

2020 OEM FINANCIAL STATEMENT  
 Month/Year Jan-20 Through Jan-20  
 BALANCE SHEET

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| <b>Assets</b>                     |        |           |    | <b>Liabilities</b>                |        |           |
|-----------------------------------|--------|-----------|----|-----------------------------------|--------|-----------|
|                                   | Acct # | Amount    |    | Acct #                            | Amount |           |
| Cash                              | 1010   | 1,288,192 | 2  | A/P Trade                         | 2110   | 50,000    |
| CIF                               | 1110   | 150,000   | 3  | Notes Payable New                 | 2130   | 1,642,900 |
| <b>Total Cash &amp; Contracts</b> |        | 1,438,192 | 4  | Current Portion of LTD            | 2150   | 92,000    |
|                                   |        |           | 5  |                                   |        |           |
| <b>Receivables</b>                |        |           | 6  | <b>Total Current Liabilities</b>  |        | 1,784,900 |
| A/R Parts Service BS              | 1210   | 21,500    | 7  |                                   |        |           |
| A/R Incentives                    | 1220   | 16,500    | 8  | <b>Long Term Debt (LTD)</b>       |        |           |
| <b>Net Receivables</b>            |        | 38,000    | 9  | Notes Payable                     | 2710   | 400,459   |
|                                   |        |           | 10 |                                   |        |           |
| <b>Inventories</b>                |        |           | 11 | <b>Total Liabilities</b>          |        | 2,185,359 |
| New Vehicle                       | 1310   | 1,617,900 | 12 |                                   |        |           |
| Pre-Owned Vehicles                | 1320   | 400,000   | 13 | <b>Net Worth</b>                  |        |           |
| <b>Total Inventories</b>          |        | 2,017,900 | 14 |                                   |        |           |
|                                   |        |           | 15 | Paid In Capital                   | 3300   | 1,000,000 |
| <b>Total Current Assets</b>       |        | 3,494,092 | 16 | Retained Earnings                 | 3900   | 262,500   |
|                                   |        |           | 17 |                                   |        |           |
| <b>Fixed Assets</b>               |        |           | 18 | <b>Current Earnings</b>           |        |           |
| Computer Equipment                | 1510   | 17,500    | 19 | January                           |        | 63,733    |
|                                   |        |           | 20 |                                   |        |           |
|                                   |        |           | 21 | <b>Total Net Worth</b>            |        | 1,326,233 |
|                                   |        |           | 22 |                                   |        |           |
| <b>Total Assets</b>               |        | 3,511,592 | 23 | <b>Total Liab &amp; Net Worth</b> |        | 3,511,592 |

2020 OEM FINANCIAL STATEMENT  
 Month/Year Jan-20 Through Jan-20  
 INCOME STATEMENT

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| Month: January                |        |           |    | YTD: January |        |  |  |
|-------------------------------|--------|-----------|----|--------------|--------|--|--|
|                               | Acct # | Amount    |    | Acct #       | Amount |  |  |
| Sales                         |        | 1,033,500 | 2  |              |        |  |  |
| <b>Gross Profit</b>           |        | 76,400    | 3  |              |        |  |  |
|                               |        |           | 4  |              |        |  |  |
| <b>Variable Expenses</b>      |        |           | 5  |              |        |  |  |
| Sales Compensation            | 6010   | 15,000    | 6  |              |        |  |  |
|                               |        |           | 7  |              |        |  |  |
| <b>Semi-Variable Expenses</b> |        |           | 8  |              |        |  |  |
| Floorplan Interest            | 6210   | 1,000     | 9  |              |        |  |  |
| Advertising                   | 6220   | 9,000     | 10 |              |        |  |  |
|                               |        |           | 11 |              |        |  |  |
|                               |        |           | 12 |              |        |  |  |
| <b>Fixed Expenses</b>         |        |           | 13 |              |        |  |  |
| Rent                          | 7020   | 6,000     | 14 |              |        |  |  |
| Other Interest                | 7030   | 1,667     | 15 |              |        |  |  |
|                               |        |           | 16 |              |        |  |  |
| <b>Total Expenses</b>         |        | 32,667    | 17 |              |        |  |  |
|                               |        |           | 18 |              |        |  |  |
| <b>Operating Profit</b>       |        | 43,733    | 19 |              |        |  |  |
|                               |        |           | 20 |              |        |  |  |
| Other Adds / Deducts          |        | 20,000    | 21 |              |        |  |  |
|                               |        |           | 22 |              |        |  |  |
| <b>Net Profit</b>             |        | 63,733    | 23 |              |        |  |  |