

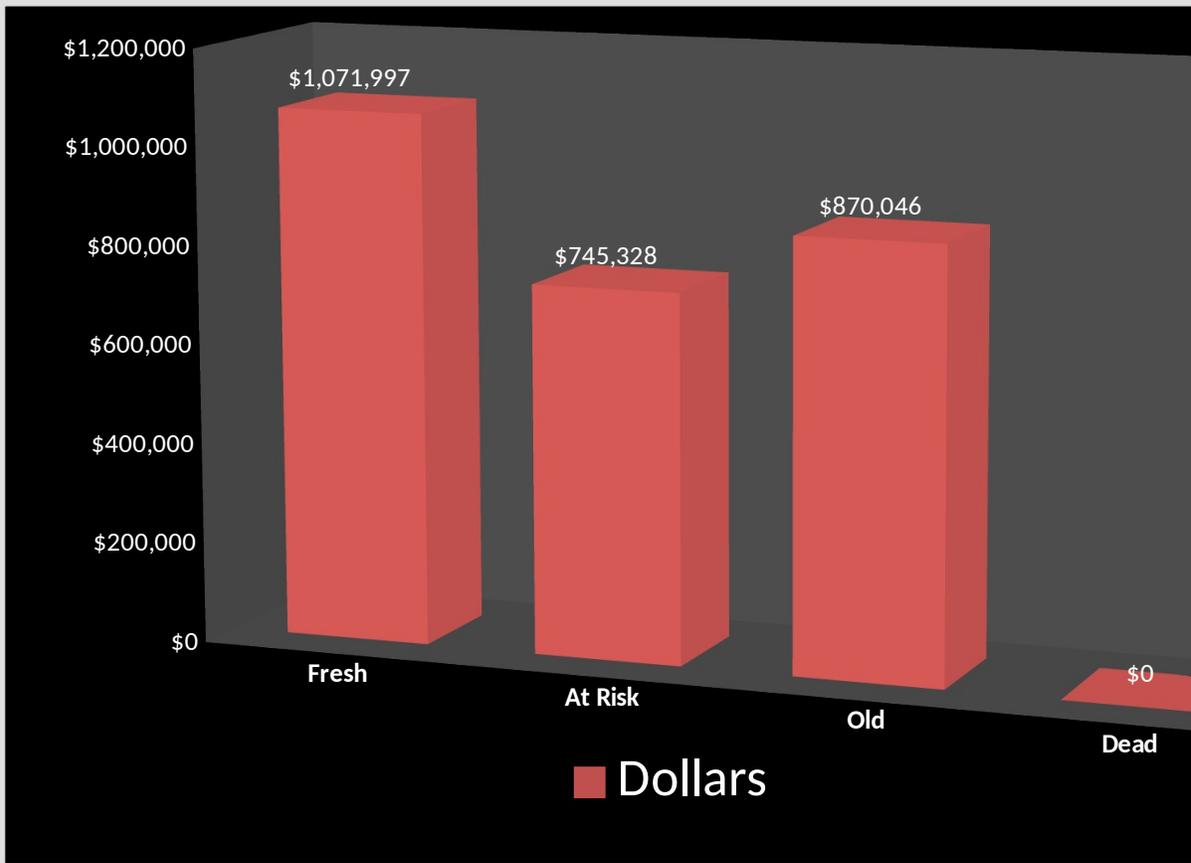
## Pre-Owned Stock Analysis

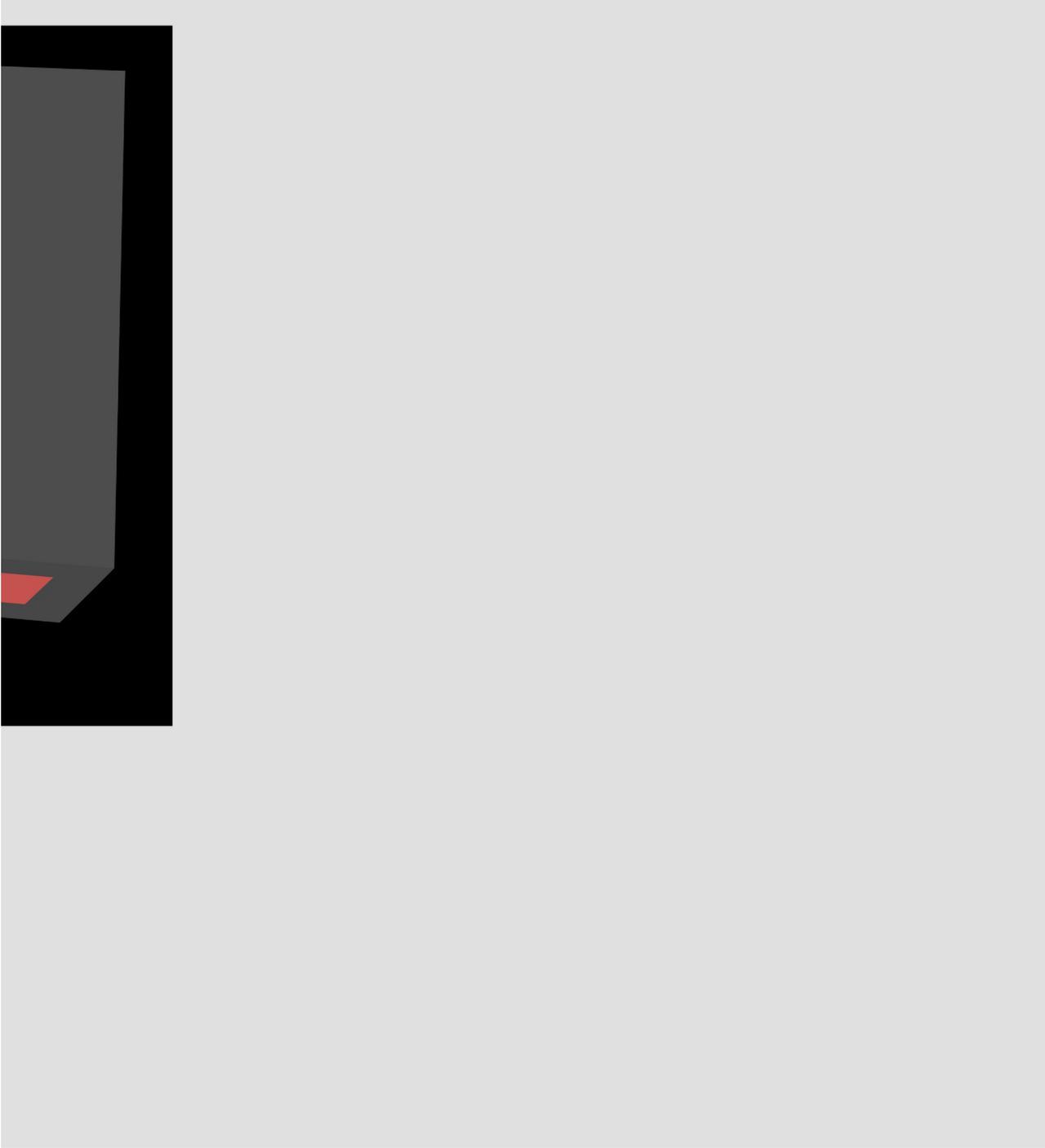
### Days In Stock

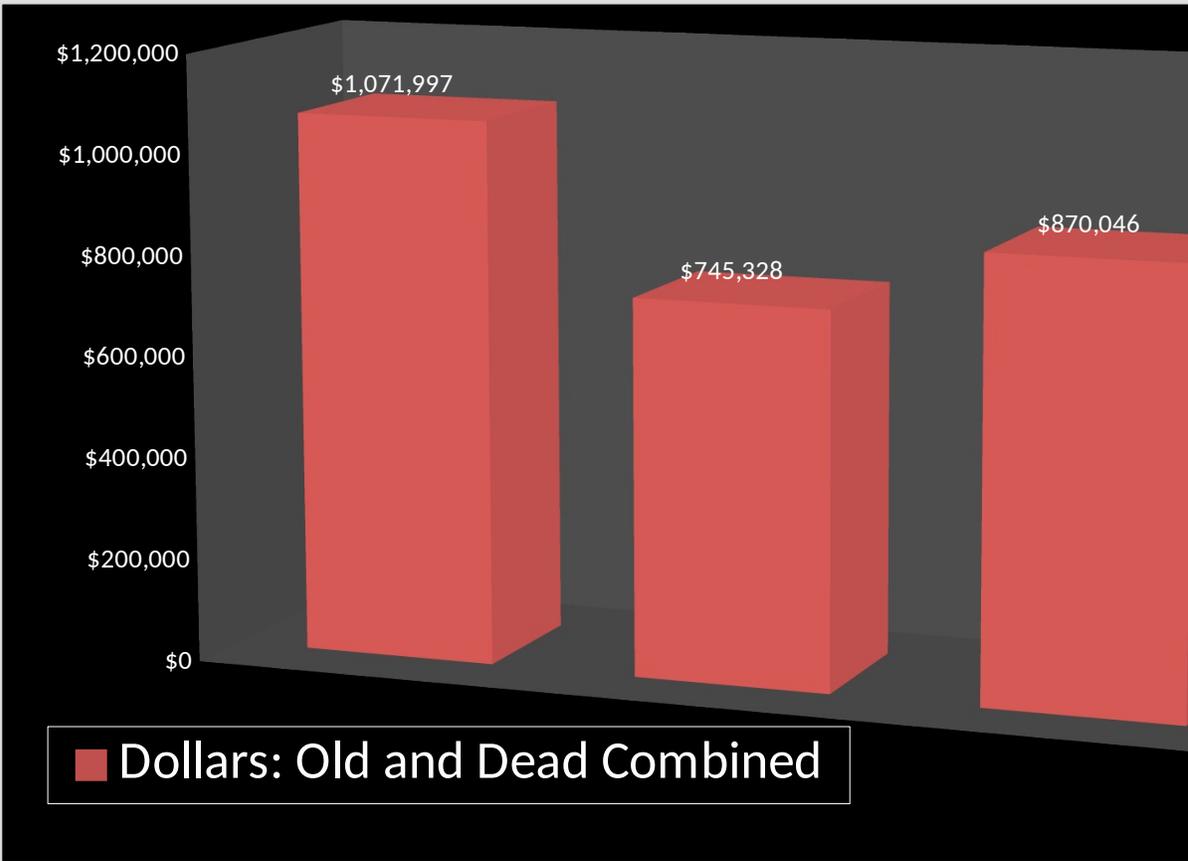
	0-30	31-45	46-60	61-90	90-120
# Of Units	40	13	9	22	6
Dollars	\$1,071,997	\$437,303	\$308,025	\$638,334	\$231,712
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	40	22	<i>Units</i>		28
	\$1,071,997	\$745,328	<i>Dollars</i>		\$870,046

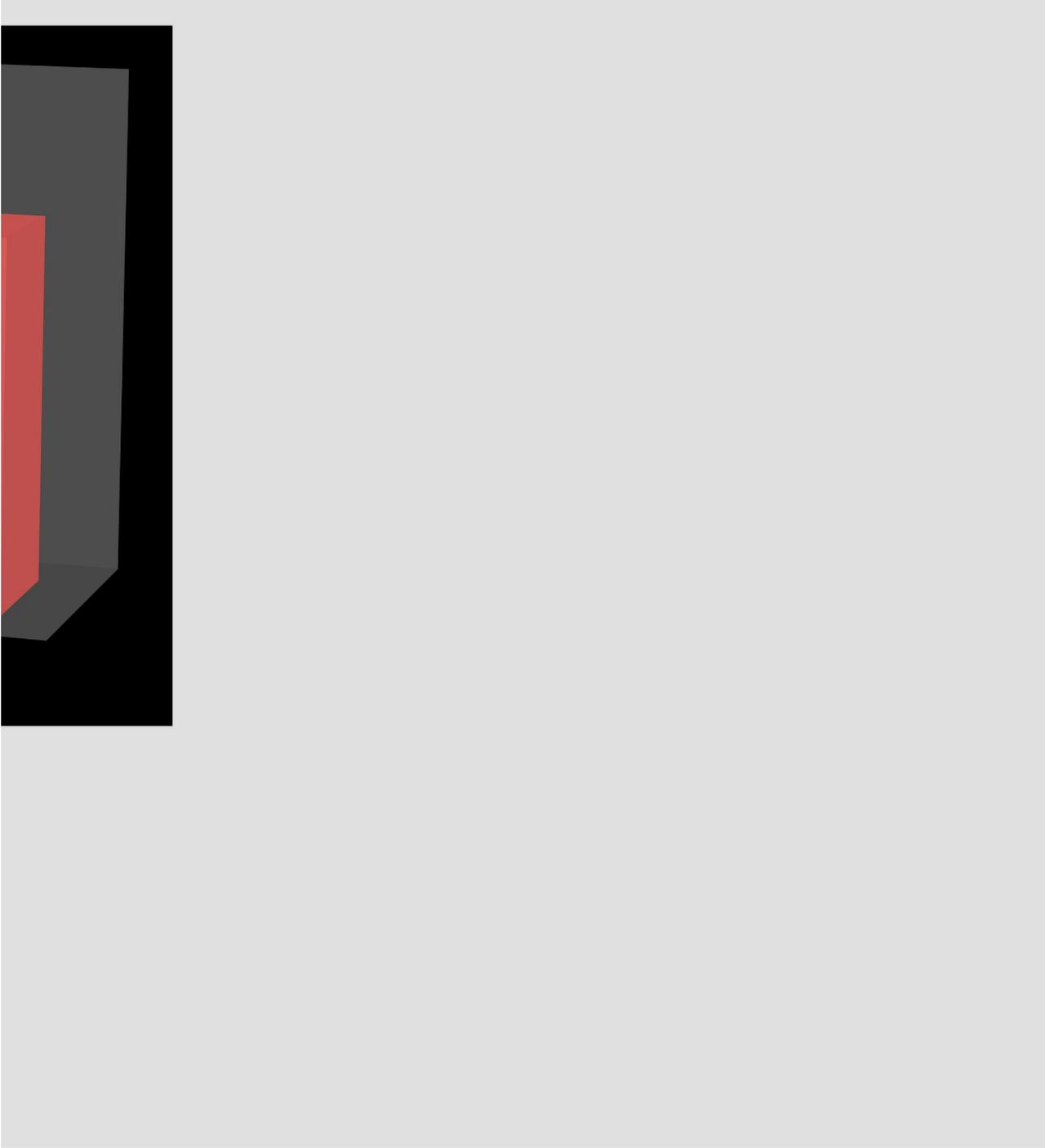


<b>121+</b>	<b>Total</b>
	90
	\$2,687,371
<b>Dead</b>	
0	
\$0	\$870,046









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
40	22	<i>Units</i>	28	0
\$1,071,997	\$745,328	<i>Dollars</i>	\$870,046	\$0
44%	24%	<i>Percent of total in Units</i>	31%	0%
40%	28%	<i>Percent of total in \$</i>	32%	0%
\$26,800	\$33,879	<i>Average Cost per Unit</i>	\$31,073	0

**90**

**\$2,687,371**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>1071997</b>	<b>437303</b>	<b>308025</b>	<b>638334</b>	<b>231712</b>	<b>0</b>

<b>At Risk</b>	<b>OLD</b>	<b>Dead</b>
\$745,328	<i>Dollars</i>	\$870,046

Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$74,533	<i>"Water" Dollars</i>	\$130,507	\$0

**% of inventory under water 7.6%**

**Total Water Dollars \$205,040**

**Total**

**2687371**

