Pre-Owned Stock Analysis

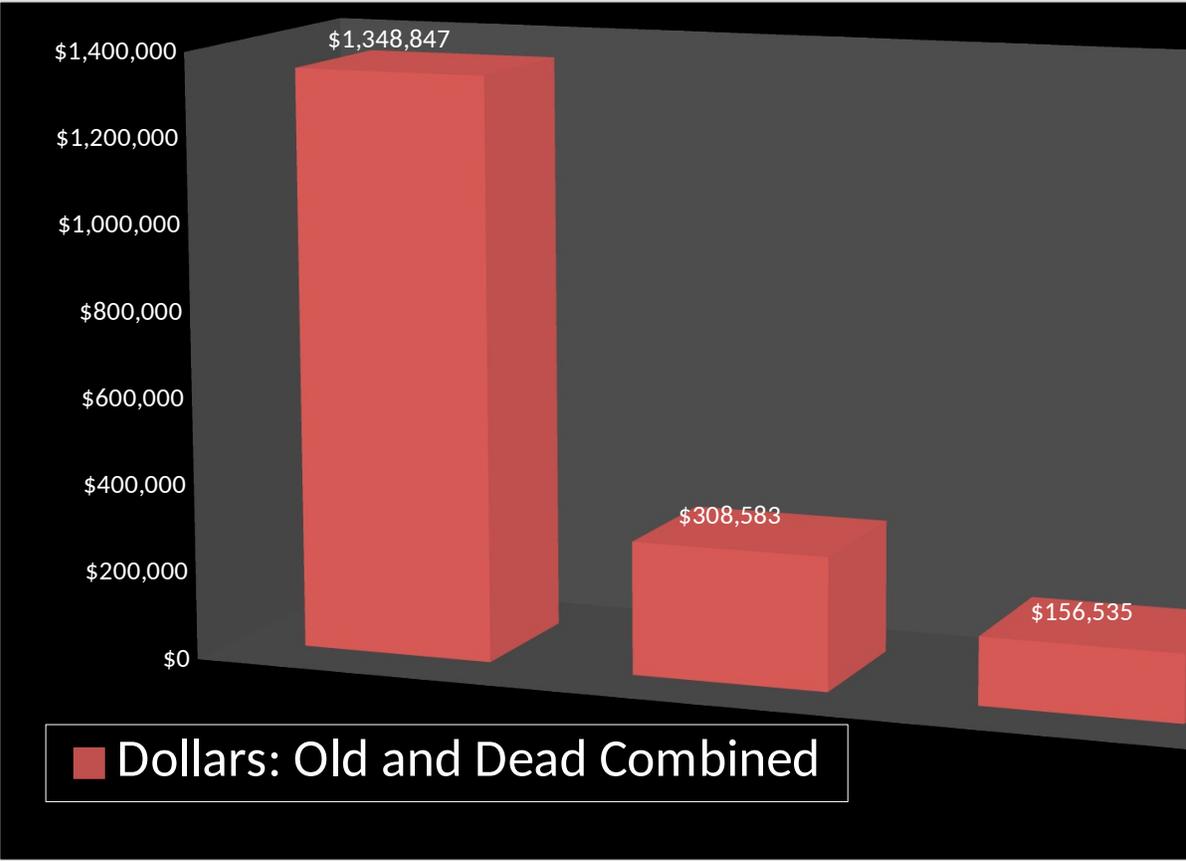|	Days In Stock				
	0-30	**31-45**	**46-60**	**61-90**	**90-120**
# Of Units	55	6	5	3	3
Dollars	$1,348,847	$194,953	$113,630	$34,975	$121,560
	Fresh	**At Risk**			**Old**
	55	11	*Units*		6
	$1,348,847	$308,583	*Dollars*		$156,535

121+	Total
0	72
$0	**$1,813,965**

Dead	
0	
$0	

$156,535

$1,400,000		
$1,200,000		
$1,000,000		
$800,000	$1,348,847	
$600,000		
$400,000		
$200,000		$308,583
$0		$156,535

■ Dollars: Old and Dead Combined
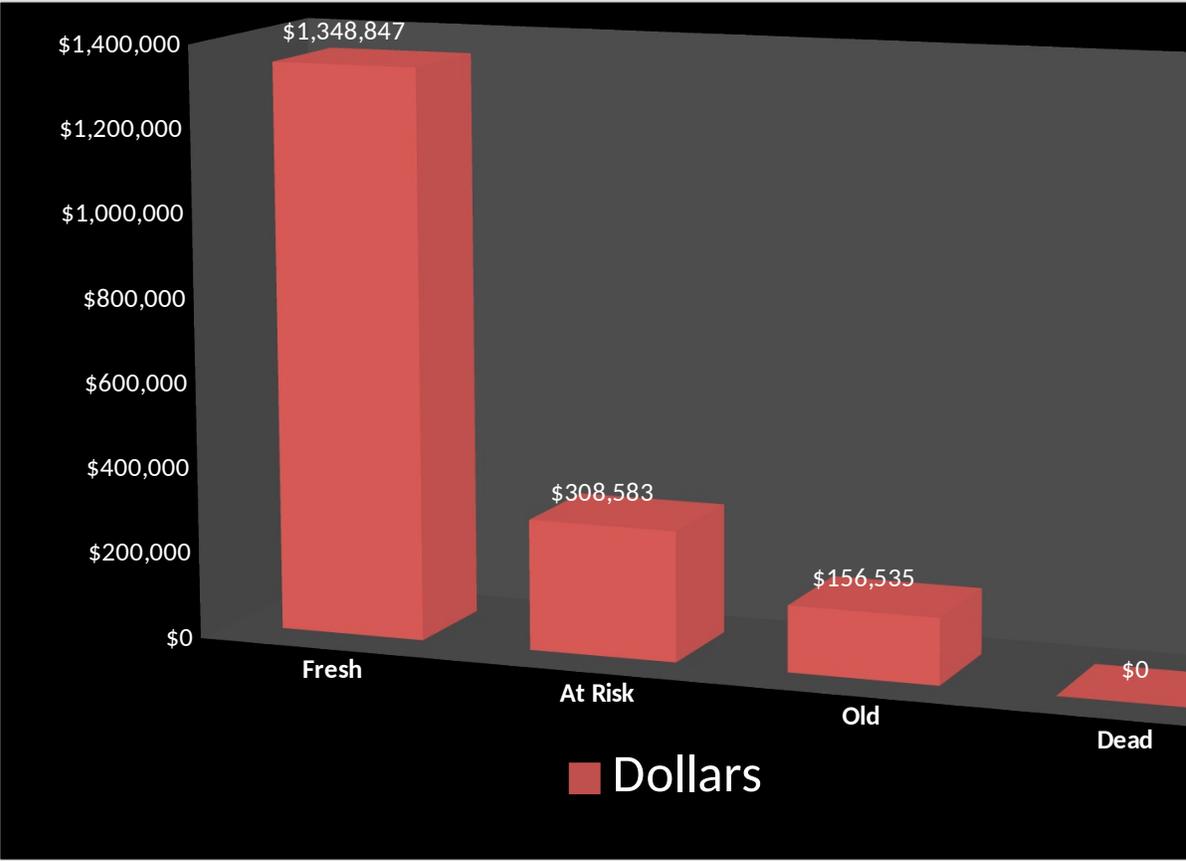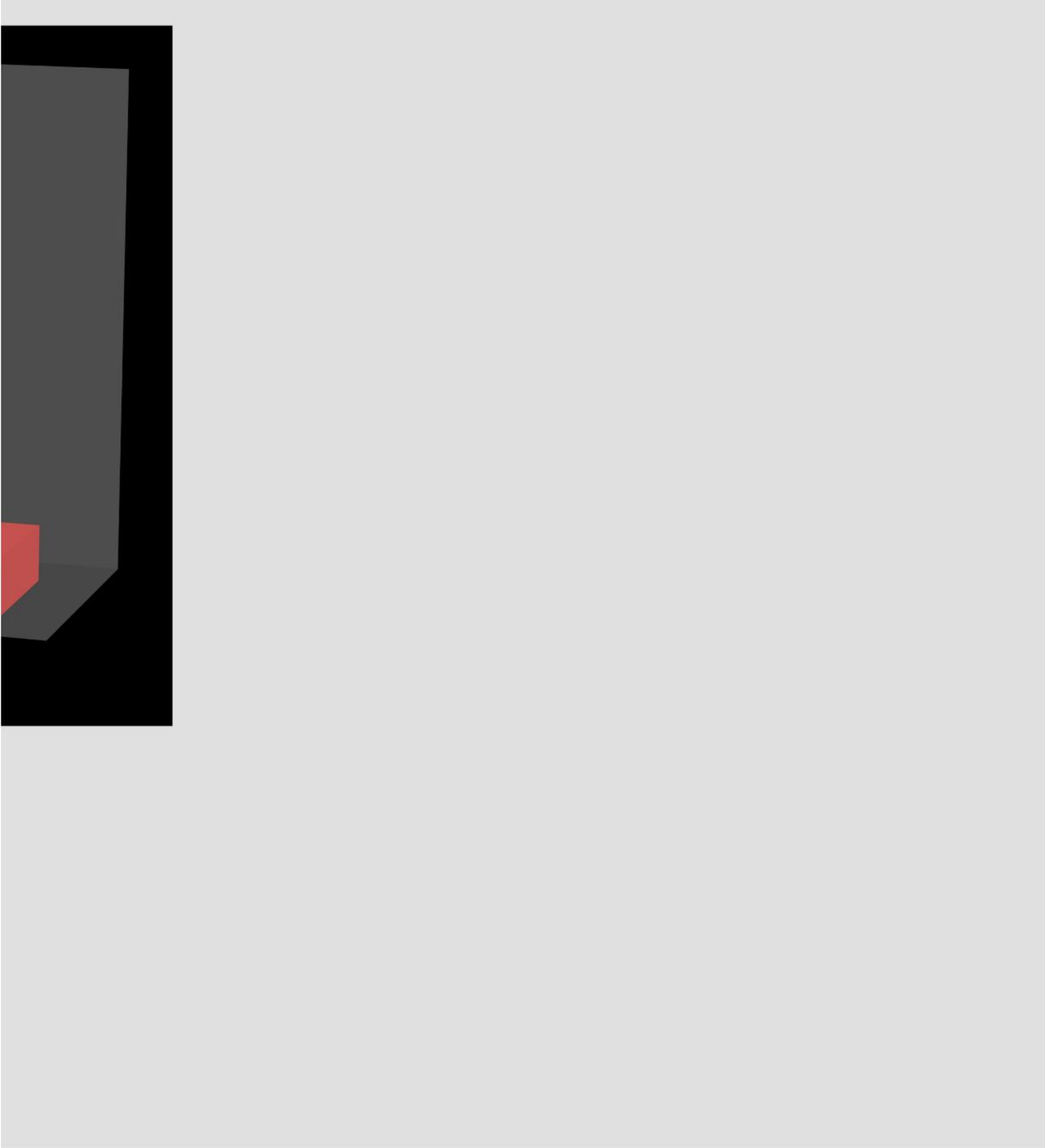
Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
55	11	*Units*	6	0
$1,348,847	$308,583	*Dollars*	$156,535	$0
76%	15%	*Percent of total in Units*	8%	0%
74%	17%	*Percent of total in $*	9%	0%
			.	
$24,524	$28,053	*Average Cost per Unit*	$26,089	0

72

$1,813,965

Over Valuation "Water" Analysis

	Days In Stock					
	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1348847	194953	113630	34975	121560	0
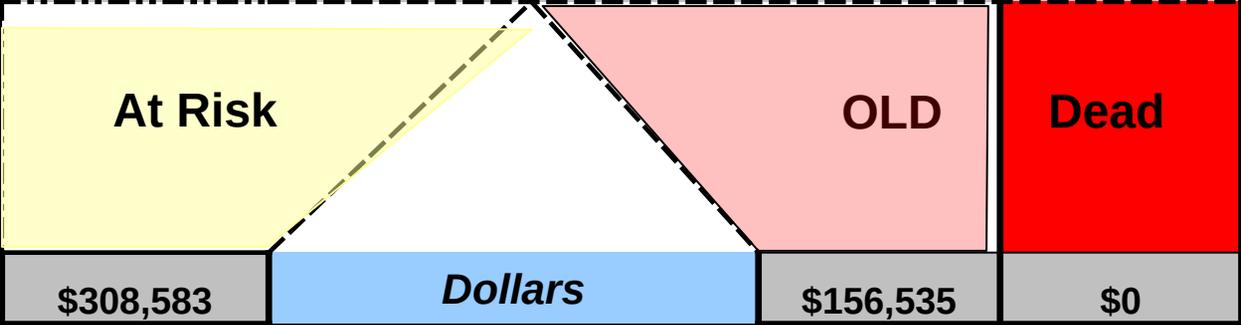
At Risk				OLD	Dead
$308,583		**Dollars**		$156,535	$0

Enter the percentage of this inventory value that you estimate is "water"	10%	**"Water" %**	15%	25%
	$30,858	**"Water" Dollars**	$23,480	$0

% of inventory under water	3.0%		Total Water Dollars	$54,339

Total
1813965