
Sales	\$ 71,309.70	1,643.25	6,452.73
Cost	44,470.36	1,162.44	4,969.92
Gross Profit	\$ 26,839.34	480.81	1,482.81
Profitability	37.64%	29.26%	22.98%

Body Shop Parts Sales

	Retail	Warranty	Internal
Total Pieces	47	0	0
Sales	\$ 4,916.53	.00	.00
Cost	3,649.22	.00	.00
Gross Profit	\$ 1,267.31	.00	.00
Profitability	25.78%	.00%	.00%

Total Pieces	2268
Sales	115,993.45
Cost	73,769.60
Gross	42,223.85
Profitability	36.40%
Gross Turn .....	.11
True Turn .....	.12
Return On Investment	6.41%

Register Chevrolet, Inc.

Inventory Analysis - All Sources

01/30/2023

Scan Date:01/30/23

	Part		Total Cost	% Of Total
	No's	Pcs		
From 0 Thru 3 Months	2315	13206	324,279.25	25.8%
From 4 Thru 6 Months	1160	3349	110,081.39	8.8%
From 7 Thru 9 Months	861	1980	90,187.62	7.2%
From 10 Thru 12 Months	740	1881	61,137.59	4.9%
From 13 Thru 18 Months	1181	2887	101,963.27	8.1%
From 19 Thru 24 Months	834	4470	79,117.25	6.3%
Greater Than 24 Months	7444	23992	491,185.75	39.0%
Total Of Parts Over 365 Days	9351	31188	653,173.33	51.9%
Of Ac/Ot Over 365 Days	59	93	17,585.94	1.4%
Total Of Parts and Cores.....	14442	51638	1232,942.38	98.0%
Of Accessories/Other.....	93	127	25,009.74	2.0%
Of Cores (MEMO Line Only) ..	402	623	{ 118,822.00}	9.4%
Total Of Inventory Including Cores	14535	51765	1257,952.12	100.0%
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Total Of Lost Sales (Non-Stk).....	3	3	170.41	.0%
Of Lost Sales (Stock).....	0	0	.00	.0%
Total Of Lost Sales (Non-Stk Value)	3	0	.00	.0%
Of Lost Sales (Stock Value)..	0	0	.00	.0%
Total Of Returnable Items.....	4086	8961	337,311.80	26.8%
Of Last-Time Returnable.....	0	0	.00	.0%
Of Non-Returnable Items.....	10317	42181	816,908.32	64.9%
Parts With Negative On-Hand.....	953	8979	190,883.34	15.2%
Normal Stocking With 0 On-Hand....	266	0	.00	.0%
Part Numbers Added W/O Stock	45	0	.00	.0%
Part Numbers Added With Stock	265	73	4,877.35	.4%
Part Numbers Deleted	0	0	.00	.0%
Manual Adjustments Up (+)	103	1105	19,990.49	
Manual Adjustments Down (-)	136	228	8,026.39	

		Non-Ret
Total Normal Stocking Part Numbers	6771	6287
Of On-Hand Stock At Current Cost	412,151.92	395,445.53
Of On-Hand Pieces	25582	
Current Month Unit Sales	2514	
Of 12-Month Unit Sales	35828	
Percent Of On-Hand To Unit Sales	140.1%	
Total Special Order & Other Non-Stocking	7628	4200
Of On-Hand Stock At Current Cost	726,978.20	418,676.79
Of On-Hand Pieces	25560	
Current Month Unit Sales	1389	
Of 12-Month Unit Sales	18164	
Percent Of On-Hand To Unit Sales	71.1%	

Register Chevrolet, Inc.

Inventory Analysis - Source 1

01/30/2023

Scan Date:01/30/23

	Part		Total Cost	% Of Total
	No's	Pcs		
From 0 Thru 3 Months	1093	3784	159,148.26	26.9%
From 4 Thru 6 Months	675	1217	64,490.09	10.9%
From 7 Thru 9 Months	560	999	65,448.36	11.1%
From 10 Thru 12 Months	419	654	38,598.29	6.5%
From 13 Thru 18 Months	761	1303	70,888.22	12.0%
From 19 Thru 24 Months	432	1750	49,048.74	8.3%
Greater Than 24 Months	2044	5793	143,525.84	24.3%
Total Of Parts Over 365 Days	3129	8685	244,369.86	41.3%
Of Ac/Ot Over 365 Days	59	93	17,585.94	3.0%
Total Of Parts and Cores.....	5891	15373	566,138.06	95.8%
Of Accessories/Other.....	93	127	25,009.74	4.2%
Of Cores (MEMO Line Only) ..	401	599	{ 118,822.00 }	20.1%
Total Of Inventory Including Cores	5984	15500	591,147.80	100.0%
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Total Of Lost Sales (Non-Stk)	3	3	170.41	.0%
Of Lost Sales (Stock)	0	0	.00	.0%
Total Of Lost Sales (Non-Stk Value)	3	0	.00	.0%
Of Lost Sales (Stock Value) ..	0	0	.00	.0%
Total Of Returnable Items.....	4086	8961	337,311.80	57.1%
Of Last-Time Returnable.....	0	0	.00	.0%
Of Non-Returnable Items.....	1767	5940	150,104.00	25.4%
Parts With Negative On-Hand.....	858	7210	184,842.89	31.3%
Normal Stocking With 0 On-Hand....	113	0	.00	.0%
Part Numbers Added W/O Stock	45	0	.00	.0%
Part Numbers Added With Stock	265	73	4,877.35	.8%
Part Numbers Deleted	0	0	.00	.0%
Manual Adjustments Up (+)	35	306	11,323.87	
Manual Adjustments Down (-)	14	44	1,095.98	

Total Normal Stocking Part Numbers	920	Non-Ret 436
Of On-Hand Stock At Current Cost	42,179.82	25,473.43
Of On-Hand Pieces	3701	
Current Month Unit Sales	775	
Of 12-Month Unit Sales	16573	
Percent Of On-Hand To Unit Sales	447.8%	
Total Special Order & Other Non-Stocking	4776	1348
Of On-Hand Stock At Current Cost	430,145.98	121,844.57
Of On-Hand Pieces	11200	
Current Month Unit Sales	1114	
Of 12-Month Unit Sales	14332	
Percent Of On-Hand To Unit Sales	128.0%	

Register Chevrolet, Inc.

Inventory Analysis - Source 2

01/30/2023

Scan Date:01/30/23

	Part		Total Cost	% Of Total
	No's	Pcs		
From 0 Thru 3 Months	0	0	.00	.0%
From 4 Thru 6 Months	0	0	.00	.0%
From 7 Thru 9 Months	3	4	723.63	36.0%
From 10 Thru 12 Months	1	1	1,108.80	55.2%
From 13 Thru 18 Months	0	0	.00	.0%
From 19 Thru 24 Months	0	0	.00	.0%
Greater Than 24 Months	4	9	175.22	8.7%
Total Of Parts Over 365 Days	4	9	175.22	8.7%
Of Ac/Ot Over 365 Days	0	0	.00	.0%
Total Of Parts and Cores.....	8	14	2,007.65	100.0%
Of Accessories/Other.....	0	0	.00	.0%
Of Cores (MEMO Line Only) ..	0	0	{ .00 }	.0%
Total Of Inventory Including Cores	8	14	2,007.65	100.0%
<hr/>				
Total Of Lost Sales (Non-Stk).....	0	0	.00	.0%
Of Lost Sales (Stock).....	0	0	.00	.0%
Total Of Lost Sales (Non-Stk Value)	0	0	.00	.0%
Of Lost Sales (Stock Value) ..	0	0	.00	.0%
Total Of Returnable Items.....	0	0	.00	.0%
Of Last-Time Returnable.....	0	0	.00	.0%
Of Non-Returnable Items.....	8	14	2,007.65	100.0%
Parts With Negative On-Hand.....	0	0	.00	.0%
Normal Stocking With 0 On-Hand....	0	0	.00	.0%
Part Numbers Added W/O Stock	0	0	.00	.0%
Part Numbers Added With Stock	0	0	.00	.0%
Part Numbers Deleted	0	0	.00	.0%
Manual Adjustments Up (+)	0	0	.00	
Manual Adjustments Down (-)	0	0	.00	

		Non-Ret
Total Normal Stocking Part Numbers	1	1
Of On-Hand Stock At Current Cost	7.69	7.69
Of On-Hand Pieces	1	
Current Month Unit Sales	0	
Of 12-Month Unit Sales	0	
Percent Of On-Hand To Unit Sales .....	.0%	
Total Special Order & Other Non-Stocking	7	7
Of On-Hand Stock At Current Cost	1,999.96	1,999.96
Of On-Hand Pieces	13	
Current Month Unit Sales	0	
Of 12-Month Unit Sales	1	
Percent Of On-Hand To Unit Sales	7.7%	

Register Chevrolet, Inc.

Inventory Analysis - Source 7

01/30/2023

Scan Date:01/30/23

	Part		Total Cost	% Of Total
	No's	Pcs		
From 0 Thru 3 Months	1222	9422	165,130.99	25.1%
From 4 Thru 6 Months	485	2132	45,591.30	6.9%
From 7 Thru 9 Months	291	960	23,759.38	3.6%
From 10 Thru 12 Months	320	1226	21,430.50	3.3%
From 13 Thru 18 Months	420	1584	31,075.05	4.7%
From 19 Thru 24 Months	400	2709	28,495.45	4.3%
Greater Than 24 Months	5345	18011	343,040.64	52.1%
Total Of Parts Over 365 Days	6165	22304	402,611.14	61.1%
Of Ac/Ot Over 365 Days	0	0	.00	.0%
Total Of Parts and Cores.....	8483	36044	658,523.31	100.0%
Of Accessories/Other.....	0	0	.00	.0%
Of Cores (MEMO Line Only) ..	1	24	{ .00 }	.0%
Total Of Inventory Including Cores	8483	36044	658,523.31	100.0%
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Total Of Lost Sales (Non-Stk).....	0	0	.00	.0%
Of Lost Sales (Stock).....	0	0	.00	.0%
Total Of Lost Sales (Non-Stk Value)	0	0	.00	.0%
Of Lost Sales (Stock Value)...	0	0	.00	.0%
Total Of Returnable Items.....	0	0	.00	.0%
Of Last-Time Returnable.....	0	0	.00	.0%
Of Non-Returnable Items.....	8482	36020	658,523.31	100.0%
Parts With Negative On-Hand.....	93	1761	6,019.31	.9%
Normal Stocking With 0 On-Hand....	153	0	.00	.0%
Part Numbers Added W/O Stock	0	0	.00	.0%
Part Numbers Added With Stock	0	0	.00	.0%
Part Numbers Deleted	0	0	.00	.0%
Manual Adjustments Up (+)	68	799	8,666.62	
Manual Adjustments Down (-)	122	184	6,930.41	

		Non-Ret
Total Normal Stocking Part Numbers	5850	5850
Of On-Hand Stock At Current Cost	369,964.41	369,964.41
Of On-Hand Pieces	21880	
Current Month Unit Sales	1739	
Of 12-Month Unit Sales	19255	
Percent Of On-Hand To Unit Sales	88.0%	
Total Special Order & Other Non-Stocking	2785	2785
Of On-Hand Stock At Current Cost	288,558.90	288,558.90
Of On-Hand Pieces	14140	
Current Month Unit Sales	275	
Of 12-Month Unit Sales	3833	
Percent Of On-Hand To Unit Sales	27.1%	

Register Chevrolet, Inc.

Inventory Analysis - Source 8

01/30/2023

Scan Date:01/30/23

	Part		Total Cost	% Of Total
	No's	Pcs		
From 0 Thru 3 Months	0	0	.00	.0%
From 4 Thru 6 Months	0	0	.00	.0%
From 7 Thru 9 Months	7	17	256.25	4.1%
From 10 Thru 12 Months	0	0	.00	.0%
From 13 Thru 18 Months	0	0	.00	.0%
From 19 Thru 24 Months	2	11	1,573.06	25.1%
Greater Than 24 Months	50	177	4,444.05	70.8%
Total Of Parts Over 365 Days	52	188	6,017.11	95.9%
Of Ac/Ot Over 365 Days	0	0	.00	.0%
Total Of Parts and Cores.....	59	205	6,273.36	100.0%
Of Accessories/Other.....	0	0	.00	.0%
Of Cores (MEMO Line Only) ..	0	0	{ .00 }	.0%
Total Of Inventory Including Cores	59	205	6,273.36	100.0%
Total Of Lost Sales (Non-Stk).....	0	0	.00	.0%
Of Lost Sales (Stock).....	0	0	.00	.0%
Total Of Lost Sales (Non-Stk Value)	0	0	.00	.0%
Of Lost Sales (Stock Value)..	0	0	.00	.0%
Total Of Returnable Items.....	0	0	.00	.0%
Of Last-Time Returnable.....	0	0	.00	.0%
Of Non-Returnable Items.....	59	205	6,273.36	100.0%
Parts With Negative On-Hand.....	1	7	21.14	.3%
Normal Stocking With 0 On-Hand....	0	0	.00	.0%
Part Numbers Added W/O Stock	0	0	.00	.0%
Part Numbers Added With Stock	0	0	.00	.0%
Part Numbers Deleted	0	0	.00	.0%
Manual Adjustments Up (+)	0	0	.00	
Manual Adjustments Down (-)	0	0	.00	

		Non-Ret
Total Normal Stocking Part Numbers	0	0
Of On-Hand Stock At Current Cost .....	.00 .....	.00
Of On-Hand Pieces	0	
Current Month Unit Sales	0	
Of 12-Month Unit Sales	0	
Percent Of On-Hand To Unit Sales .....	.0%	
Total Special Order & Other Non-Stocking	59	59
Of On-Hand Stock At Current Cost	6,273.36	6,273.36
Of On-Hand Pieces	205	
Current Month Unit Sales	0	
Of 12-Month Unit Sales	0	
Percent Of On-Hand To Unit Sales .....	.0%	

Register Chevrolet, Inc.

Inventory Analysis - Source 9

01/30/2023

Scan Date:01/30/23

	Part		Total	% Of
	No's	Pcs	Cost	Total
From 0 Thru 3 Months	0	0	.00	.0%
From 4 Thru 6 Months	0	0	.00	.0%
From 7 Thru 9 Months	0	0	.00	.0%
From 10 Thru 12 Months	0	0	.00	.0%
From 13 Thru 18 Months	0	0	.00	.0%
From 19 Thru 24 Months	0	0	.00	.0%
Greater Than 24 Months	1	2	.00	.0%
Total Of Parts Over 365 Days	1	2	.00	.0%
Of Ac/Ot Over 365 Days	0	0	.00	.0%
Total Of Parts and Cores.....	1	2	.00	.0%
Of Accessories/Other.....	0	0	.00	.0%
Of Cores (MEMO Line Only) ..	0	0	{ .00 }	.0%
Total Of Inventory Including Cores	1	2	.00	.0%
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Total Of Lost Sales (Non-Stk).....	0	0	.00	.0%
Of Lost Sales (Stock).....	0	0	.00	.0%
Total Of Lost Sales (Non-Stk Value)	0	0	.00	.0%
Of Lost Sales (Stock Value) ..	0	0	.00	.0%
Total Of Returnable Items.....	0	0	.00	.0%
Of Last-Time Returnable.....	0	0	.00	.0%
Of Non-Returnable Items.....	1	2	.00	.0%
Parts With Negative On-Hand.....	1	1	.00	.0%
Normal Stocking With 0 On-Hand....	0	0	.00	.0%
Part Numbers Added W/O Stock	0	0	.00	.0%
Part Numbers Added With Stock	0	0	.00	.0%
Part Numbers Deleted	0	0	.00	.0%
Manual Adjustments Up (+)	0	0	.00	
Manual Adjustments Down (-)	0	0	.00	

		Non-Ret
Total Normal Stocking Part Numbers	0	0
Of On-Hand Stock At Current Cost .....	.00 .....	.00
Of On-Hand Pieces	0	
Current Month Unit Sales	0	
Of 12-Month Unit Sales	0	
Percent Of On-Hand To Unit Sales .....	.0%	
Total Special Order & Other Non-Stocking	1	1
Of On-Hand Stock At Current Cost .....	.00 .....	.00
Of On-Hand Pieces	2	
Current Month Unit Sales	0	
Of 12-Month Unit Sales	-2	
Percent Of On-Hand To Unit Sales	-100.0%	